

Centre of Excellence for Innovation, Entrepreneurship & Startups

### **CII Centre of Excellence for Innovation Entrepreneurship & Startups**

### "Enabling a robust entrepreneurial ecosystem in India"

#### Abouts CII CIES

CII set up its Centre of Excellence for Innovation, Entrepreneurship & Start-ups (CII-CIES) on the 11th of July 2020 to create a strong ecosystem for entrepreneurship in the country. Being an industry-led initiative, CII-CIES has the reach, resources and perspective to design programmes and interventions that increase the odds of entrepreneurial success in India. The Government of Telangana is supporting the Centre by way of space at T-Hub technology startup incubator in the city.



#### **Our Impact**

- A total 25000+ Startup Stakeholders are active
- 69 sectoral sessions with 9000+ participants / 4000 Startups & 1000 Corporates engaged
- 9 sector specific pitch sessions with 49 Startups presented. 30 Startups visit & Interaction with Saudi Arabia ecosystem
- 10 corporates & 200 startups participated in the CAP
- 102+ Family Offices engaged in 3 editions of Masterclass for Family Offices on 'Why investing in Startups should be part of your portfolio.
- 750+ corporate members engaged through various capacity building masterclasses.
- 22 States participated in the Masterclass for Government Officials. 145 Government Officials trained on different methods of engaging with startups.
- 50 C-suite executives sensitized on the importance of working with startups on innovation and R&D





Centre of Excellence for Innovation, Entrepreneurship & Startups

# **CII Centre of Excellence for Innovation Entrepreneurship & Startups**

	Services	Description
	Corporate Accelerator Program	A sixteen-week accelerator program that provides start-ups with possibilities for development and expansion as well as access to main partner mentoring, investors, alumni, and a networking platform. The opportunity to develop a corporate-ready solution will be given to the selected start-ups
	Family Office Cohort	To enable more Indian Family Offices to invest in startups CII CIES, launched the Cohort for Family Offices: 'Investing in Start-ups.' The Cohort is conceptualized and designed to equip family offices with knowledge and confidence to invest in the startup ecosystem and boost domestic investments in the startup ecosystem and to promote wealth creation within the country.
	ICONN	ICONN - The first of it's kind virtual platform, Industry-led 360-degree exercise will catalyse strategic interactions between Corporate Sector & Startups and other key stakeholders to create an integrated, inclusive, and vibrant entrepreneurial ecosystem in the country.
	Startupreneur Awards	CII had launched the 'Corporate-Startup Business Connect Platform – CII Startupreneur Awards' in 2018. The platform was conceptualised on the basis that when a large corporate house adopts one or a few startups working in the areas or allied areas of their business, the startups are nurtured with specific knowledge inputs and supported with adequate resources by the large corporates
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	ICONN alpha	A Unified Mobile Based application backed resource / repository forum created by CII for the Startup Ecosystem and beyond. Users should take membership to access the resources on the app.
	Capacity Building Programs	The Capacity building training programs are intended to support State Governments, Corporates, Family Businesses across the country, helping them to enhance skills and knowledge required to engage with startups
	CII Startup Mentor Club	CII Startup Mentor Club network is established as a pan-India initiative to support entrepreneurs and their company's growth through targeted interventions by assessing their needs and matching them with Industry members who are seasoned entrepreneurs, executives and functional experts across different Sectors.

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# **CII Centre of Excellence for Competitiveness for SMEs**

### Enhancing Business Competitiveness & Growth of MSMEs

The mission of the Centre is driven by a set of transformational services that guide MSMEs in the adoption of tools for excellence and efficiency. The objective is to help them grow exponentially, build, scalability and add new capabilities.



Integrated Competitiveness Development Cluster Program for Manufacturing Excellence

- OEM Supplier Development
- In-company Consulting Assignments
- Zero Defect Quality Management System
- Green Field turnkey projects for capacity enhancement, plant layout, and manpower optimisation at design stage
- Best Practices Competitions & Awards
- Workshops, Training Programs and Study Missions
- 355+ Industry clusters, impacting 5400+ SME Suppliers
- Approx INR 8500 million savings
- Space Savings 30-40 %
- Quality and Productivity Improvement by 100 150%
- Achieved Customer Complaint Zero
- Supply Performance to OEMs increased : 80 100%
- 550+ Companies achieved next level of Scale- Small to Medium, Medium to Large
- Trained & certified over 1,60,000 employees at various levels for upgradation



#### **Energy Management & Climate Action**

- Detailed Energy Audits
- Implementation Support for ISO 50001 Energy Management System
- Energy, Power Quality & Sustainability Best Practices Awards and Competitions
- Knowledge & Capability Building
- 1550+ energy audits including 1040+ SMEs, INR 2620 million savings achieved.
- 15+ projects on energy efficiency implemented, benefitting 1400+ SMEs.
- 220+ companies including 125+ MSMEs implemented ISO-50001 Energy Management System.
- 52,000+ professionals trained & developed on Energy and Resource Efficiency



## **CII** Centre of Excellence for Competitiveness for SMEs

#### 🗰 🛛 HR Management & Employee Engagement

- Building HR as a Business Strategy
- HR Audit & Systems review
- HR Policy, Manuals and Process development
- HR Excellence & Best Practices Awards
- Engaged 720+ companies on building HR Policy, HR System, Handholding and People Development

### EN SCHO

#### CII National Mission on 'War Against Corrosion'- Supported by NITI Aayog

- Corrosion Audits, Mitigation Plan, and Implementation.
- Developing Anti Corrosion Managers through Knowledge Programs
- Technology Facilitation through Summits and Conferences
- 8500+ professionals trained.
- 22 Organisations benefitted from Corrosion Audits
- Developed a pool of 110+ anti corrosion specialists, technologists, and researchers.
- 23 Corrosion Knowledge Publications

#### Developing Leaders of Tomorrow : Industry - Institute Professional Courses

- Professional Development Courses on Energy Management & Climate Action; Manufacturing Excellence and Corrosion Management
- Developing Courses and E-learning modules on new age skills for MSMEs and Entrepreneurs.
- 270+ Working Professionals upskilled to world class capabilities



**Contact Information:** 

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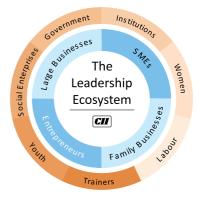


# **CII-Centre of Excellence for Leadership**

# **ABOUT US**

The CII Centre of Excellence for leadership is part of CII's Integrated agenda of building competitiveness through Centres of Excellence (COE). This is one of the 10 COEs set up for enhancing development and progress through a diverse range of services.

Established in 2009 at Kolkata, the Centre was initiated with the purpose of serving as a key facilitator of leadership development across various segments of business and socio cultural demographics. The Centre was conceived on the core belief that the quality of leadership will play a vital role in enabling the 'new India' to succeed in its mission for inclusive growth and competitiveness, and thereby become a frontrunner in the global economy. Grooming current and future leadership is top priority for the 'new India' which is characterized by start-ups, first generation enterprises, family run businesses, digital revolution, disruptive business practices, global headwinds and growth of new institutions. **The Intervention Circle** 



**Service Delivery Model** 

Learning Journeys — Masterclasses & Strategy Sessions — Knowledge Platforms — Awards & Assessments

Thought Leadership Platforms -Leadership Orations

www.cii-leadership.in

# SERVICES OFFERED

#### **PEOPLE TRANSFORMATION**

#### **LEARNING JOURNEYS**

Long duration, application-oriented certification programmes for leadership development and functional capacity building across organizational levels. These include:

#### **Entry Level**

- Leadership Development Programme for First Time Managers
- Young Leadership Development Programme (YLDP)

#### Mid Level

- Certified Online Programme on People Analytics
- Strategic Marketing Leadership Programme (SMLP)



#### Strategic Level

- Leadership NXT Innovative Success Strategies through Design Thinking
- Bull's Eye Habit Next Generation Strategies for Success
- Pinnacle Creating Hi-Resilient Boards that Deliver



### **LEADERSHIP ORATIONS**

Platforms for top leaders to share perspectives and trigger thought leadership



#### **PROCESS TRANSFORMATION**

- CII HR Excellence Awards People Practices Maturity Model
- In-Company training programmes on the CII HR Excellence Model



### **MASTERCLASSES & STRATEGY SESSIONS**

- OutThink
- StrategyEdge
- Leadership Masterclasses on:
  - Business Innovation
  - HR, Analytics & Machine Learning
  - Marketing, Brand Leadership and Purpose
  - Organisational Transformation



### **KNOWLEDGE PLATFORMS**

- CII HR Conclave
- CII Marketing Leadership Summit
- National Leadership Conference on First Generation Entrepreneurs



# ACHIEVEMENTS



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# CII Centre of Excellence for Sustainable Development (CESD)

The CII-Centre of Excellence for Sustainable Development (CESD) creates an ecosystem with a vision to drive transformation towards sustainable development where government, businesses and stakeholders collaborate towards addressing the most pressing global macro challenges.

CESD, while creating a significant repertoire of subject matter knowledge in sustainability has created platforms to dynamically work in the areas of Climate Action, Biodiversity, Air Pollution, Plastics, Circular Economy, ESG, Supply Chain Sustainability among others and mobilises collaborative industry action.



For more than 17 years, the Centre has brought sustainability issues to center stage and raised awareness amongst industry to create positive impacts on environment, societies, and investors.



#### CII Centre of Excellence for Sustainable Development (CESD)

### **Our Achievements**

- The 'India CEO Forum for Clean Air' is the world's first and unique national level platform to engage business leaders on air quality and drive corporate action. As part of major efforts at the 'Cleaner Air-Better Life' Initiative, Forum has attained 103 CEOs as active members since its inception with 17 founding members in 2019.
- CII 'Cleaner Air Better Life' has so far reached out to 56,322 farmers in 296 villages spread across 12 districts of Punjab and Haryana since the onset of its Crop Residue Management activity with a pilot project in 19 villages of Punjab in 2018. Out of total 90 thousand hectares intervened in 2021, 83% of the farmland witnessed burning-free sustainable agricultural practices leading to substantial emission mitigation, building farmers' resilience, significant groundwater conservation, sequestration of carbon into the soil and finally, higher productivity with significant savings for farmers practising insitu rice straw management.
- The Climate Action Charter has over 204 signatories from a variety of sectors ranging from hard-toabate sectors to multi-sector diversified businesses, MSMEs (180) and service sectors.
- With 57 business signatories and 13 stakeholder organisations, India Business and Biodiversity Initiative (IBBI) hosts the National Consultation Group on the TNFD framework.
- The India Plastics Pact (IPP) is the first in Asia and joins a global network of 13 Plastic Pacts. IPP currently has 47 signatories (32 members and 15 supporters).
- CESD has pioneered the Plastics-use Protocol: Verification and Certification. The Protocol guides companies attempting to establish a baseline, quantify and reduce their SuP use. Since 2020, CESD has been working with organizations representing different sectors & helping them to be SuP free within decided scope and boundary. So far, over 100 sites from sectors like power, renewable energy, ports & logistics, tyres, spices, aluminium, copper, machinery etc. are certified as SuP free.
- In the past 17 year, 1210 businesses have applied to the Sustainability Awards and 403 have been recognized.
- The annual flagship event, the Sustainability Summit is a congregation of thought and action leaders from business, governments, and institutions. In the past 17 years, 880 national and international speakers and 8700 delegates have participated.
- CESD has served 500+ corporate clients on various advisory services in past 17 years. 2000 Industry professionals have been trained on key sustainability aspects in 2022-23.



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# **CII Centre of Manufacturing Excellence**



CII Centre of Manufacturing Excellence (CME) was established in 1997 to enhance manufacturing competitiveness of Indian Industry through development of visionary leadership and well-trained future-ready workforce. Key offerings include:

- Premier VLFM (Visionary Leaders for Manufacturing) Programme to equip senior managers to deal with the constantly changing and unpredictable business environment
- Visionary SMEs (VSME) Programme with a focus on flow management of material and information in the entire manufacturing value chain, to improve and optimize production and synchronize the interface with suppliers
- Enhancing Workplace Safety through Assessments and Training Programmes
- Specialised Training and Capacity Building Programmes on advanced manufacturing, operational excellence, supply-chain management, etc. both open and customised, to build a welltrained future-ready workforce

The uniqueness of the Centre lies in its promotion of learning initiatives through intensive interaction, reallife examples & field immersion by industry experts and practitioners.

# **Our Activities**

Visionary Leadership Development **Programme for Senior Managers** 

Visionary SMEs (VSME) hand-holding intervention to synchronize manufacturing flow and optimize production.

Workplace Safety Assessments

Training and Capacity Building **Programmes** - Advanced Manufacturing, Industry 4.0, **Operational Excellence**, Occupational Health and Safety, Supply-chain management, etc.

## **CONNECT- INSPIRE - TRANSFORM**



**Promoting Manufacturing Excellence** through Leadership Development



# Our Achievements :

#### VLFM

• 1000+ VLFM Graduates are in the leading positions in the dynamically evolving and changing manufacturing sector

CII Centre of Manufacturing Excellence

 350+ Success Stories of breakthrough management by VLFM Graduates documented & published

#### VSME

• Impacted more than 1132 manufacturing plants of OEMs + Tier 1, Tier2 and Tier3 and helped them improve and optimize production and synchronize manufacturing value-chain.

#### VLFM Gurukul

More than 100 Academia impacted in 5 batches conducted, over five years

#### **Occupational Health and Safety**

 Impacted 150+ companies through workplace safety assessment and training programmes to enhance workplace safety.

#### **Specialised Training and Capacity Building Programmes**

• Every year, around 90-100 specialised training programmes are organized, impacting 2500 professionals, 500+ organisations including 130 SMEs.

#### **CII Pinnacle Awards for Excellence in Manufacturing**

- Launched in 2019 to reward excellence in manufacturing
- Based on Manufacturing Excellence Framework involving seven key domains Technology, Production, Collaboration, Policy, Sustainability, Behavioural Aspects and Market Dynamics
- 60 manufacturing companies participated in 2 editions, from across the country









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CII-Food and Agriculture Centre of Excellence was established in 2010 with the mission to improve the competitiveness of India's agriculture & food processing sector, by catalysing innovation, building capacity, and establishing supply chain linkages across the agriculture and food chain, ensuring food security and inclusive growth.

The centre, through its integrated approach of action-oriented programmes and capacity building, addresses the issues from the farm gate to the consumer end.





With its diverse service offering FACE has a pan India footprint

#### **Our Achievements**

#### **Research & Policy**

- I. Evidence based policy research & consultancy footprint across key Ministries
- II. Consultancy, value chain assessment footprint across 16 states

#### **Capacity Building**

- I. Trainings on GAP and Post-harvest practices across 15 states and 15+ product groups impacting exporters and farmers.
- II. End to end commodity-specific post-harvest, storage, and logistics protocols, developed for 20 Fruits, Vegetables and Frozen products.
- III. Capacity Building Program based on ISO 17025 for 8 State Food Testing Laboratories in Maharashtra in collaboration with FDA Maharashtra.

#### Promoting a Culture of Excellence, Disseminating Best Practices, and Innovation

- I. 150+ cold chain units assessed on global best practices leading to reduced operating costs.
- II. CII Food Safety Award Program with more than 20 food sectors including e-commerce and MSMEs across the country towards stimulating world class food safety performance

#### Value Chain Integration

- I. Working with 20 FPOs across 9 states impacting 20,000 farmer families.
- II. Facilitating market linkages, capacity building and digitization

#### **Investment Promotion**

- I. Institutionalized Dairy Accelerator at Center and launched in Madhya Pradesh.
- II. Investment pipeline of Rs 3500 crores being tracked and facilitated.
- III. Expected to create ~500K jobs across investment life cycle.

### CII Food & Agriculture Center of Excellence (FACE)

#### **Resource centers under FACE**

#### 1) Business Service Unit for FPOs

Institutional partnership with around 20,000 small holder farmers across 9 states under aggregation model Providing

- Institutional arrangement for market access
- Training & capacity building services
- Convergence with Govt schemes
- Technology deployment
- Supported by a robust digital tool

#### 2) Cold Chain Logistics Resource Centre (CCLRC)

- Aligned with the overall objectives of reducing food loss, maximizing energy efficiency, reducing GHG emissions.
- The centre supports in identifying gaps in cold chain infrastructure by building a component-wise database of infrastructure across the supply chain at state and district level, at ports, farm gate, distribution channel etc.
- It provides industry interface to enable long term support for the establishment and running of centres of excellence in academic and research institutions.

#### 3) Dairy Investment Accelerator

- A cross functional and agile team constituted under the aegis of the Department of Animal Husbandry and Dairying to serve as the interface with investors
- The Dairy Investment Accelerator facilitates investments in India's dairy infrastructure, thereby impacting productivity and revenue potential of small-scale dairy farmers by enabling organized milk offtake.

#### 4) Save Food Share Food

- The Save Food Share Food initiative of FSSAI in partnership with CII FACE promotes food donation, feeding the hungry and thus curbing food waste & malnourishment in the country.
- The initiative aims to bring together relevant stakeholders like government, corporates, food businesses, recovery agencies and CSOs for operating in a coordinated manner to prevent food loss and distribute the surplus food to the needy population to mitigate malnutrition.

#### 5) One Health Support Unit:

- Developing and Implementing communication tools and channels with emphasis on livestock and animal health related issues
- Integrating a Network of Laboratories focusing on strengthening communication and lab testing capacity

#### 6) Resource Centre for Health Supplements and Nutraceuticals (ReCHan)

• The centre drives science-based food safety inputs on Health Supplements & Nutraceuticals to foster a culture of Food Safety and Quality among Manufacturers, Businesses, Consumers and other Stakeholders

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# CII - Green Business Centre Hyderabad

CII-Green Business Centre (CII-GBC) was established in 2004 and aimed at offering world-class advisory services on the conservation of natural resources.

The Green Business Centre in Hyderabad is housed in one of the greenest buildings in the world, currently a Platinum-rated net-zero energy building, is spearheading the Green Building movement in the country.

CII-GBC works closely with all stakeholders to facilitate India's emergence as one of the global leaders in Green Business by the year 2025.



Facilitating India as one of the global leaders in Green Business by 2025 Also facilitated a reduction of over 18 million tons of CO2 / Year

# **OUR ACHIEVEMENTS**

#### **Detailed Energy Efficiency Studies**

- 2000 + energy audits
- Over INR 3 Billion savings per year achieved
- 100,000 + professionals trained

#### **IGBC Green Building movement**

- 10.26 billion sq. ft. registered Green Footprint
- 10,932 projects adopting IGBC Green Building Ratings
- Second largest green footprint in the world
- Over 6, 130 IGBC Accredited Professionals

#### **Green Products Certification**

• Over 6,000 products from more than 190 companies have achieved GreenPro Ecolabel for their products

#### **Green Company Rating**

- Over 850 companies registered for GreenCo Rating
- 3 million tons of CO2 reduction
- Annual recurring savings of INR 3,400 crores









Contact

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www.greenbusinesscentre.com





# **CII Institute of Logistics**

CII Institute of Logistics (CII-IL) established by Confederation of Indian Industry as a 'Centre of Excellence' plays a pivotal role in accelerating growth and competitiveness in 'Logistics and Supply Chain Sectors'.

CII Institute of Logistics through its services, plays a catalytic role to improve Indian Supply Chain Performances to greater heights by setting a sustainable ecosystem through stake-holder participations and global network.

This chain reaction further enables the industries to gain more insights on emerging trends - address industry specific challenges of national importance – adopt global best practices in Logistics and Supply Chain Sectors.

#### 1. Education and Capacity Building Programmes

- · Certified 100000 Industry Professionals.
- Customised and Online content for flexi learning
- Contents designed, developed, and delivered by Industry Professionals.
- Industry connect-60% in the learning curriculum.
- Professional Placement Preparatory Programme for the Students.
- Offering courses on Digitization in Warehousing jointly with Singapore Logistics Association.
- Offering KAIZEN courses in Logistics and warehousing with the support of AOTs, Japan and Japan Institute of Logistics and System.
- Certification Courses for UN staff 500 Staff in last 6 years.

#### 2. CII School of Logistics

- The first Industry led Logistics school in India. AMITY UNIVERSITY
- Noida- Mumbai Kolkata
- 100% placement since inception.
- The school offers competency-based MBA in Logistics, Supply Chain, Logistics and Analytics



#### 3. Corporate Training

- Customized Inhouse upskilling Programs and Workshops depict 360° coverage in Logistics and Supply Chain domain.
- Current Trends-Concepts-Strategies-Analytics-Automation-Industry Case Analysis on the table, enabling the working professionals.





### **CII Institute of Logistics**

#### 4. Events and Supply Chain and Logistics Excellence (SCALE)

- Technical Events-seminars-conferences and Projects across the country in Logistics and Supply Chain Sectors to address the required effective policy changes.
- In its 9 Editions Supply Chain and Logistics Excellence (SCALE) Award evaluates and recognizes Excellent-Exemplary -Eminent Organizations analyzing maturity modal performance metrics in both manufacturing and logistics services sectors.

#### 5. CII IL Advisory Services

CII IL Advisory services include WAREX Warehouse Certifications, Supply Chain Logistics Maturity Model Certifications and SCM PRO for professional certification. While all these Advisory Certification Programs achieve scalability in professional network, CII IL Supply Chain Maturity Model witness exponential reach with transformations.

#### 6. The Sectoral Initiatives

#### I) Membership of Value Engagement (MOVE)

- Active role in the advocacy of the National Logistics and Supply Chain Movement.
- Move bridges supply chain fraternity, user sectors and service providers to come together by fostering professional interactions-sharing-takeaways for win-win synergies.

#### II) Warehouse National Network (WNN)

- CII Warehouse National Network (CII WNN) is a National Movement open to all stakeholders in the Indian Warehousing Industry.
- The Movement focuses on connecting warehouses across the country.
- The CII WNN works on Evolution, Efficiency and Empowerment to achieve growth momentum and deliver tangible results is building world class warehousing enterprises.

#### III) Women's Logistics Leadership (WLL)

- Learn Leet Lead
- Women leadership, amplifies and evolves "voice and wings" for women professionals in Supply Chain and Logistics Sectors.
- Initiative to bring in gender equality and diversity to achieve better performance outcomes with quality and profitability.













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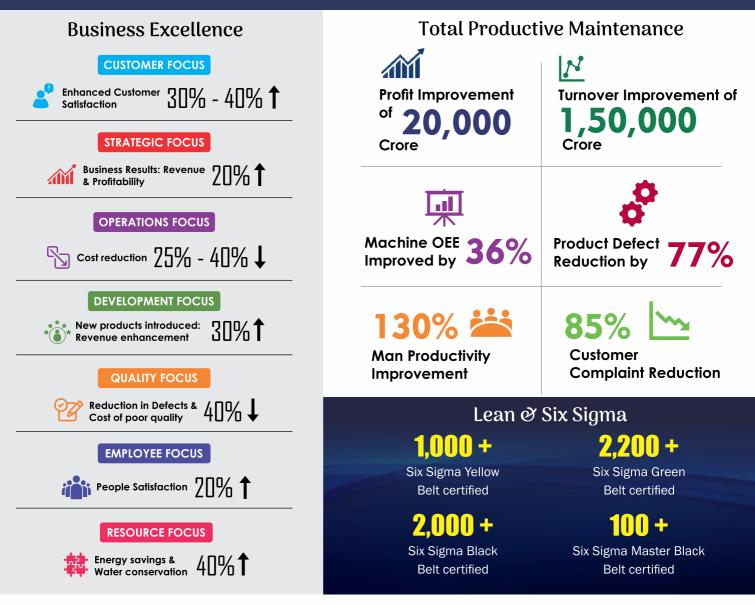


CII Institute of Quality is the leading authority in Quality Enhancement among organisations and industries. Over the past century, CII has provided Indian Industries with the support, systems and tools to make a mark in the competitive world. It is realised that the best way to enhance an organisation's competitiveness is through the quality route.

What started as the Total Quality Management Division (TQMD) of CII in the mid-eighties, has now evolved & now operating as CII Institute of Quality. As a champion of the quality movement, CII IQ is powered by the responsibility of enriching the lives of its members, improving their workplaces and making the world at large, a better place by applying quality tools, techniques and systems. CII IQ provides the best of its kind training and consulting services to organisations to help improve their performance and set standards of excellence.



# IMPACT OF CII IQ SPECIALIZED SERVICES



# Quality Metrology & Standards

Collaboratively working with many national and international Standards and Quality Bodies for development and propagation of standards and Quality Tools. The Standards Portal is an online resource to provide updated information on India's Quality infrastructure comprising prevailing systems for standardization, technical regulations, conformity assessment and support activities.



### **CII INSTITUTE OF QUALITY**

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# **CII - Water Institute**

# **Enabling India Move Towards Improved Water Scenario**

One among CII's 10 acclaimed Centers of Excellence, CII's Water Institute is a unique institution where government, industry and civil society have partnered to address water related issues in a holistic manner.



Enable India to make substantial progress toward achieving water security





### Mission

To transform water conservation and management in India by changing the mindset and behaviour of stakeholders resulting in more effective and sustainable water management practices at the grass root level.







dvisory Services (mass) Projects

- Water Audit
- Feasibility Studies
- Management
- Wastewater operators training



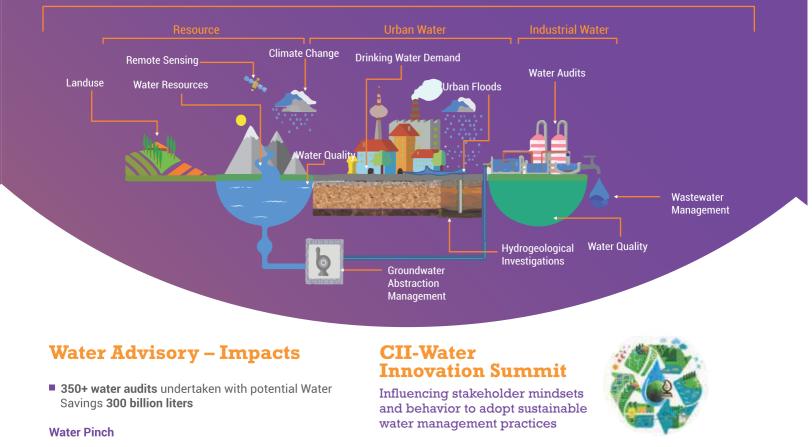
- Tools WATSCAN & it's derivatives
- Water Risk Assessment
- Hydrological Investigation
- Hydrogeological

- Water Pinch Study
- **Blue** Rating
- **CII** National Awards for Excellence in Water Management

- **CII** National Committee on Water
- Sectoral Conferences on Integrated Water Management
- Water Innovation Summit

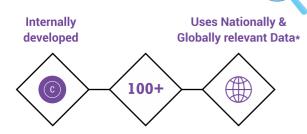
## **Data Analytics – Across Services**

Roadmap Towards Water Security - Water Management



- 10ssignments completed
- Potential water savings 1.5 billion litres
- Wastewater reduction 75 million litres

**CII's WATSCAN Tool** 



WATS

Launched in 2016, over 100 applications completed

Generates millions of digital pixels; outputs distributed in space & time

# 3.52 lakh sq km mapped using CII's WATSCAN Tool

(~10% of India's geographical area)

**Cutting Edge Ideas &** discussions

Unparalleled opportunities to Network with the Top leaders in the Water Sector

Participation of over 600 delegates from within India and overseas

**Special Roundtable Sessions** 

Renowned speakers with

abundant experience

and expertise







**CII-National Awards** For Excellence in Water Management





Recognising Indian Industry in improving water resource management

Dr Kapil Narula, Executive Director & CEO **CII-Water Institute** 

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