

Copyright © 2020 Confederation of Indian Industry (CII). All rights reserved.

No part of this publication may be reproduced, stored in, or introduced into a retrieval system, or transmitted in any form or by any means (electronic, mechanical, photocopying, recording or otherwise), in part or full in any manner whatsoever, or translated into any language, without the prior written permission of the copyright owner. CII has made every effort to ensure the accuracy of the information and material presented in this document. Nonetheless, all information, estimates and opinions contained in this publication are subject to change without notice, and do not constitute professional advice in any manner. Neither CII nor any of its office bearers or analysts or employees accept or assume any responsibility or liability in respect of the information provided herein. However, any discrepancy, error, etc. found in this publication may please be brought to the notice of CII for appropriate correction.

Published by Confederation of Indian Industry (CII), The Mantosh Sondhi Centre; 23, Institutional Area, Lodi Road, New Delhi 110003, India, Tel: +91-11-24629994-7; Fax: +91-11-24626149; Email: info@cii.in; Web: www.cii.in

Cover page photograph sourced from © shutterstock.com



CONTENTS

1. EXECUTIVE SUMMARY.....	3
2. TOP IMPORTS, CAGR AND COUNTRIES.....	5
3. BALANCE OF TRADE, PRODUCT-WISE	20
4. TRADE BARRIERS	22
5. CONCLUDING ANALYSIS	23

1. *Executive Summary*

Myanmar, strategically positioned between the economically vibrant South Asian region and the dynamic South-East Asian economies, has long been considered as one of the most promising emerging economies in Asia. Endowed with abundant natural resources, precious stones and gems, timber and forest products, and hydropower potential, Myanmar has the potential to become a middle-income economy.

After Myanmar gained independence, the country faced long periods of political instability hindering its economic progress. In 2011, when President Thein Sein's government came to power resulting in Myanmar's transition from a military dictatorship to a military-civilian-led government, a five-year plan targeting an annual growth of 10.5% per fiscal year was launched by the government. This was followed by unfolding of major domestic economic reforms to rekindle economic growth. The country's investment laws were overhauled leading to a considerable rise in foreign investment flows from about US\$ 300 million in 2009–10 to nearly US\$ 20 billion in 2010–11.

Economic liberalisation has put the Myanmar economy on a higher growth trajectory, with GDP consistently growing at over 6% since 2011. Myanmar's GDP rose sharply from 5.65% in 1997 to 11.34% in 2000 and 13.57% in 2005, before stabilising between 6% and 7% during the period 2015–17. Although Myanmar's economic growth continues to remain strong by regional and global standards, it has slowed down since 2015. The gradual dip in growth rate since 2015 is mainly attributed to external headwinds, internal political conflicts and delays in the implementation of some reform policies. According to the World Bank, Myanmar's economy grew at 6.8% in 2017–18, led by strong performance in domestic trade and telecommunications, but offset by slowing growth in manufacturing, construction and transport sectors.

The World Bank further projects real GDP growth to moderate to 6.2% in 2018–19. The Myanmar Economic Monitor released by World Bank for December 2019 paints a positive GDP growth outlook for the economy, notwithstanding the trade and fiscal deficits. Economic growth is expected to reach 6.4% in 2019–20 and 6.6% in 2020–21 bolstered by growing investment in the transport and telecommunications sector and planned infrastructure spending by the government before the 2020 elections. Increased private participation in the growth process will continue to galvanise the country's economic growth. Driven by healthy growth rates in the early 2000s, Myanmar's per capita GDP measured in current US\$ increased by over five times during the period 2005 to 2017, registering a CAGR of 14.62% during the period 2005–17.

As regards the economic structure of GDP, agriculture still dominates Myanmar's economy. Around 45% of Myanmar's GDP comes from this sector. The majority of the country's employees (70%) work in agriculture. For sustained GDP growth, Myanmar will need to undergo a structural transformation from an agrarian economy to one based more on manufacturing and services. Modernising the agricultural sector by building linkages to complementary non-agricultural activities will likely hasten the process of structural transformation.

The Government of Myanmar announced an initial stimulus package to mitigate the impact of COVID-19 pandemic on the country's economy. This includes easing deadlines for tax payments and tax exemptions for Myanmar-owned businesses adversely impacted by this global pandemic. The government has also announced the creation of a COVID-19 fund with 100 billion kyats (nearly US\$ 70 million) to assist garment and manufacturing sectors, hotel and tourism businesses, as well as MSMEs owned by local businessmen. The interest rate on loans provided by the fund will be only 1% with a loan period of one year with the rate and period subject to review later after an accurate assessment of the economic impact of the virus outbreak.

Myanmar's total population, estimated at 53.9 million in 2018 (about 0.7% of world population), is projected to reach 63.57 million by 2050. The total population grew at a CAGR of 0.87% during the period 2000–2018; the estimated CAGR is likely to reduce to 0.65% over the period 2000–2050. This is attributed mainly to reduction in fertility rate in Myanmar from 6.1 births per woman in 1960, to 4.9 births per woman in 1980, 2.9 births per woman in 2000 and 2.2 births per woman in 2018.

Myanmar has witnessed progressive urbanisation of its population from 14.7% in 1960, 19.3% in 1980, 24.4% in 2000, to 33.8% and 36% in 2015 and 2018, respectively. The urban population in Myanmar increased from 4.03 million in 1960 to 7.99 million in 1980, 12.45 million in 2000, 14.48 million in 2010 and 16.18 million in 2018, registering a CAGR of just 1.3% during the period 2000–2018. The Myanmar government has initiated steps to augment urban infrastructure, especially in its largest city, Yangon. The Yangon Region Investment Committee has outlined the sub-centres, new towns, railway stations and industrial zones that will be established as part of the new urban development plan. With urban areas seeing accelerated economic activities and industrialisation, there are likely to be increased sectoral opportunities in infrastructure including housing; retail and consumer products, transport infrastructure, telecom services, education, healthcare services and financial services.

Myanmar exhibits a healthy demographic trend with 68% of the population falling in the working age bracket of 15–64 in 2018. Population growth in this age group recorded a CAGR of 2.5% during 2000–2018, as against a CAGR of 0.03% for the 0–14 group and 1.62% for the age group above 65 years over the same period. The 0–14 age group has not grown at the same pace as the working age group, and that presents the government an opportunity to upgrade the education, healthcare and other basic services targeted at this age group. An increasing working-age population will induce domestic demand for skills development, consumer retail services, FMCG and consumer goods, automobiles, real estate, telecom services and financial services.

Against this background, CII has prepared this detailed report on Myanmar's import profile providing in-depth insights into Myanmar's import basket. Besides attempting to provide an overview of Myanmar's economy in terms of its key fundamentals, this report highlights sectors that offer advantages for Indian exports to Myanmar by performing a detailed analysis resulting in shortlist of products that hold potential for Indian businesses to export to the country.

This report comes at an opportune time when the world is passing through a challenging period due to the spread of COVID-19. With investment activity being completely stalled at the moment and demand for FDI significantly impacted given the global moratorium on travel, this immediately calls for scouting for export opportunities for Indian businesses. Moreover, the COVID-19 outbreak has resulted in supply disruptions particularly from China. According to the UNCTAD report on *Global Trade Impact of COVID-19 Epidemic*, about 20% of global trade in manufacturing intermediate products originated in China (up from 4% in 2002), thus making it the main supplier of intermediate inputs for manufacturing companies abroad. This reduction in Chinese imports of commodities offers opportunities for Indian exporters to step up and fill in the gaps created by disruption in China’s exports.

In light of this, this report aims to facilitate identification of products offering export opportunities for Indian businesses in Myanmar. It intends to put in place a clear framework for unlocking business potential for Indian exporters.

2. Top Imports, CAGR and Countries

Merchandise and services trade have started to play an increasingly important role in contributing to Myanmar’s economic growth. According to the World Bank, in 2017, Myanmar’s trade to GDP ratio was 47.95%, up from 42.26% in 2013. The export and import of goods and services account for a lower proportion, viz., 20% and 28% of the country’s GDP, respectively, thus indicating further scope for trade-oriented growth in Myanmar.

The primary objective of this paper is to undertake a deep-dive analysis into the country’s import basket so as to understand the export potential for Indian industry.

To begin with, the table below provides a list of the top 25 imports by product by Myanmar over the period 2014–18, and the imports’ compound annual growth rate (CAGR).

TABLE 1: MYANMAR TOP 25 IMPORTS AND IMPORTS’ CAGR (in US\$ million)

S. No.	HS CODES	PRODUCT	2014	2015	2016	2017	2018	IMPORTS’ CAGR
1.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	2,209	1,327	1,002	2,076	2,491	3%
2.	271012	Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume “incl. losses” distil at 210°C “ASTM D 86 method” (excluding containing biodiesel)	470	488	637	1,305	1,367	31%
3.	551449	Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing > 170 g/m ² ,	253	175	323	471	695	29%

		printed (excluding those of polyester staple fibres)						
4.	170199	Cane or beet sugar and chemically pure sucrose, in solid form (excluding cane and beet sugar containing added flavouring or colouring and raw sugar)	38	385	1,339	833	556	96%
5.	151620	Vegetable fats and oils and their fractions, partly or wholly hydrogenated, inter-esterified, re-esterified or elaidinised, whether or not refined, but not further prepared	500	560	527	512	547	2%
6.	300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)	230	226	276	357	356	12%
7.	890520	Floating or submersible drilling or production platforms	1.9	1,287	0.025	250	294	253%
8.	871120	Motorcycles, incl. mopeds, with reciprocating internal combustion piston engine of a cylinder capacity > 50 cm ³ but <= 250 cm ³	251	306	356	400	262	1%
9.	870410	Dumpers for off-highway use	834	955	904	728	257	-25%
10.	722830	Bars and rods of alloy steel other than stainless, not further worked than hot-rolled, hot-drawn or extruded (excluding products of high-speed steel or silico-manganese steel, semi-finished products, flat-rolled products and hot-rolled bars and rods in irregularly wound coils)	0	43	179	209	256	56%
11.	210690	Food preparations, n.e.s.	67	94	112	201	230	36%
12.	390210	Polypropylene, in primary forms	234	219	230	216	209	-3%
13.	880240	Aeroplanes and other powered aircraft of an of an unladen	0.12	7	13	79	115	456%

		weight > 15000 kg (excluding helicopters and dirigibles)						
14.	871110	Motorcycles, incl. mopeds, and cycles fitted with an auxiliary motor, with reciprocating internal combustion piston engine of a cylinder capacity <= 50 cm ³	11	7	38	14	113	79%
15.	230990	Preparations of a kind used in animal feeding (excluding dog or cat food put up for retail sale)	9	41	53	74	111	87%
16.	190190	Malt extract; food preparations of flour, groats, meal, starch or malt extract, not containing cocoa or containing < 40% by weight of cocoa calculated on a totally defatted basis, n.e.s. and food preparations of milk, cream, butter milk, sour milk, sour cream, whey, yogurt, kephir or similar goods of heading 0401 to 0404, not containing cocoa or containing < 5% by weight of cocoa calculated on a totally defatted basis, n.e.s. (excluding for infant use, put up for retail sale, and mixes and doughs for the preparation of bakers' wares of heading 1905)	41	49	60	98	106	27%
17.	890590	Light-vessels, fire-floats, floating cranes and other vessels, the navigability of which is subsidiary to their main function (excluding dredgers, floating or submersible drilling or production platforms; fishing vessels and warships)	15	0.69	0.17	0.004	105	63%
18.	310560	Mineral or chemical fertilisers containing the two fertilising elements phosphorus and potassium (excluding those in tablets or similar forms, or in packages with a gross weight of <= 10 kg)	10	7	13	41	105	80%
19.	851718	Telephone sets (excluding line telephone sets with cordless handsets and telephones for cellular networks or for other wireless networks)	26	248	134	28	103	41%
20.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	5	6	9	235	103	113%

21.	551319	Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing <= 170 g/m ² , unbleached or bleached (excluding those of polyester staple fibres)	6	2	19	111	103	104%
22.	100199	Wheat and meslin (excluding seed for sowing, and durum wheat)	1	.003	0.09	17	102	218%
23.	842959	Self-propelled mechanical shovels, excavators and shovel loaders (excluding self-propelled mechanical shovels with a 360° revolving superstructure and front-end shovel loaders)	227	217	99	107	91	-20%
24.	870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm ³ but <= 3.000 cm ³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	579	428	351	178	87	-38%
25.	730661	Tubes and pipes and hollow profiles, welded, of square or rectangular cross-section, of iron or steel	0.039	3	42	60	81	575%

Source: ITC Trade Map; MFS Analysis

Going by the imports' CAGR of the top 25 import products listed above, it emerges that Myanmar shows some fairly big numbers on either side, ranging from 575% to -38%. By-and-large, the categories with low/negative imports' CAGRs include some refinery products, auto sector products, infrastructure equipment and plastic polymers; on the other hand, categories with high/positive imports' CAGR include the categories of industrial equipment, agro products, a category of auto sector products, telecommunications equipment, textiles, fertilisers, aviation, and petroleum and gas exploration equipment.

The analysis below provides a list of top exporters for each of the top 25 products so as to provide a comprehensive overview of Myanmar's import profile. The analysis also examines India's exports of these products to Myanmar (if any) and the tariff levied by Myanmar on the import of these products.

Combined with the imports' CAGR above and the overview below, it is hoped that certain specific products are highlighted in which India can look at expanding exports, increasing its share in the overall export basket of Myanmar.

TABLE 2: TOP 5 EXPORTING COUNTRIES, INDIA'S EXPORTS AND RANK, TARIFF LEVIED (for 2018)
HS CODE 271019: Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	Singapore	2,088	US\$ 111 million (3)	1.5%
2.	Thailand	129		
3.	India	111		
4.	Malaysia	105		
5.	UAE	22		

Sources: ITC Trade Map; WTO

Medium oils include products such as diesel; this product category is the top import item for Myanmar with its imports worth US\$ 2,491 million in 2018, significantly higher than the second-largest import item of which US\$ 1,367 million was imported in 2018. However, the imports' CAGR of this product category is low at 3%; this could indicate either slowing demand, or, ability to produce this product category domestically.

In either case, India is a major exporter of this product category to Myanmar at no. 3. Even globally, India is a leading exporting country of this product category, with a rank of no. 5 and exports worth US\$ 32,004 million in 2018.

The difference between Singapore's exports (US\$ 2,088 million) to Myanmar when compared with Thailand (US\$ 129 million) and India (US\$ 111 million) is likely there as Singapore has comparatively little domestic consumption and, therefore, most of its refinery products are exported.

(for 2018)
HS CODE 271012: Light oils and preparations, of petroleum or bituminous minerals which >= 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	Singapore	1,231	US\$ 36 million (3)	1.5%
2.	Malaysia	72		
3.	India	36		
4.	Thailand	26		
5.	Korea, Republic of	0.54		

Sources: ITC Trade Map; WTO

With an imports' CAGR of 31% for the period 2014 to 2018, the second crude oil product category (light oils such as petrol and ATF) is exhibiting strong and steady growth. India is already a major exporter of HS Code 271012, with a rank of no. 3 and exports worth US\$ 36 million. Once again, Singapore has strong lead over Malaysia and India in the exports of this product category. Globally too, India is a strong player, ranked at no. 6 and exports worth US\$ 14,740 million in 2018.

(for 2018)

HS CODE 551449: Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing > 170 g/m², printed (excluding those of polyester staple fibres)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	635	US\$ 3 million (7)	15.0%
2.	Korea, Republic of	18		
3.	Taipei, Chinese	9		
4.	Japan	7		
5.	Thailand	5		

Sources: ITC Trade Map; WTO

Myanmar has a strong imports' CAGR of 29% for the period 2014 to 2018 for HS Code 551449 and India is ranked in the top 10 countries that export this product category to Myanmar. Though the tariff rate is on the higher side, at 15%, there should be a concerted effort by Indian industry to increase exports of HS Code 551447 to Myanmar and to bridge the gap with top exporter China. *See list of Myanmar importers of HS Code 551449 in Annexure 1.*

(for 2018)

HS CODE 170199: Cane or beet sugar and chemically pure sucrose, in solid form (excluding cane and beet sugar containing added flavouring or colouring and raw sugar)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Thailand	328	US\$ 146 million (2)	3.0%
2.	India	146		
3.	Pakistan	64		
4.	UAE	3.7		
5.	Egypt	3.1		

Sources: ITC Trade Map; WTO

India is already the second-largest source country for Myanmar for imports of HS Code 170199; however, there is scope for Indian producers of this product category to garner a larger share of imports and to close the gap with the leader Thailand. Globally, India is ranked no. 4 with exports worth US\$ 856 million in 2018; here, too, Thailand is the leader by some distance. Moreover, given the extremely-strong imports' CAGR of 96% for the period 2014–18, there should be greater focus on increasing exports of HS Code 170199 to Myanmar. *See list of Myanmar importers of HS Code 170199 in Annexure 2.*

(for 2018)

HS CODE 151620: Vegetable fats and oils and their fractions, partly or wholly hydrogenated, inter-esterified, re-esterified or elaidinised, whether or not refined, but not further prepared

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Indonesia	491	–	5.0%
2.	Malaysia	50		
3.	Thailand	3.2		

4.	Turkey	1.2	
5.	Ukraine	0.65	

Sources: ITC Trade Map; WTO

Though Myanmar has a very low imports' CAGR of 2% for the period 2014–18 for HS Code 151620 and is, therefore, not a priority sector for exports, the more-interesting story is India's falling in-and-out of favour as a source country for Myanmar for this product category. For instance, Myanmar imported US\$ 14 million worth of this product from India in 2014, which was followed by a dip to US\$ 8 million in 2015, an increase to US\$ 17 million in 2016, then a low of US\$ 3 million in 2017 and, finally, nil imports of this product category from India in 2018.

Also, if we examine India's record vis-à-vis exports of this product category globally, it emerges that India was ranked no. 8 with exports worth US\$ 76 million in 2018. Most of India's exports in that year went to the Netherlands (US\$ 15 million), Japan (US\$ 10 million) and the US (US\$ 9 million). A further analysis may, therefore, be needed to ascertain the reason for fluctuating and low exports to Myanmar.

(for 2018)

HS CODE 300490: Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	India	148	US\$ 148 million (1)	1.5%
2.	Thailand	33		
3.	Indonesia	26		
4.	France	23		
5.	Korea, Republic of	22		

Sources: ITC Trade Map; WTO

Myanmar has a modest imports' CAGR of 12% for the period 2014–18 for HS Code 300490. India completely dominates its imports of this product category; therefore, the only takeaway for the moment is that India should maintain its leadership position going forward. Globally too, India is ranked high at no. 10 with exports worth US\$ 10,742 million of this product category in 2018. See list of Myanmar importers of HS Code 300490 in Annexure 3.

(for 2018)

HS CODE 890520: Floating or submersible drilling or production platforms

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Malaysia	184	–	3.0%
2.	Thailand	110		

Sources: ITC Trade Map; WTO

Products under this category include rigs and platforms deployed for extraction and processing of crude oil and natural gas. Since India does not have any indigenous manufacture of this equipment, there are, therefore, no exports of HS Code 890520 by India. So, while Myanmar has a stupendous imports' CAGR of 253% for the period 2014–18 (owing to it being a major resource country for crude and natural gas), there is no potential for exports for India. *See list of Myanmar importers of HS Code 890520 in Annexure 4.*

(for 2018)

HS CODE 871120: Motorcycles, incl. mopeds, with reciprocating internal combustion piston engine of a cylinder capacity > 50 cm ³ but ≤ 250 cm ³				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Thailand	125	US\$ 5 million (4)	5.0%
2.	Vietnam	64		
3.	China	62		
4.	India	5.0		
5.	Indonesia	4.5		

Sources: ITC Trade Map; WTO

Given the very low imports' CAGR of 1% for the period 2014–18, HS Code 871120 is not an attractive product category from the perspective of exports and slowing demand of motor vehicles of this particular cylinder capacity is the most likely reason for this low imports' CAGR. India is already a top sourcing country for Myanmar for this product category and, therefore, any effort vis-à-vis this product category would have to focus on increasing India's share from the current US\$ 5 million. Globally, India is the second-largest exporter of HS Code 871120 with exports worth US\$ 1,931 million in 2018, with the top countries being Bangladesh (US\$ 282 million), Sri Lanka (US\$ 225 million) and Nigeria (US\$ 220 million). *See list of Myanmar importers of HS Code 871120 in Annexure 5.*

(for 2018)

HS CODE 870410: Dumpers for off-highway use				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Japan	127	US\$ 6 million (5)	8.8%
2.	China	81		
3.	Korea, Republic of	22		
4.	Thailand	10		
5.	India	6		

Sources: ITC Trade Map; WTO

While India is ranked no. 6 for Myanmar and no. 4 globally as a source economy for HS Code 870410, the demand for dumpers for off-highway use is petering off very sharply in Myanmar — from a high of US\$ 955 million worth of imports in 2015 to US\$ 257 million in 2018. This is reflected in the hugely negative imports' CAGR of -25% for this product category over the period 2014 to 2018. *See list of Myanmar importers of HS Code 870410 in Annexure 6.*

(for 2018)

HS CODE 722830: Bars and rods of alloy steel other than stainless, not further worked than hot-rolled, hot-drawn or extruded (excluding products of high-speed steel or silico-manganese steel, semi-finished products, flat-rolled products and hot-rolled bars and rods in irregularly wound coils)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	171	US\$ 35 million (2)	3.0%
2.	India	35		
3.	Turkey	15		
4.	Saudi Arabia	10		
5.	Iran	7		

Sources: ITC Trade Map; WTO

This product category has a strong imports' CAGR of 56% for the period 2014 to 2018, and India is already the second-largest source country for HS Code 722830. Therefore, there is scope for improvement in terms of bridging the gap with China and increasing the share of Indian imports of this product category by Myanmar. *See list of Myanmar importers of HS Code 722830 in Annexure 7.*

(for 2018)

HS CODE 210690: Food preparations, n.e.s.

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Thailand	53	US\$ 6 million (8)	14.9%
2.	Singapore	49		
3.	China	38		
4.	Malaysia	27		
5.	Indonesia	11		

Sources: ITC Trade Map; WTO

India has an opportunity to increase its share in this product category's imports by Myanmar as it already in the top 10 source countries and because of the fact that its export numbers went up from US\$ 0.64 million in 2017 to US\$ 6 million in 2018. Moreover, with a strong imports' CAGR of 36% for 2014–18, this product category offers scope for increasing exports' share in spite of a high tariff rate of 14.9%. Globally, India is ranked much lower at no. 33 in terms of exports of HS Code 210690, but even here, there has been a slow and steady increase in the value of exports, from US\$ 174 million in 2015 to US\$ 215 million in 2017 and US\$ 275 million in 2018. *See list of Myanmar importers of HS Code 210690 in Annexure 8.*

(for 2018)

HS CODE 390210: Polypropylene, in primary forms

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Saudi Arabia	101	US\$ 9.7 million (6)	1.5%
2.	China	23		
3.	Thailand	21		
4.	USA	13		

5.	Oman	11	
----	------	----	--

Sources: ITC Trade Map; WTO

This product category is not an attractive item as its imports' CAGR for 2014 to 2018 was -3%; the import demand has been steadily falling, though India's exports of the product category have shown an increase from US\$ 4 million in 2017 to US\$ 9.7 million in 2018. Therefore, there is a possibility for India to increase its share by moving up the ranking, but not per se if import demand is taken into consideration. Moreover, India is a strong performer in this product category globally; with a rank of no. 7 and exports worth US\$ 864 million in 2018. *See list of Myanmar importers of HS Code 390210 in Annexure 9.*

(for 2018)

HS CODE 880240: Aeroplanes and other powered aircraft of an unladen weight > 15000 kg (excluding helicopters and dirigibles)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	France	115	-	3.0%
2.	USA	0.07		

Sources: ITC Trade Map; WTO

Even though Myanmar has an astoundingly-high CAGR of 456% for HS Code 880240 for 2014–18, there is little scope for India to export aeroplanes and other powered aircraft to Myanmar for the reason that there is no indigenous manufacturing of this product category in India, save for some military aircraft that is produced by HAL. *See list of Myanmar importers of HS Code 880240 in Annexure 10.*

(for 2018)

HS CODE 871110: Motorcycles, incl. mopeds, and cycles fitted with an auxiliary motor, with reciprocating internal combustion piston engine of a cylinder capacity <= 50 cm ³				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	84	US\$ 2.3 million (3)	5.0%
2.	Thailand	25		
3.	India	2.3		
4.	USA	0.50		
5.	Vietnam	0.37		

Sources: ITC Trade Map; WTO

The imperative here is clear — India should focus on improving its ranking as a source country for Myanmar for HS Code 871110 to close the gap with the top 2 leading countries. Myanmar has a very strong imports' CAGR of 79% for 2014–18 and given India's established strength in the manufacture of this product category, there is immense scope for consolidating India's exports further. India has a global rank of 13, with a surge in exports from US\$ 0.36 million in 2017 to US\$ 8.6 million in 2018. *See list of Myanmar importers of HS Code 871110 in Annexure 11.*

(for 2018)

HS CODE 230990: Preparations of a kind used in animal feeding (excluding dog or cat food put up for retail sale)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	USA	39	US\$ 10 million (3)	6.6%
2.	Brazil	11		
3.	India	10		
4.	Thailand	7.5		
5.	Vietnam	4.7		

Sources: ITC Trade Map; WTO

India's exports of HS Code 230990 to Myanmar have the potential of growing further given the fact that the top 2 sourcing countries are geographically distant; in any case, the gap between India and Brazil is minuscule and with an imports' CAGR of 87% for 2014–18, there is a definite case for increasing exports of this product category.

Globally, too, India is ranked within the top 15 exporting countries, with exports steadily rising over the period 2014 to 2018, from US\$ 144 million in 2015 to US\$ 225 million in 2017 and US\$ 258 million in 2018. *See list of Myanmar importers of HS Code 230990 in Annexure 12.*

(for 2018)

HS CODE 190190: Malt extract; food preparations of flour, groats, meal, starch or malt extract, not containing cocoa or containing < 40% by weight of cocoa calculated on a totally defatted basis, n.e.s. and food preparations of milk, cream, butter milk, sour milk, sour cream, whey, yogurt, kephir or similar goods of heading 0401 to 0404, not containing cocoa or containing < 5% by weight of cocoa calculated on a totally defatted basis, n.e.s. (excluding for infant use, put up for retail sale, and mixes and doughs for the preparation of bakers' wares of heading 1905)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Singapore	42	US\$ 0.63 million (5)	12.3%
2.	Thailand	39		
3.	Malaysia	20		
4.	Vietnam	2.2		
5.	India	0.63		

Sources: ITC Trade Map; WTO

Though India ranks no. 5 as a source country for Myanmar for HS Code 190190, India's exports of this product category to the country have fallen during the period 2014–18, from US\$ 1.6 million in 2014 to US\$ 0.63 million in 2018. Therefore, even though this product category has a strong imports' CAGR of 27% for the period 2014 to 2018, the quantum of exports has fallen and further analysis should be undertaken to ascertain the reasons.

Globally, too, India's exports of this product category have fallen from US\$ 81 million in 2015 to US\$ 69 million in 2018. *See list of Myanmar importers of HS Code 190190 in Annexure 13.*

(for 2018)

HS CODE 890590: Light-vessels, fire-floats, floating cranes and other vessels, the navigability of which is subsidiary to their main function (excluding dredgers, floating or submersible drilling or production platforms; fishing vessels and warships)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	Thailand	105	-	3.0%
2.	China	0.33		

Sources: ITC Trade Map; WTO

India does not export this product category to Myanmar though it has a high imports' CAGR of 63%. Globally, though, India is ranked at no. 3 in terms of exports of HS Code 890590, with exports worth US\$ 804 million in 2018 to the UAE (US\$ 486 million), Singapore (US\$ 259 million) and Sri Lanka (US\$ 23 million). *See list of Myanmar importers of HS Code 890590 in Annexure 14.*

(for 2018)

HS CODE 310560: Mineral or chemical fertilisers containing the two fertilising elements phosphorus and potassium (excluding those in tablets or similar forms, or in packages with a gross weight of <= 10 kg)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	China	24	US\$ 33,000 (16)	0.0%
2.	Malaysia	17		
3.	Korea, Republic of	14		
4.	Germany	13		
5.	Thailand	8		

Sources: ITC Trade Map; WTO

Though Myanmar has a steady and strong imports' CAGR for HS Code 310560, India is not well-placed to increase exports of this product category given the paltry exports achieved in 2018, a fall from the already-low figure of US\$ 66,000 in 2014. In fact, even globally, India was ranked a very-low 49 in 2018, with exports worth US\$ 91,000 in 2018 to the UAE (US\$ 78,000) and Malaysia (US\$ 13,000). *See list of Myanmar importers of HS Code 310560 in Annexure 15.*

(for 2018)

HS CODE 851718: Telephone sets (excluding line telephone sets with cordless handsets and telephones for cellular networks or for other wireless networks)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	China	91	US\$ 3,28,000 (11)	3.0%
2.	Finland	2.5		
3.	Malaysia	1.9		
4.	Italy	1.3		
5.	Japan	1.2		

Sources: ITC Trade Map; WTO

India's exports of HS Code 851718 to Myanmar have fallen steadily in the period under consideration, from US\$ 1.8 million in 2016 to US\$ 5,87,000 in 2017 and US\$ 3,28,000 in 2018.

So, while Myanmar exhibits a healthy imports' CAGR of 41% for the period 2014 to 2018, there appears to be an erosion of India's share of this import basket and, therefore, little potential to increase exports of HS Code 851718 to Myanmar. Even globally, India is ranked a low 32, with exports falling from US\$ 25 million in 2015 to US\$ 8 million in 2018. *See list of Myanmar importers of HS Code 851718 in Annexure 16.*

(for 2018)

HS CODE 851762: Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	93	US\$ 3.2 million (2)	4.6%
2.	India	3.2		
3.	USA	1.4		
4.	Japan	1.2		
5.	Malaysia	1.1		

Sources: ITC Trade Map; WTO

With a substantial imports' CAGR of 113% for 2014–18 and a massive gap between India and the no. 1 source country, there is immense impetus for India to garner a bigger share of Myanmar's imports of HS Code 851762. In fact, India's exports of this product category to Myanmar have been on an upward trend, with exports worth US\$ 37,000 in 2014, US\$ 0.20 million in 2015, US\$ 0.27 million in 2016, US\$ 1.5 million in 2017 and US\$ 3.2 million in 2018. While ranked fairly low at 28 globally, Indian exports have shown some potential on the world stage too, with exports rising steadily from US\$ 168 million (2015), US\$ 182 million (2016), US\$ 423 million (2017) and US\$ 627 million (2018). *See list of Myanmar importers of HS Code 851762 in Annexure 17.*

(for 2018)

HS CODE 551319: Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing <= 170 g/m², unbleached or bleached (excluding those of polyester staple fibres)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	86	US\$ 2,67,000 (9)	15.0%
2.	Taipei, Chinese	5.6		
3.	Japan	3.6		
4.	Korea, Republic of	3.2		
5.	Hong Kong, China	1.6		

Sources: ITC Trade Map; WTO

Though India is in the top 10 list of sourcing countries for Myanmar for HS Code 551319 and the product category has a very impressive imports' CAGR of 104% for 2014–18, the quantum of Indian exports of this product to Myanmar is fairly low. India's exports of this category to Myanmar touched a high of US\$ 6,66,000 in 2015 and have not shown much potential for

growth; additionally, there is a fairly high tariff rate on this product category. Globally, though, India is ranked very high at no. 3 on the exports of HS Code 551319 with exports worth US\$ 3.4 million in 2018; the top destination was the US with exports worth US\$ 2.7 million in 2018. *See list of Myanmar importers of HS Code 551319 in Annexure 18.*

(for 2018)

HS CODE 100199: Wheat and meslin (excluding seed for sowing, and durum wheat)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Australia	86	US\$ 8,000 in 2017 (10)	5.0%
2.	USA	8.5		
3.	Canada	4.6		
4.	Moldova	2.0		
5.	Ukraine	0.45		

Sources: ITC Trade Map; WTO

Myanmar's use of wheat and meslin seems to have imploded with imports rising from US\$ 1 million in 2014 to US\$ 17 million in 2017 and to US\$ 102 million in 2018, which is reflected in its imports' CAGR of 218% for 2014 to 2018. However, and though India is ranked no. 10, there is no potential for India as last-reported export figure was an abysmal US\$ 8,000 in 2017. In addition, globally too India is ranked low at 30 with exports falling from US\$ 152 million in 2015 to US\$ 46 million in 2018. Therefore, and unfortunately, India does not appear to have the potential to increase exports of this product category to Myanmar. *See list of Myanmar importers of HS Code 100199 in Annexure 19.*

(for 2018)

HS CODE 842959: Self-propelled mechanical shovels, excavators and shovel loaders (excluding self-propelled mechanical shovels with a 360° revolving superstructure and front-end shovel loaders)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	44	US\$ 2 million (6)	3.0%
2.	Korea, Republic of	16		
3.	Japan	14		
4.	Indonesia	6.5		
5.	Thailand	4.9		

Sources: ITC Trade Map; WTO

A drastic reduction in imports of HS Code 842959 resulted in an imports' CAGR of -20% for 2014–18. Also, India's exports of HS Code 842959 to Myanmar have seen a steady decline during the period under consideration, from US\$ 7.4 million in 2014, to US\$ 5.5 million in 2016 and US\$ 2 million in 2018. So, though India is ranked very high at no. 3 globally in terms of exports of this product category (US\$ 227 million in 2018), for Myanmar there appears to be little potential given the tapering off of import demand. *See list of Myanmar importers of HS Code 842959 in Annexure 20.*

(for 2018)

HS CODE 870323: Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm³ but <= 3.000 cm³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Japan	43	US\$ 9,10,000 (12)	23.0%
2.	Korea, Republic of	9.0		
3.	Germany	8.9		
4.	United Kingdom	6.2		
5.	Thailand	4.1		

Sources: ITC Trade Map; WTO

With a massively-negative imports' CAGR of -38% and a tariff rate of 23.0%, the export market for HS Code 870323 in Myanmar appears to be closed for business. Though India's exports of this product category to Myanmar have shown steady growth from US\$ 2,000 in 2014 to US\$ 4,67,000 in 2016 and US\$ 9,10,000 in 2018, the overall slowdown in imports implies an extremely-limited market for this product category in Myanmar.

At best, Indian industry can explore options to garner some share from the top source countries. See list of Myanmar importers of HS Code 870323 in Annexure 21.

(for 2018)

HS CODE 730661: Tubes and pipes and hollow profiles, welded, of square or rectangular cross-section, of iron or steel

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	49	US\$ 0.080 million (3)	3.0%
2.	Vietnam	31		
3.	India	0.080		
4.	Thailand	0.049		
5.	Japan	0.039		

Sources: ITC Trade Map; WTO

Once again, this is a product category in which the imports' CAGR is extremely high at 575% and India is ranked no. 3; however, India's exports are very low in terms of absolute numbers and have shown some fluctuation during the period under consideration, from US\$ 0.42 million in 2017 and then falling to US\$ 0.080 million in 2018.

Therefore, if Indian industry is to increase exports of this product category and garner more share, a further analysis would be needed to ascertain the low number and also the immense gap between the top 2 source countries and other exporting nations. Globally, India is ranked rather low at 38 with exports worth US\$ 27 million in 2018. See list of Myanmar importers of HS Code 730661 in Annexure 22.

3. Balance of Trade, Product-Wise

Analysing the balance of trade (BoT) indicates the attractiveness of a market from the perspective of participation in trade fairs. For the purposes of this report, the BoT is calculated at the product level, rather than for the country per se; such an analysis indicates if a particular product is being imported for domestic consumption, or whether it is being imported to enable re-exports after either value-addition or to take advantage of FTAs.

Typically, a market with a negative BoT is one where the product is being consumed domestically and, hence, Indian companies should attend B2C trade fairs in Myanmar for these products; on the other hand, attendance in B2B trade fairs is recommended for products wherein Myanmar has a positive BoT. The BoT for the top 25 products imported by Myanmar is as follows:

TABLE 3: BALANCE OF TRADE FOR TOP IMPORTS OF MYANMAR (in US\$ '000)

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2018
1.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	-2,226,179
2.	271012	Light oils and preparations, of petroleum or bituminous minerals which \geq 90% by volume "incl. losses" distil at 210°C "ASTM D 86 method" (excluding containing biodiesel)	-1,367,600
3.	551449	Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing > 170 g/m ² , printed (excluding those of polyester staple fibres)	-689,364
4.	170199	Cane or beet sugar and chemically pure sucrose, in solid form (excluding cane and beet sugar containing added flavouring or colouring and raw sugar)	-431,412
5.	151620	Vegetable fats and oils and their fractions, partly or wholly hydrogenated, inter-esterified, re-esterified or elaidinised, whether or not refined, but not further prepared	-545,886
6.	300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)	-545,886
7.	890520	Floating or submersible drilling or production platforms	-110,020
8.	871120	Motorcycles, incl. mopeds, with reciprocating internal combustion piston engine of a cylinder capacity > 50 cm ³ but \leq 250 cm ³	-262,287
9.	870410	Dumpers for off-highway use	-257,894
10.	722830	Bars and rods of alloy steel other than stainless, not further worked than hot-rolled, hot-drawn or extruded (excluding products of high-speed steel or silico-manganese steel, semi-finished products, flat-rolled products and hot-rolled bars and rods in irregularly wound coils)	-256,354

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2018
11.	210690	Food preparations, n.e.s.	-229,307
12.	390210	Polypropylene, in primary forms	-208,866
13.	880240	Aeroplanes and other powered aircraft of an of an unladen weight > 15000 kg (excluding helicopters and dirigibles)	6,078
14.	871110	Motorcycles, incl. mopeds, and cycles fitted with an auxiliary motor, with reciprocating internal combustion piston engine of a cylinder capacity <= 50 cm ³	-113,488
15.	230990	Preparations of a kind used in animal feeding (excluding dog or cat food put up for retail sale)	-110,015
16.	190190	Malt extract; food preparations of flour, groats, meal, starch or malt extract, not containing cocoa or containing < 40% by weight of cocoa calculated on a totally defatted basis, n.e.s. and food preparations of milk, cream, butter milk, sour milk, sour cream, whey, yogurt, kephir or similar goods of heading 0401 to 0404, not containing cocoa or containing < 5% by weight of cocoa calculated on a totally defatted basis, n.e.s. (excluding for infant use, put up for retail sale, and mixes and doughs for the preparation of bakers' wares of heading 1905)	-106,011
17.	890590	Light-vessels, fire-floats, floating cranes and other vessels, the navigability of which is subsidiary to their main function (excluding dredgers, floating or submersible drilling or production platforms; fishing vessels and warships)	-105,985
18.	310560	Mineral or chemical fertilisers containing the two fertilising elements phosphorus and potassium (excluding those in tablets or similar forms, or in packages with a gross weight of <= 10 kg)	-105,603
19.	851718	Telephone sets (excluding line telephone sets with cordless handsets and telephones for cellular networks or for other wireless networks)	-102,664
20.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	-101,947
21.	551319	Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing <= 170 g/m ² , unbleached or bleached (excluding those of polyester staple fibres)	-103,143
22.	100199	Wheat and meslin (excluding seed for sowing, and durum wheat)	-102,920
23.	842959	Self-propelled mechanical shovels, excavators and shovel loaders (excluding self-propelled mechanical shovels with a 360° revolving superstructure and front-end shovel loaders)	-91,298
24.	870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm ³ but <= 3.000 cm ³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	-1,453,077
25.	730661	Tubes and pipes and hollow profiles, welded, of square or rectangular cross-section, of iron or steel	-80,472

Source: ITC Trade Map

From the table above, it may be noted that if products with a positive BoT are excluded, of the top 25 product imports of Myanmar, there are 24 products that exhibit a negative BoT and,

hence, are target for exports by Indian businesses. The following picture emerges for these products when combined with growth in imports' CAGR and India's rank as an export source.

TABLE 4: PRODUCTS WITH MOST POTENTIAL FOR INDIA'S EXPORTS TO MYANMAR (in US\$ '000)

S. No.	HS CODES	NEGATIVE BALANCE OF TRADE IN 2018	IMPORTS CAGR (%)	INDIA'S RANK AS EXPORT SOURCE
1.	271019	-2,226,179	3%	3
2.	271012	-1,367,600	31%	3
3.	551449	-689,364	29%	7
4.	170199	-431,412	96%	2
5.	151620	-545,886	2%	-
6.	300490	-545,886	12%	1
7.	890520	-110,020	253%	-
8.	871120	-262,287	1%	4
9.	870410	-257,894	-25%	5
10.	722830	-256,354	56%	2
11.	210690	-229,307	36%	8
12.	390210	-208,866	-3%	6
13.	871110	-113,488	79%	3
14.	230990	-110,015	87%	3
15.	190190	-106,011	27%	5
16.	890590	-105,985	63%	-
17.	310560	-105,603	80%	16
18.	851718	-102,664	41%	11
19.	851762	-101,947	113%	2
20.	551319	-103,143	104%	9
21.	100199	-102,920	218%	10
22.	842959	-91,298	-20%	6
23.	870323	-1,453,077	-38%	12
24.	730661	-80,472	575%	3

Source: ITC Trade Map, MFS Analysis

Therefore, what emerges from the above analysis is that HS Codes of 14 products viz. 271012, 551449, 170199, 300490, 722830, 210690, 871110, 230990, 190190, 851718, 851762, 551319, 100199 and 730661 offer the best-possible potential for exports to Myanmar.

4. Trade Barriers

The Department of Trade within the Ministry of Commerce, Myanmar, oversees amendments to the commerce ministry's list of prohibited imports, as cited in the *2020 National Trade Estimate Report on Foreign Trade Barriers* by the USTR. The list is published in trade bulletins and publications, but changes with little notice.

Thus, businesses looking to export products/commodities to Myanmar need to bear in mind the exhaustive list of prohibited import items for Myanmar: WTO permits members to prohibit the importation of certain articles that endanger public morals, threaten human, plant or animal life,

involve the importation of gold and silver, arms and ammunition, and similar items. The Department of Trade of the Ministry of Commerce, Myanmar, has exercised its rights under these WTO provisions to prohibit the import of the articles mentioned in the current list published by the Department of Trade within the Ministry of Commerce, Myanmar, which include the following:

- Counterfeit money and goods
- Pornographic articles
- Narcotic drugs
- Liquor
- Playing cards
- Drones
- Arms and ammunition
- Antiques and archeologically valuable items
- Endangered species
- Items featuring images of the Buddha, Burma's pagodas and the flag of Burma

In 2019, the Ministry of Commerce developed draft regulations to permit the importation of foreign liquor. Myanmar also requires import licenses to trade in a wide range of products; in May 2019, the Ministry of Commerce released Notification 22/2019 amending Myanmar's Import Negative List, which requires import licenses for 4,613 HS 8-digit tariff items.

Additionally, as mentioned in the *2020 National Trade Estimate Report on Foreign Trade Barriers*, with regards to sanitary and phytosanitary barriers, Myanmar requires additional testing for each shipment of most imported agricultural products upon arrival despite laboratory testing of agricultural products during the license approval process. These testing and inspection procedures are not in alignment with international standards for risk-based inspection of imports, thus posing as a barrier to trade.

5. Concluding Analysis

Myanmar, formerly Burma, is strategically located at the very heart of Asia — bordered by India to the west, China to the east and the ASEAN region to the south. Although endowed with exceptionally rich natural resources, the country was deprived of its economic resources and strengths under the British colonial rule that lasted for 124 years from 1824 to 1948. Even after Myanmar gained independence, the country has had to grapple with extended periods of political instability marring its development. The political class kept the economy in relative isolation, insulating it from global economic and technological progress.

After several decades of economic seclusion, Myanmar embarked on an ambitious reform programme aimed at opening its economy for accelerating economic growth. The gradual economic liberalisation resulted in an uptick in GDP growth, with the economy recording double-digit growth rates of 11.34% in 2000, which further climbed to 13.57% in 2005.

Although the country has experienced a deceleration in GDP growth rate since 2015, it is expected that Myanmar will register a medium-term potential growth rate in the estimated range of 6–7% in the foreseeable future. This re-engagement of Myanmar with the global economy will usher in a rapid phase of industrialisation and deep economic transformations across sectors. Such structural transformations, combined with prudent macroeconomic policies, will enable Myanmar to take advantage of its unique geographic and strategic location developing into a regional manufacturing and logistics hub located between Asia’s two economic powers, viz., India and China.

Bestowed with large hydrocarbon reserves, precious minerals, huge tracts of arable land and an abundant water supply, Myanmar is poised to emerge as key supplier of minerals, natural gas, and agricultural produce to Asia in the coming decades. Besides the physical resource endowment, the demographic endowment in the form of a large and youthful population is also a key factor underpinning the country’s growth potential.

With Myanmar expected to experience rapid growth, the country’s overall infrastructure will need to be upgraded to cater to the growing needs of its urban population. A bulge in middle-class population is expected as capital inflows lead to increasing jobs and incomes. Over time, these middle-class citizens with increased incomes will demand more sophisticated and high-quality products and services. Myanmar’s growth is not just limited to Yangon, but is spreading to secondary cities such as Mandalay.

In view of this altering socio-economic landscape, there is a untapped potential for Indian exporters in this market. While it is pertinent to highlight that India is already a leading exporter to Myanmar for several of its top 25 product imports, the only takeaway for such imported products is that India should maintain its leadership position going forward. For instance in the pharmaceuticals sector, for the product category with HS code 300490, India completely dominates its imports of this product category. A case in point can also be made here for the product category with HS Code 8711110 wherein Myanmar has a very strong imports’ CAGR of 79% for 2014–18 and India has an established strength; imports from India of this category witnessed a surge from US\$ 0.36 million in 2017 to US\$ 8.6 million in 2018, thereby implying that there exists considerable scope for consolidating India’s exports of this product category further.

While this report analyses the import profile in detail, it is important to undertake a deep-dive into each of the potential exports by studying the historical and current market trends, policies, regulations, market share of companies, price trends, infrastructure, logistics, market drivers of sectoral/product growth; assessment of the growth potential of specific product(s)/services for the target segment; identification of external business environment challenges, and; analysis of sectoral developments, evolving policy and regulatory landscape, changing consumer preferences, technology trends, etc., and assessing its implications on market dynamics.

ANNEXURE 1

LIST OF MYANMAR IMPORTERS OF HS CODE 551449 (Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing > 170 g/m², printed excluding those of polyester staple fibres)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Shining Moon Co. Ltd.	Htain Win (Managing Director)	+95 1224500
2.	Thy Garment Co. Ltd.	Hirai Takao (Director)	+95 405409; http://www.thygarment.com/
3.	Hua Cheng Industrial Corporation Limited	Zhen Wen (Managing Director)	+95137616
4.	RDC Company Limited	Maj. Than Lwin (Retd.) (Managing Director)	+95 18604324
5.	Razagho Co. Ltd.	Myint Zu Thin (Managing Director)	+95 9421021288
6.	Sandian & Group Co. Ltd.	Nilar Han	+95 1660141

ANNEXURE 2
LIST OF MYANMAR IMPORTERS OF HS CODE 170199 (Cane or beet sugar and chemically pure sucrose, in solid form excluding cane and beet sugar containing added flavouring or colouring and raw sugar)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Dana Bawga Bala Co. Ltd.		+95 1536398
2.	Earth Trading Co. Ltd.	Khine Zaw (Managing Director)	+95 12528456
3.	Golden Hawks International Co. Ltd.	Han Umin (Managing Director)	+95 9257076135
4.	Kalaw Star Trading Co. Ltd.	Lwin Cyone (Director)	+95 1640118
5.	Ko Ko Myint International Co. Ltd.	Ko Myint Ko (Managing Director)	+95 12305567
6.	Myanmar Foreign Export Production	Ubagle	+95 92663
7.	Ngwe Laminn Co. Ltd.	Kyaw Kyaw Soe (Director and General Manager)	+95 1501675
8.	Regis International Co. Ltd.	Myint Thein Win (Chief Executive Officer)	+95 9450031157
9.	Shwe Than Lwin Trading Co. Ltd.	Win Kyaw (Managing Director)	+95 1200309
10.	Tri Diamond Trading Co. Ltd.	Win Kyaw (Managing Director)	+95 1382319; tridiamondtrading.com/
11.	Zawgyi Premier Co. Ltd.	Myint Shwe Thuyein (Managing Director)	+95 1681891; zawgyipremier.com/

ANNEXURE 3

LIST OF MYANMAR IMPORTERS OF HS CODE 300490 (Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Mascots Co. Ltd.	Kyaw Win (Managing Director)	+95 1227632; mascotsmyanmar.com/
2.	Agri Trade International Ltd	Oo Myint (Managing Director)	+95 1397096
3.	Annam Myanmar Co. Ltd.	Su Su Tin (Managing Director)	+95 1860930; annam-group.com/
4.	Aqua Land Co. Ltd.	Natali San (Managing Director)	+95 1502170
5.	Asia Pacific Co. Ltd.	Dhurein Aung (Managing Director)	+95 0595177142
6.	Atlas Resources Co. Ltd.	Aung Khine (Managing Director)	+95 1578920
7.	Aung Aung Enterprise Ltd.	Myat Thein Aung (Managing Director)	+95 1249591
8.	Bio System Co., Ltd	Tun Aung Sai (Managing Director)	+95 1530805
9.	Capital Diamond Star Group Ltd	Ko Gyi Ko (Managing Director)	+95 1373388; www.cdsg.com.mm/
10.	Charming Trading Co. Ltd.	Daw Chery (Managing Director)	+95 1202923
11.	Chindwin Agro Land Co Ltd	Sunny	+95 1294635
12.	Dksh Services Ltd	Mahaldayuan Preman	+95 1565253; www.dksh.com/
13.	Earth Trading Co. Ltd.	Khine Zaw (Managing Director)	+95 12528456
14.	Esti Pharma Co. Ltd.	Subhash Ramkrishnappe (Managing Director)	+95 1542674; www.estipharma.com/
15.	Ever Seiko Co. Ltd.	Shein Aung (Chief Executive Officer)	+95 1530708; www.everseiko.co.jp
16.	Excellence Medicare & Pharmaceutical Co. Ltd.	Aye Aye (Managing Director)	+95 1570197; www.empyanmar.com
17.	Fortune International Ltd	Han Mya (Chairman & Chief Executive Officer)	+95 1230257
18.	Gensecon Trading Co., Ltd	Tun Aung (Managing Director)	+95 1900323
19.	Golden Glory International Trading Co., Ltd.	Dennis Myo Mint (Managing Director)	+95 1392959; www.goldengloryinternational.com
20.	Golden Hawks International Co. Ltd.	Han Umin (Managing Director)	+95 9257076135
21.	Grand Pharmaceuticals Co.,Ltd	Aye Su Maw (Managing Director)	+95 12314750
22.	Green Field International Co.,Ltd.	Hla Thein Hla (Managing Director)	+95 1642817

23.	Hein Myanmar Co. Ltd.	Dun Lin Kyawd (Chief Executive Officer)	+95 1643542
24.	K.T.Z Co. Ltd.	Thein Zan Kyaw (Managing Director)	+95 973049704
25.	Kmt Group Ltd	Khim Maung Win (Chief Executive Officer)	+95 1201699
26.	Kokang International Trading Co Ltd	Ye, Shwe (Managing Director)	+95 1282883
27.	Kyaw Tha Co. Ltd	Lwin Win (Managing Director)	+95 1297002
28.	Liberty Group Trading Ltd.	Hed Uddin Sha (Managing Director)	+95 01149
29.	Lucky One Co. Ltd.	Aung Zaw Win (Managing Director)	+95 1534037
30.	Mayoesan Trading Co. Ltd.	Tin Maung Lwin (Managing Director)	+95 1540882
31.	Medi Myanmar Group of Inspiration Group Pte. Ltd.	Si Thu Win (Managing Director)	+95 1538648; medimyanmargroup.com
32.	Medi Power Co. Ltd.	Saw Hla Htun (Managing Director)	+95 1298944
33.	Medlife Co Ltd	Naing Winn (President)	+95 1222978
34.	Mega Lifesciences Ltd	Wadhwa Girish (President)	+95 1580651; megawecare.com
35.	Mintha Care Co. Ltd.	Sarah Lubeigt (Managing Director)	+95 95419640
36.	Model Pharma Co. Ltd.	Zaw Lin Soe (Managing Director)	+95 1201615; www.modelpharma.com
37.	Moe Htaung Co. Ltd	Rebecca Htin (Managing Director)	+95 1641086
38.	Mya Yadanar Enterprises Ltd	PI Kedia (Managing Director)	+95 12452423
39.	Myanmar Consumer Enterprise Ltd	Aung Myo Myat (Managing Director)	+95 1450680; www.mce.com.mm
40.	Myanmar Creator Trading Co Ltd	Myat Ko (Managing Director)	+95 1245838
41.	Myanmar Eye Center	Dr. Thiha Nyunt (Managing Director)	+95 1211470
42.	Myanmar Mandalay Co. Ltd.	Than Win (Managing Director)	+95 272838
43.	Myanmar Pipes and Accessories Trading Co., Ltd.	U Thein Han (Chairman)	+95 1559744
44.	Myanmar Sun Thiri Co. Ltd.	Win Htun (Managing Director)	+95 1662834
45.	Myint Yadanar Agrivet International Co, Ltd	Myint Oo Tun (Managing Director)	+95 1248036
46.	Network Marketing Co. Ltd.	Yan Nan (General Manager)	+95 973045775; www.newmagnate.net
47.	Ni Lay Naing Co. Ltd.	Maung Maung Lay (Managing Director)	+95 1227724; nilaynaing.com
48.	NRB Group Co. Ltd.	Aye Tun (Managing Director)	+95 9795858348
49.	Pacific Horizon Enterprise Ltd	Phel Phel (Managing Director)	+95 1399114
50.	Pahtama Group Co. Ltd.	Thein Tin Kyaw (Managing Director)	+95 1573286; www.pahtamagroup.com

**ANNEXURE 4****LIST OF MYANMAR IMPORTERS OF HS CODE 890520 (Floating or submersible drilling or production platforms)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	A.A.M. Trading Co. Ltd.	Zaw Min Htun (General Manager)	+95 1293656
2.	Aung Yee Phyo Co. Ltd	Than Win Swe (Manager Marketing)	+95 1543443
3.	D & J General Trading Enterprise Ltd	Htet Doe Aung (Managing Director)	+95 1650596; www.dandjmyanmar.com
4.	Koyorad Myanmar Corporation Co. Ltd.	Takuma Ejiri (Managing Director)	+95 12309012; www.koyorad.com
5.	May Yu Marine Products Co. Ltd.	Hafiz	+95 1299754
6.	Myanmar Avia Export Co. Ltd.	Za Tay (Managing Director)	+95 1500344
7.	Wah Wah Enterprises	U Ohn Myint (Proprietor)	+95 167710

ANNEXURE 5
LIST OF MYANMAR IMPORTERS OF HS CODE 871120 (Motorcycles, incl. mopeds, with reciprocating internal combustion piston engine of a cylinder capacity > 50 cm³ but <= 250 cm³)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	A & O Co. Ltd.	Khin Maung Phyu (Managing Director)	+95 1504209
2.	Aung Emerald Co. Ltd	Zaw Ko Aung (Managing Director)	+95 1689795
3.	Aung Kyaw Co Ltd	Khin, Swe Tint (Managing Director)	+95 1551292
4.	Auto Mandalay Co. Ltd.	Sai Kyaw Oo (Managing Director)	+95 1386448
5.	Capital Diamond Star Group Ltd.	Ko Gyi Ko (Managing Director)	+95 1373388; www.cdsg.com.mm
6.	Common Purpose Co., Ltd	Aliwarga Kiwi (Chief Executive Officer)	+95 1685073
7.	Delta International Group Limited	Denny H Xie (Chief Executive Officer)	+95 1281037; www.deltamyanmar.com
8.	Forward General Trading Co Ltd	Maung Sein (Managing Director)	+95 1391214
9.	Golden Globe Myanmar Co., Ltd.	Nang Pinn (Managing Director)	+95 1256580
10.	Greater Man International Trading Co., Ltd	Myo Chit Win (Managing Director)	+95 973048554
11.	Joy Trading Co Ltd	Chew Chew Tun (Managing Director, Director)	+95 1543234
12.	K G L Family Co. Ltd.	Myat Zin (Director-General)	+95 1525441
13.	KMTCc Co., Ltd.	Zaw Nyunt (Managing Director)	+95 949272005; https://kgfamily.com
14.	Kyaw Enterprise Co., Ltd.	Kyaw Htay (Managing Director)	+95 1401344
15.	Lan Lan Motor Cycle Trading Co., Ltd.	San Wai Htun (Managing Director)	+95 1681933
16.	Lucky Maximum Trading Co., Ltd.	Than Htike Soe (Managing Director)	+95 9785002089
17.	Lynn Shan Engineering Service Co., Ltd	Aung Khine (Sales Manager)	+95 1653402
18.	Mya Htike Co., Ltd.	Kyaw Soe Min (Managing Director)	+95 95119562; www.myahtike.com/
19.	Mya Myitzu Co Ltd	Daw, Mya Kaythee (Chairman)	+95 1525309
20.	Myanma Bright Wing Service Company Limited	Mya Thu Zar (Managing Director)	+95 12331409; www.japanesecartrade.com
21.	Myanmar Automobile Development Public Co. Ltd.	Zey Phyto (Managing Director)	+95 9253263634
22.	Myanmar Belle Co. Ltd	Myint Maung Ye (Managing Director)	+95 1536333
23.	Myawaddy Trading Limited	Myint Aung (Managing Director)	+95 1290843; www.myawaddytrade
24.	Mynamar Cp Marketing Limited	Khin Marswe (Managing Director)	+95 1243202
25.	New Shwe Sin Trading Co., Ltd	Zaw Myint (Director)	+95 1392271

26.	Pyae Phyo Kyaw Trading Co., Ltd	Htay Lin Aung (Managing Director)	+95 1502681
27.	Pyai Sone Win Aung Co., Ltd.	Aung Tun Lin (Managing Director)	+95 1528848
28.	Sakura Technical Service Co., Ltd.	Aung Htay (President)	+95 1569073
29.	Seinn Yaung So Manufacturing Company	Win Kyaw (Managing Director)	+95 1683222
30.	Shwe Taung Tann Co., Ltd.	Tin Oo (Managing Director)	+95 1667752; www.shwetaunggroup.com
31.	Shwe Than Lwin Co., Ltd	Win Kyaw (Managing Director)	+95 1200310
32.	Star World General Co., Ltd	Than Zaw Myint (Managing Director)	+95 1225473
33.	Super Seven Stars Motor Industry Co., Ltd.	Linn Sann (Chairman & Chief Executive Officer)	+95 1657866; www.sssmotors.com/
34.	Super Technology Products Services Co., Ltd	Thein Han (Managing Director)	+95 1559744
35.	Taung Paw Tharr Yee Shinn Co., Ltd	Sai Aik (Managing Director)	+95 1683329; https://tptyeeshinn.com.mm/
36.	Thilawun Co., Ltd.	U Tha Win (Managing Director)	+95 1539993
37.	Toe Win & Associates Co., Ltd.	Tet Toe (Managing Director)	+95 176272
38.	Win & San Pwint Aung Services Co., Ltd	Zaw Paing (Managing Director)	+95 1656860
39.	Win Motor Co., Ltd	Aliwarga Kiwi (Chief Executive Officer)	+95 1645182
40.	Win Strategic Co.,Ltd	Kiwi Aliwarga (Chief Executive Officer)	+95 1645182
41.	Winn & Shinh Co Ltd	Daw, Winn Winn Khine (Managing Director)	+95 297964
42.	Yoma Yarzar Co. Ltd.	Ne Lin Oo (Managing Director)	+95 1240262
43.	ZMH Universal Trading Co., Ltd	Lin Zaw Thein (Managing Director)	+95 1200621

**ANNEXURE 6****LIST OF MYANMAR IMPORTERS OF HS CODE 870410 (Dumpers for off-highway use)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Maga Manufacturing Co. Ltd	Yin Yin San (Managing Director)	+95 1685733; www.magamanufacturing.com
2.	No.(1) Heavy Industries Enterprise	Thaung Aye (Managing Director)	+95 67405055
3.	Strong Manufacturing Co. Ltd.	Win Pe (Managing Director)	+95 1685160; www.strongsteelproduct.com

ANNEXURE 7
LIST OF MYANMAR IMPORTERS OF HS CODE 722830 (Bars and rods of alloy steel other than stainless, not further worked than hot-rolled, hot-drawn or extruded excluding products of high-speed steel or silico-manganese steel, semi-finished products, flat-rolled products and hot-rolled bars and rods in irregularly wound coils)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Agricultural & Industrial Development Co. Ltd.	Myint Soe (Managing Director)	+95 1212015
2.	Asia Rex Steel General Trading Co.Ltd	Aung Tun Naing (Managing Director)	+95 1590802
3.	Chan Hein Co. Ltd.	Kyaw Hein (Managing Director)	+95 16372879; http://www.chanhein.com/
4.	Golden Village Co., Ltd.	Maung San (Managing Director)	+95 1590812
5.	Ideal Business Success Co.Ltd	Soe Myint	+95 1684683; http://ibssuccess.com/
6.	Jupiter Force Steel Co., Ltd	Myo Tun Oo (Managing Director)	+95 1655277
7.	K.Y. Kyaw Kyaw Trading Co. Ltd.	Kyaw Kyaw Oo (President)	+95 1547339
8.	Kalaw Star Trading Co., Ltd.	Lwin Cyone (Director)	+95 1640118
9.	Khit Thit Myanmar Co-Operative Society Ltd.	Sein Myint (President)	+95 12297913
10.	Kyaw Lwin Trading Co., Ltd.	Maung Maung Naing (Managing Director)	+95 1553103
11.	Kyaw Nyunt & Brothers Co., Ltd.	Kyaw Nyunt (Managing Director)	+95 1700665
12.	Lwin Oo Htwe Trading Co. Ltd.	Nandar Lwin Oo (Managing Director)	+95 19640133; https://www.lwinohtwe.com/
13.	Mcm Pacific Pte. Ltd.	Tan See Seng	+95 1564467; http://mcmpacific.com/
14.	Miya Win International Ltd	Win Ngwe (Managing Director)	+95 1527378
15.	Myanmar Daewoo Ltd.	Kyaw Kyaw Win (Manager)	+95 13791204; www.daewoobusmyanmar.com/
16.	Myanmar Hyosung Co., Ltd.	Yoon Hun Sup (Managing Director)	+95 1707915
17.	Myanmar Iwatani Lpg Trading Co., Ltd.	Ei Physin Htay (Managing Director, Director)	+95 1663406
18.	Myanmar Machine Tools and Electrical Industries	U. Kyaw Win	+95 1650822
19.	Myanmar Padauk Trading Co., Ltd	U Tin Maung Maung Myat (Chairman)	+95 1657780; www.myanmarpadauk.com/
20.	Naing Family Construction Material Trading Co., Ltd.	Naing Than (Chief Executive Officer)	+95 1642440
21.	Naing Nine Trading Co., Ltd	Nyint Myo	+95 1641603
22.	New Men International Ltd.	Joeseeph Tun Sein (Managing Director)	+95 1397506
23.	Ngpali Enterprises Ltd	Myint Lwin (Managing Director)	+95 1200974



TRADE OPPORTUNITIES IN MYANMAR

24.	Pacific Electric Co., Ltd	U Aung Khaing (Director & Chairman)	+95 1559540
25.	Peninsula Enterprises Limited	Yah Ya (Chairman & Chief Executive Officer)	+95 1296884
26.	Phyo Nyi Nyi Co., Ltd.	Wyn Myint (Managing Director)	+95 1299986
27.	Sakura Trade Centre Co., Ltd.	Aung Htay (Chairman & Chief Executive Officer)	+95 18500682
28.	Shwe Ginga Co., Ltd.	Minn Banyar Kyaw (Managing Director)	+95 1527403
29.	Shwe Mann Yeik Trading Co., Ltd.	Yang San San (Managing Director)	+95 1590772
30.	Shwe Than Lwin Co., Ltd	Win Kyaw (Managing Director)	+95 1200310
31.	Shwe Yin Mar Co., Ltd.	Thein Win (Director)	+95 1379617
32.	Soe Aung Brothers Co., Ltd.	Ko Soe Win (Managing Director)	+95 1246434
33.	Steel King Co., Ltd.	Kyaw Kyaw Oo (Managing Director)	+95 1551105; steelkingcompanylimited.com
34.	Supreme Enterprise Limited	Myint Sein (Chairman & Managing Director)	+95 1229793
35.	Supreme Trading Co., Ltd.	Zaw Naing Thein (Director)	+95 1229794
36.	The Enzo Group Co. Ltd.	Shwe Wah San (Chief Executive Officer)	+95 9960161829
37.	Thiha Thura Co., Ltd	Thura Aung (Managing Director)	+95 1537115
38.	Thitsar Pte Ltd	Rahim Moton (Managing Director)	+95 1287468
39.	Tun Hein Kywe Co., Ltd.	Oo Myint (Director)	+95 1372385
40.	Two Elephant Trading Co., Ltd.	Han Soe Kyaw (Managing Director)	+95 1618881

ANNEXURE 8
LIST OF MYANMAR IMPORTERS OF HS CODE 210690 (Food preparations, n.e.s.)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Control Star Export & Import Co., Ltd.	Sai Thu Aung (Managing Director)	+95 95014133
2.	I Dora Co., Ltd.	Ishigami Masahiro (Managing Director)	+95 9788388364
3.	King Mercury Co., Ltd.	Zaw Myint Aung (Managing Director)	+95 1393201
4.	Plus 3 Decor Co., Ltd.	Le Yee Win (Managing Director)	+95 95129294; https://plus-3-decor-co-ltd.business.site/
5.	Fu Xing Brothers Group of Companies	Aung Kyaw Soe (Managing Director)	+95 1554140; https://fuxingbrothers.com
6.	International Brands Co., Ltd.	Aung Ye (Managing Director)	+95 1685310
7.	Marshan Manufacturing and Industrial Co., Ltd.	Nyunt Nyunt Aung (Managing Director)	+95 1535399
8.	Pacific Food Industries Ltd.	Edward Russell (Managing Director)	+95 1684738

ANNEXURE 9**LIST OF MYANMAR IMPORTERS OF HS CODE 390210 (Food preparations, n.e.s.)**

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Kian Ho Co., Ltd	Aung Sein (Managing Director)	+95 1225073
2.	Myanmar Pipes & Accessories Co., Ltd.	Thein Han (Managing Director)	+95 1559744
3.	Olympic Plastic & Printing House Co., Ltd.	Win Tin (Managing Director)	+95 1251643; www.olympicplastics.com
4.	Shwe Mi Industrial Co., Ltd	U Ni (Managing Director)	+95 1227624; https://www.shwemi-package.com/act.html
5.	Unisan Plastic Factory Co. Ltd.	Lwin Htay (Managing Director)	+95 1710578

ANNEXURE 10
LIST OF MYANMAR IMPORTERS OF HS CODE 880240 (Aeroplanes and other powered aircraft of an of an unladen weight > 15000 kg excluding helicopters and dirigibles)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	A.A.M. Trading Company Ltd.	Zaw Min Htun (General Manager)	+95 1293656
2.	Asia Rex Steel General Trading Co.,Ltd	Aung Tun Naing (Managing Director)	+95 1590802;
3.	Aung Yee Phyo Company Ltd	Than Win Swe (Manager Marketing)	+95 1543443
4.	D & J General Trading Enterprise Ltd	Takuma Ejiri (Managing Director)	+95 12309012; www.dandjmyanmar.com/
5.	Koyorad Myanmar Corporation Co., Ltd	Takuma Ejiri (Managing Director)	+95 12309012
6.	May Yu Marine Products Co Ltd	Hafiz	+95 1299754
7.	Myanmar Avia Export Co., Ltd.	Za Tay (Managing Director)	+95 1500344
8.	Wah Wah Enterprises	U Ohn Myint (Proprietor)	+95 167710

ANNEXURE 11
LIST OF MYANMAR IMPORTERS OF HS CODE 871110 (Motorcycles, incl. mopeds, and cycles fitted with an auxiliary motor, with reciprocating internal combustion piston engine of a cylinder capacity $\leq 50 \text{ cm}^3$)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	A & O Co., Ltd.	Khin Maung Phyu (Managing Director)	+95 1504209
2.	Aung Emerald Co., Ltd	Zaw Ko Aung (Managing Director, Director)	+95 1689795
3.	Aung Hein Min Co., Ltd.	Jimmy	+95 1682996; http://www.ahmheavy.com/
4.	Aung Kanbo Trading Co., Ltd.	Aung Aung (Chairman & Chief Executive Officer)	+95 1618818
5.	Aung Kyaw Co Ltd	Khin, Swe Tint (Managing Director)	+95 1551292
6.	Auto Mandalay Co., Ltd.	Sai Kyaw Oo (Managing Director)	+95 1386448
7.	Capital Diamond Star Group Ltd	Ko Gyi Ko (Managing Director)	+95 1373388; https://www.cdsg.com.mm/
8.	Common Purpose Co., Ltd	Aliwarga Kiwi (Chief Executive Officer)	+95 1685073
9.	Delta International Group Ltd.	Denny H Xie (Chief Executive Officer)	+95 1281037
10.	Forward General Trading Co Ltd	Maung Sein (Managing Director)	+95 1391214
11.	Golden Globe Myanmar Co., Ltd.	Nang Pinn (Managing Director)	+95 1256580
12.	Greater Man International Trading Co., Ltd	Myo Chit Win (Managing Director)	+95 973048554
13.	Joy Trading Co Ltd	Chew Chew Tun (Managing Director)	+95 1543234
14.	K G L Family Co., Ltd.	Myat Zin (Director-General)	+95 1525441
15.	Kmtc Co., Ltd.	Zaw Nyunt (Managing Director)	+95 949272005; http://www.kmtc.co.kr
16.	Kyaw Enterprise Co., Ltd.	Kyaw Htay (Managing Director)	+95 1401344
17.	Lan Lan Motor Cycle Trading Co., Ltd.	San Wai Htun (Managing Director)	+95 1681933
18.	Lucky Maximum Trading Co., Ltd.	Than Htike Soe (Managing Director)	+95 9785002089
19.	Lynn Shan Engineering Service Co., Ltd	Aung Khine (Sales Manager)	+95 1653402
20.	Mya Htike Company Limited	Kyaw Soe Min (Managing Director)	+95 95119562
21.	Mya Myitzu Co Ltd	Daw, Mya Kaythee (Chairman)	+95 1525309
22.	Myanma Bright Wing Service Co., Ltd.	Mya Thu Zar (Managing Director)	+95 12331409
23.	Myanmar Automobile Development Public Company Ltd.	Zey Phyo (Managing Director)	+95 9253263634
24.	Myanmar Belle Co. Ltd.	Myint Maung Ye (Managing Director)	+95 1536333

25.	Myawaddy Trading Ltd.	Myint Aung (Managing Director)	+95 1290843; www.myawaddytrade.com/
26.	Mynamar Cp Marketing Ltd.	Khin Marswe (Managing Director)	+95 1243202
27.	New Shwe Sin Trading Co., Ltd	Zaw Myint (Director)	+95 1392271
28.	Pyae Phyo Kyaw Trading Co., Ltd	Htay Lin Aung (Managing Director)	+95 1502681
29.	Pyai Sone Win Aung Co., Ltd.	Aung Tun Lin (Managing Director)	+95 1528848; www.pswa-myanmar.com
30.	Sakura Technical Service Co., Ltd.	Aung Htay (President)	+95 1569073
31.	Seinn Yaung So Manufacturing Company	Win Kyaw (Managing Director)	+95 1683222; https://seinnyaungso.com/
32.	Shwe Taung Tann Co., Ltd.	Tin Oo (Managing Director)	+95 1667752; www.shwetaunggroup.com/
33.	Star World General Co., Ltd	Than Zaw Myint (Managing Director)	+95 1225473
34.	Super Seven Stars Motor Industry Co., Ltd.	Linn Sann (Chairman & Chief Executive Officer)	+95 1657866; www.sssmotors.com
35.	Super Technology Products Services Co., Ltd	Thein Han (Managing Director)	+95 1559744
36.	Tan Chong Motor (Myanmar) Co., Ltd.	Wong Seap Hong (Managing Director)	+95 13683359; www.tanchonggroup.com
37.	Taung Paw Tharr Yee Shinn Co., Ltd	Sai Aik (Managing Director)	+95 1683329; https://tptyeeshinn.com.mm/
38.	Thilawun Co., Ltd.	U Tha Win (Managing Director)	+95 1539993
39.	Toe Win & Associates Co., Ltd.	Tet Toe (Managing Director)	+95 176272
40.	Win & San Pwint Aung Services Co., Ltd	Zaw Paing (Managing Director)	+95 1656860
41.	Win Motor Co., Ltd	Aliwarga Kiwi (Chief Executive Officer)	+95 1645182
42.	Win Strategic Co. Ltd.	Kiwi Aliwarga (Chief Executive Officer)	+95 1645182
43.	Winn & Shinh Co Ltd	Daw, Winn Winn Khine (Managing Director)	+95 297964
44.	Yoma Yarzar Co., Ltd.	Ne Lin Oo (Managing Director)	+95 1240262
45.	ZMH Universal Trading Co., Ltd	Lin Zaw Thein (Managing Director)	+95 1200621
46.	A & O Co., Ltd.	Khin Maung Phyu (Managing Director)	+95 1504209
47.	Aung Emerald Co., Ltd	Zaw Ko Aung (Managing Director, Director)	+95 1689795
48.	Aung Hein Min Co., Ltd.	Jimmy	+95 1682996; http://www.ahmheavy.com/
49.	Aung Kanbo Trading Co., Ltd.	Aung Aung (Chairman & Chief Executive Officer)	+95 1618818
50.	Aung Kyaw Co Ltd	Khin, Swe Tint (Managing Director)	+95 1551292

ANNEXURE 12
LIST OF MYANMAR IMPORTERS OF HS CODE 230990 (Preparations of a kind used in animal feeding excluding dog or cat food put up for retail sale)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Agri Trade International Ltd	Oo Myint (Managing Director)	+95 1397096
2.	Annam Myanmar Co., Ltd.	Su Su Tin (Managing Director)	+95 1860930; http://annam-group.com/team-view/myanmar/
3.	Aqua Land Co., Ltd.	Natali San (Managing Director)	+95 1502170
4.	Arctic Sun Co., Ltd.	Soe Moe Thu (Managing Director)	+95 9250289974
5.	Asia Light Co., Ltd.	Tun Myint Naing (Managing Director)	+95 12495513
6.	Asia Oasis Trade Co., Ltd.	U Maung Maung Lay (Managing Director)	+95 1254462
7.	Asia Winner Industrial Ltd.	Naing Aung (Chairman, Managing Director)	+95 13970978; https://asia-winner.com/index.html
8.	Aung Thapyay Khaing Trading Co., Ltd.	Tun Khaing Tun (Managing Director)	+95 1538161
9.	Aung Yee Phyo Co., Ltd.	Nay Aung (Managing Director)	+95 1541533
10.	Ayar Thukha San Pulses & Beans Trading Co., Ltd.	Kyi Hlaing (Managing Director)	+95 513727; https://ayar-thukha-san-pulses-beans-trading-co-ltd.business.site/
11.	Aye Chan Myay General Trading Co-Operative Ltd.	U Yan Min (Managing Director)	+95 122775760
12.	Camel International Co., Ltd.	Ko Latt Aung (Managing Director)	+95 1430602; www.camelmyanmar.com/
13.	Capital Diamond Star Group Ltd	Ko Gyi Ko (Managing Director)	+95 1373388; www.cdsg.com.mm/
14.	Co-Operative Export Import Enterprise	Hla Moe (Managing Director)	+95 1379527
15.	Complete & Rich Trading Co., Ltd	Than Zin Oo (Managing Director)	+95 19000911
16.	Control Star Export & Import Co., Ltd.	Sai Thu Aung (Managing Director)	+95 95014133
17.	Diamond Star Co., Ltd	Ko Gyi Ko (Managing Director)	+95 1381078
18.	Dksh Services Ltd	Mahaldayuan Preman	+95 1565253; https://www.dksh.com/mm-en/
19.	Dream Works Ltd.	Moe Aung Moe (Managing Director)	+95 1500143; http://dreamworksmm.com/
20.	Earth Trading Co., Ltd.	Khine Zaw (Managing Director)	+95 12528456
21.	Fonterra Brands (Myanmar) Co., Ltd.	Charmon Danesh Wickramana Yake (Managing Director)	+95 1379702
22.	Forward Engineering Co., Ltd.	Aung Myin (Managing Director)	+95 1540654
23.	Fu Xing Brothers Co., Ltd.	Tun Lai (Managing Director)	+95 1554081; https://fuxingbrothers.com.mm/

24.	Golden Glory International Trading Co., Ltd	Dennis Myo Mint (Managing Director)	+95 1392959; goldengloryinternatizzonal.com/
25.	Grand Cherry Xeno Trading Co., Ltd.	Thein Kyaw (General Manager)	+95 1293710; http://grandcherryxeno.com/
26.	Hanthawaddy Capital Advisors Ltd.	U Nyunt Thein (Chief Executive Officer)	+95 1686478
27.	Hi Top Enterprise Ltd	Maung Cha Thin (Managing Director)	+95 1299448
28.	Ideal Business Success Co.,Ltd.	Soe Myint	+95 1684683 ; http://ibssuccess.com/
29.	International Brands Co., Ltd.	Aung Ye (Managing Director)	+95 1685310
30.	Jakomy Co., Ltd.	Brian Jung (Director)	+95 1374851
31.	Jds CompCo., Ltd.any Limited	Ko Gyi Ko (Managing Director)	+95 1385084
32.	Joint Venture Corpn No (4) Ltd	U, Sein Win Hlaing (Managing Director)	+95 1222707
33.	K G L Family Co., Ltd.	Myat Zin (Director-General)	+95 1525441; https://kgfamily.com/
34.	K.L.C Group Of Companies	Kyaw Kyaw Oo (Managing Director)	+95 1202841
35.	Kantkaw Khayay Trading Co., Ltd.	Roshan More (Managing Director)	+95 1570368; http://www.khgholdings.com/
36.	Kaung Htet (Myanmar) Manufacturing & Distribution Co.Ltd	Lagoun Ain Min (Managing Director)	+95 1226431
37.	Khit Like Co., Ltd.	Tun Lin (Managing Director)	+95 12332790; https://www.khicl.com/
38.	Ko Htaik International Co., Ltd.	Yi Mya (Chairman & Managing Director)	+95 1229954; http://www.loiheingroup.com/
39.	Loi Hein Co., Ltd.	Sam Htun Sai	+95 9974443476
40.	Mandalay Global Network Distribution Co., Ltd.	Tun Win Tun (Director)	+95 9974924910
41.	Marbled Black Co., Ltd.	Kyaw Htoo Maung (Director)	+95 1535399
42.	Marshan Manufacturing And Industrial Co., Ltd.	Nyunt Nyunt Aung (Managing Director)	+95 1380788; https://www.megamarinem.com/
43.	Mega Marine Frozen Seafood Co., Ltd.	Win Soe (Managing Director)	+95 1541384; http://www.megametal.com.hk/index.php/en/about-us
44.	Mega Products Ltd.	Girish Wadhwa (Director)	+95 1521050 ; http://www.mkgroup.com.mm/
45.	Mk Trading Co., Ltd.	Nay Min Han (Managing Director)	+95 1651327
46.	Mo Asia Co.,Ltd.	Peter Moe Kyaw (Managing Director)	+95 1682964
47.	Moe Myint Htay International Trading Co., Ltd.	Hla Htay (Managing Director)	+95 1246153
48.	Moon Family Ltd	Kuppu Samy (Managing Director)	+95 12452423
49.	Mya Yadanar Enterprises Ltd	Pl Kedia (Managing Director)	+95 12331409
50.	Myanma Bright Wing Co., Ltd.	Mya Thu Zar (Managing Director)	+95 1651327

ANNEXURE 13

LIST OF MYANMAR IMPORTERS OF HS CODE 190190 (Malt extract; food preparations of flour, groats, meal, starch or malt extract, not containing cocoa or containing < 40% by weight of cocoa calculated on a totally defatted basis, n.e.s. and food preparations of milk, cream, butter milk, sour milk, sour cream, whey, yogurt, kephir or similar goods of heading 0401 to 0404, not containing cocoa or containing < 5% by weight of cocoa calculated on a totally defatted basis, n.e.s. excluding for infant use, put up for retail sale, and mixes and doughs for the preparation of bakers' wares of heading 1905)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Control Star Export & Import Co., Ltd.	Sai Thu Aung (Managing Director)	+95 95014133
2.	I Dora Co., Ltd.	Ishigami Masahiro (Managing Director)	+95 9788388364
3.	King Mercury Co., Ltd.	Zaw Myint Aung (Managing Director)	+95 1393201
4.	Plus 3 Decor Co., Ltd.	Le Yee Win (Managing Director)	+95 95129294
5.	Fu Xing Brothers Group of Companies	Aung Kyaw Soe (Managing Director)	+95 1554140; https://fuxingbrothers.com./
6.	International Brands Co., Ltd.	Aung Ye (Managing Director)	+95 1685310
7.	Marshan Manufacturing and Industrial Co., Ltd.	Nyunt Nyunt Aung (Managing Director)	+95 1535399
8.	Pacific Food Industries Ltd	Edward Russell (Managing Director)	+95 1684738
9.	Premier Coffee Co., Ltd.	Ko Ko Gyi (Managing Director)	+95 1551429; www.premiercoffee.com.mm/
10.	Red Horse Dairy Industries Ltd.	Kwe Yone (Managing Director)	+95 1551647
11.	Super One International Co., (Myanmar) Ltd.	Naing Thu Aung (Managing Director)	+95 1202862; www.superone.com.mm/

ANNEXURE 14
LIST OF MYANMAR IMPORTERS OF HS CODE 890590 (Light-vessels, fire-floats, floating cranes and other vessels, the navigability of which is subsidiary to their main function excluding dredgers, floating or submersible drilling or production platforms; fishing vessels and warships)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Myanma Shipyards - Dong A Joint Venture Co., Ltd.	The Cu Ngo (Chief Executive Officer)	+95 9254105615; http://ms-amecc.com/
2.	Myanmar Haewae Co., Ltd	T.J. Shin (Managing Director)	+95 1700655
3.	A.A.M. Trading Co., Ltd.	Zaw Min Htun (General Manager)	+95 1293656
4.	Asia Rex Steel General Trading Co.,Ltd	Aung Tun Naing (Managing Director)	+95 1590802
5.	Aung Yee Phyo Co., Ltd.	Than Win Swe (Manager Marketing)	+95 1543443
6.	D & J General Trading Enterprise Ltd	Htet Doe Aung (Managing Director)	+95 1650596; www.dandjmyanmar.com/
7.	Koyorad Myanmar Corporation Co., Ltd	Takuma Ejiri (Managing Director)	+95 12309012
8.	May Yu Marine Products Co Ltd	Hafiz	+95 1299754
9.	Myanmar Avia Export Co., Ltd.	Za Tay (Managing Director)	+95 1500344
10.	Wah Wah Enterprises	U Ohn Myint (Proprietor)	+95 167710

ANNEXURE 15
LIST OF MYANMAR IMPORTERS OF HS CODE 310560 (Mineral or chemical fertilisers containing the two fertilising elements phosphorus and potassium excluding those in tablets or similar forms, or in packages with a gross weight of <= 10 kg)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Agro Power Co., Ltd	Ye Kyaw Thu (Managing Director)	+95 9254501450
2.	Anawrahta Production Co., Ltd.	Myint Khin Myint (Managing Director)	+95 341649
3.	Asian Myanmar Business Organisation Co Ltd	Nay, Zin Latt (Managing Director)	+95 177230
4.	Aung Kyi Trading Enterprise	Aung Din (Managing Director)	+95 1559158; https://aung-kyi-tun-trading-supply-company.business.site/
5.	Ayar Thukha San Pulses & Beans Trading Co., Ltd.	Kyi Hlaing (Managing Director)	+95 513727; https://ayar-thukha-san-pulses-beans-trading-co-ltd.business.site/
6.	Aye Chan Myay General Trading Co-Operative Ltd.	U Yan Min (Managing Director)	+95 122775760
7.	Capital Diamond Star Group Ltd	Ko Gyi Ko (Managing Director)	+95 1373388
8.	Charming Trading Company Ltd	Daw Chery (Managing Director)	+95 1202923
9.	Golden Key Co., Ltd	Tommy Chin (Managing Director)	+95 1371629
10.	Golden Lion High Tech Agricultural Resources Co., Ltd.	Aung Tun Sai (Managing Director)	+95 1683103
11.	Golden Trident Company Ltd.	Deepak Sarvi (Director-General)	+95 1245251
12.	Green Field International Co.,Ltd.	Hla Thein Hla (Managing Director)	+95 1642817
13.	Harmony Myanmar Agro Group Co., Ltd	Aung Hein Minn (Director)	+95 1562581; harmonymyanmaragro.com/
14.	Hon Pei General Trading Co Ltd	Win Maw U (Managing Director)	+95 1203076
15.	Htet Arkar Kyaw Farming and General Trading Co-Op Syndicate Ltd.	Kyaw Lynn (Managing Director)	+95 1381743
16.	JDS Co., Ltd.	Ko Gyi Ko (Managing Director)	+95 1385084
17.	Kalaw Star Trading Co., Ltd.	Lwin Cyone (Director)	+95 1640118
18.	Marlarmyaing Manufacturing Co.,Ltd	Tun Thawta (Managing Director)	+95 1513017
19.	Mmw Enterprise Ltd.	Zaw Myint (Managing Director, Director)	+95 1296899
20.	Moe Ah San Trading Co., Ltd.	Lee Tai Win (Managing Director)	+95 1655076
21.	Mya Htike Co., Ltd.	Kyaw Soe Min (Managing Director)	+95 95119562

22.	Myanma Awba Group Co., Ltd.	Thadoe Hein (Chairman)	+95 1663399
23.	Myanma Awba Industries Co., Ltd.	Than Tint (Managing Director)	+95 13613922
24.	Myanma Shwe Nagar Agricultural Group Co., Ltd.	Liang Qi Chao (General Manager)	+95 95585888 ; https://shwenagar.business.site/
25.	Myanma Supply Co., Ltd.	Mohamed Maung Ley (Managing Director)	+95 1246845
26.	Myanmar Arysta Lifescience Co.,Ltd	Than Myint (Managing Director)	+95 1374289
27.	Myanmar C P Livestock Co Ltd	Phichet Sivasri (President)	+95 1651364
28.	Myanmar Sun Thiri Co., Ltd.	Win Htun (Managing Director)	+95 1662834
29.	Myat Zin & Friends Machinery Co., Ltd.	Myat Zin (Managing Director)	+95 1525441
30.	Myint Yadanar Agrivet International Co, Ltd	Myint Oo Tun (Managing Director)	+95 1248036
31.	Octagon International Company Limited	Aik Htun (Chairman)	+95 12277056
32.	Poly Ice Co., Ltd.	Thien Han (Managing Director)	+95 1535347
33.	Pyit Taing Htaung General Trading Co-Operative Ltd.	U Tun Maung (Managing Director)	+95 270502
34.	Regis International Co., Ltd.	Myint Thein Win (Chief Executive Officer)	+95 9450031157
35.	Shu San Trading Enterprise Limited	Shou Shan Huang (Managing Director)	+95 1680231
36.	Sun Rays Trading & Industrial Co., Ltd.	U Aung Win (Director-General)	+95 1226071
37.	Supreme Trading Co., Ltd.	Zaw Naing Thein (Director)	+95 1229794; supremegroupcompanies.com
38.	Taung Paw Tharr Yee Shinn Co., Ltd	Sai Aik (Managing Director)	+95 1683329 ; https://tptyeeshinn.com.mm/
39.	Tccc Myanmar Ltd.	Ko Tojima (Managing Director)	+95 1377806; www.tcccthai.com/en/
40.	Tpt Yee Shinn Co., Ltd	Sai Aik (Managing Director)	+95 151558; https://tptyeeshinn.com.mm/
41.	Tri Diamond Trading Co., Ltd.	Win Kyaw (Managing Director)	+95 1382319; www.tridiamondtrading.com/
42.	Universal Co., Ltd	Htoo Aung Arnt (Managing Director)	+95 1501838; universalmyanmargroup.com/
43.	Welcome General Trading Co., Ltd.	Ppa Mm (Managing Director)	+95 1556405
44.	Yee Shin Co., Ltd.	Maung Maung (Chairman & Managing Director)	+95 1223589; http://www.yeeshin.com/
45.	Yupa Dagon Trading Co., Ltd	Boon Chir Nkit Tipas (Chief Executive Officer)	+95 1682303
46.	Ywet Hla Syndicate	Tin, Tin Ngwe (Managing Director)	+95 126455

ANNEXURE 16
LIST OF MYANMAR IMPORTERS OF HS CODE 851718 (Telephone sets excluding line telephone sets with cordless handsets and telephones for cellular networks or for other wireless networks)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	359 Group International Co Ltd	Thein Liu Zaw (Chairman)	+95 1201102
2.	Alpha Power Engineering Co., Ltd.	San Thet (Managing Director)	+95 973029789; alphapowerengineering.com/
3.	Ar Mahn Trading Co., Ltd.	U Than Yunt (Managing Director)	+95 1682200; https://armahntrading.net/
4.	Arkarthit Enterprise Co.,Ltd	Kyaw Kyaw Aye (Managing Director)	+95 12304173
5.	Asia Power Quality Electric Co., Ltd.	U Saw Aung (Managing Director)	+95 12304270; https://www.apq-electric.com/about-us/
6.	Asian Lead Co., Ltd.	Wai Tun Phyo (Managing Director)	+95 977989910
7.	Atoz Automation Co., Ltd.	Zayar Tun (Managing Director)	+95 95070697
8.	Aung Gyi Trading Ltd.	Thu Aung (Chief Executive Officer)	+95 1613621; https://www.aungyigroup.com.
9.	Aung Thet Tun Electrical & Machinery Trading Co., Ltd	Zaw Aung Ye (Managing Director)	+95 98625198
10.	Aung Yee Phyo Co., Ltd.	Nay Aung (Managing Director)	+95 1541533
11.	Aws (Myanmar) Co., Ltd.	Myo Kyaw Khaing (Managing Director)	+95 9259920226
12.	Barons Machinery & Engineering Co., Ltd.	Phyusin Htay Ei	+95 1667377; https://www.bme-construction.com/
13.	Central Engineering & Construction Co., Ltd	Yin Htwe Thet (Managing Director)	+95 1538030; http://cec-mm.com/aboutus.htm
14.	Computer Technical Team Trading Co., Ltd	Oo Khun (Managing Director)	+95 1202039
15.	CSS Co., Ltd.	Soe Maung (Managing Director)	+95 1392502; www.css.com.mm
16.	Electric Power Engineering Co.,Ltd	Myint Htay (Managing Director)	+95 1539671
17.	Energy Horse Co., Ltd.	Kninemin Htoon (Managing Director)	+95 1570703
18.	Ever Seiko Co., Ltd	Shein Aung (Chief Executive Officer)	+95 1530708; https://www.everseikocorp.com/
19.	Ever Top Trading Co., Ltd.	U Zaw Moe (General Manager)	+95 1210891
20.	Forever Padauk Trading Co., Ltd.	Moke Sai (Managing Director)	+95 1500240
21.	Fortune International Ltd	Han Mya (Chairman & Chief Executive Officer)	+95 1230257
22.	Glover Electrical Industries Pte Ltd	Ian Glover (Managing Director)	+95 1660725; www.gloverelectric.com/
23.	Golden Elite Trading Co Ltd	Zaw Khin Muang (Managing Director)	+95 1201923; http://g-elitemyanmar.com/

24.	Gon Mingalar Trading Co., Ltd.	Saleem U (Managing Director)	+95 1280851
25.	Good Brothers Co. Ltd.	Maung Htwe Maung (Managing Director)	+95 1681983; www.gbs.com.mm
26.	Great Alliance Engineering Supply Co., Ltd.	Wai Htet Phyto (Director)	+95 973146815
27.	Green Super Power Company Limited	Lwin Than (Managing Director)	+95 19648146
28.	Gunkul Engineering Supply Co., Ltd.	Zeya Thura Mon (Managing Director)	+95 150201618
29.	Hai Nam Switchboard Manufacture Co., Ltd.	Huynh My Phuong (Director)	+95 5623177; www.hainamswitchboards.com/
30.	Han Sein Thant Co., Ltd.	Thant Zin (Managing Director)	+95 1650488; http://hstengineering.com
31.	I.E.M Co., Ltd.	Richard Tino (Managing Director)	+95 1401450; www.iemmyanmar.com/
32.	Inter Asia Co. Ltd.	Khin Myang Hlaing (Managing Director)	+95 1638310; www.interasia.cc/
33.	Jj-Pun (S) Pte Ltd.	Philipp Hoffmann (Managing Director)	+95 1654921; www.jj-pun.com/
34.	Kbz Gateway Co., Ltd.	Virender Singh (Chief Executive Officer)	+95 12307018; www.kbzgateway.com/
35.	Khin Maung Nyunt Trading Co., Ltd.	Maung Nyunt Khin (Managing Director)	+95 1505806; www.kmngroupmm.com/
36.	Kol Global Co., Ltd.	Maung Naing Naing Tin (Managing Director)	+95 1514865
37.	Light Head Co.,Ltd	Thin Thin Ei (Managing Director)	+95 9420062648; www.lightheadmyanmar.com/
38.	Lighting Specialist Co., Ltd.	Moe Naing Kyaw (Managing Director)	+95 1707764
39.	Machinery & Solutions Co., Ltd	Ye Soe Aung (Managing Director)	+95 1667110; www.mandsenergyservices.com/
40.	Maung Sein Win and Brothers Trading Co. Ltd	Maung Sein Win (Managing Director)	+95 236238
41.	Myanma Power Spectrum Co., Ltd.	Nyi Lwin Nyi (Managing Director)	+95 1655261; www.mmpowerspectrum.com/
42.	Myanmar Exim Global Ltd	C P Lohia (Chief Executive Officer)	+95 1548690
43.	Myanmar Fritz Werner Industries Co., Ltd.	Daw Khin Swe Win (Managing Director)	+95 1662868
44.	Myanmar Machine Tools and Electrical Industries	U. Kyaw Win	+95 1650822
45.	Myanmar Padauk Trading Co., Ltd	U Tin Maung Maung Myat (Chairman)	+95 1657780; www.myanmarpadauk.com/
46.	Myanmar Trillion Group Trading Co., Ltd.	Myat Than Lwin Aung Su (Director)	+95 19022650; www.myanmartrilliongroup.com/
47.	Myo Myo And Sister Co., Ltd	Kyaw Soe Aung (Managing Director, Director)	+95 1240894
48.	Naung Yoe Technologies Co. Ltd.	Wint Htut Tin Ye (Director-General)	+95 973017777; www.naungyoe.com/
49.	Next Tier International Co., Ltd.	Min Swe Hlaing (Managing Director)	+95 12305325
50.	Northern Diamond Co., Ltd.	Nyo Tun Aung (Managing Director)	+95 1540086



ANNEXURE 17
LIST OF MYANMAR IMPORTERS OF HS CODE 851762 (Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus excluding telephone sets, telephones for cellular networks or for other wireless networks)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	359 Group International Co. Ltd.	Thein Liu Zaw (Chairman)	+95 1201102
2.	Alpha Power Engineering Co., Ltd.	San Thet (Managing Director)	+95 973029789; alphapowerengineering.com/
3.	Ar Mahn Trading Co., Ltd.	U Than Yunt (Managing Director)	+95 1682200
4.	Arkarthit Enterprise Co.,Ltd	Kyaw Kyaw Aye (Managing Director)	+95 12304173
5.	Asia Power Quality Electric Co., Ltd.	U Saw Aung (Managing Director)	+95 12304270
6.	Asian Lead Co., Ltd.	Wai Tun Phyo (Managing Director)	+95 977989910
7.	Best More Mobile Co. Ltd.	Ko Ko Win (Managing Director)	+95 1513019
8.	Chris Ho Co., Ltd.	Chin Chin (Director)	+95 1578605
9.	Cosmos Novel Tech Co., Ltd.	Myat Nyein (Managing Director)	+95 9421156547
10.	CSS Co., Ltd.	Soe Maung (Managing Director)	+95 1392502; www.css.com.mm/
11.	D & J General Trading Enterprise Ltd	Htet Doe Aung (Managing Director)	+95 1650596; www.dandjmyanmar.com/
12.	Famous Hero Co., Ltd	Mohamed Ebrahim (Managing Director)	+95 1251770
13.	Fisca Security & Communication Co., Ltd.	U Zaw Weit (Managing Director)	+95 1650665
14.	Fortune International Ltd	Han Mya (Chairman & Chief Executive Officer)	+95 1230257; http://fortuneinternational.in/
15.	GD Guardian Trading Co. Ltd.	Jimmy Ma (General Manager)	+95 9791898888
16.	General Electric Group Co., Ltd.	Sithu Aung (Director)	+95 1398931
17.	Glover Electrical Industries Pte Ltd	Ian Glover (Managing Director)	+95 1660725; www.gloverelectric.com/
18.	Golden Elite Trading Co Ltd	Zaw Khin Muang (Managing Director)	+95 1201923; http://g-elitemyanmar.com/
19.	Gon Mingalar Trading Co., Ltd.	Saleem U (Managing Director)	+95 1280851
20.	Great Alliance Engineering Supply Co., Ltd.	Wai Htet Phyo (Director)	+95 973146815
21.	Great Electromotive International Co., Ltd.	Tun Naing Tin (Director)	+95 9979446801
22.	Hi Top Enterprise Ltd	Maung Cha Thin (Managing Director)	+95 1299448
23.	Immortal Eagle Trading Co., Ltd.	Kay Khine Soe Myat (Managing Director)	+95 261412; www.immortaleagle.com/

24.	Joint Venture Corpn No (4) Ltd	+95 1222707	+95 1222707
25.	Keep Moving Forward Technologies Co., Ltd.	Linn Htwe Nay (Managing Director)	+95 9401625592; www.kmftechnologies.com/
26.	King Royal Technologies Co., Ltd.	Aung Aung Tin Ye (Managing Director)	+95 11223333; http://kingroyalmyanmar.com/
27.	L Thong Hout Telecom Co., Ltd	Jacques Yvin (Managing Director)	+95 21453094
28.	Light Head Co.,Ltd	Thin Thin Ei (Managing Director)	+95 9420062648; www.lighthouseheadmyanmar.com/
29.	Linfra Limited	Mohamad Khaled El Haffar El Habbal (Managing Director)	+95 9977703310
30.	Lotus Technology Co., Ltd.	Lwin Moe (Managing Director)	+95 1595323
31.	Lu Gyi Min Business Group Co., Ltd.	Soe Htun Pyi (Managing Director)	+95 192484
32.	M-Tech Distribution Co., Ltd.	Mar Nyunt Khay (Managing Director)	+95 1656775; https://www.mtechd.co/
33.	Matrix - Stream Communications Co., Ltd.	Sein Min (Chief Executive Officer)	+95 18605485
34.	Mitsuiwa-Ace Engineering Limited	Oo Thein (Chairman & Chief Executive Officer)	+95 9780343038; https://mitsuiwa-ace.com/
35.	Myanmar Aye Myat Chanthar Co., Ltd	Qing Tai Mo (Chief Executive Officer)	+95 233414
36.	Myanmar Creator Trading Co Ltd	Myat Ko (Managing Director)	+95 1245838
37.	Myanmar Golden Rock International Co., Ltd	Lian Uk (Managing Director)	+95 12020926; http://mgr.com.mm/index/
38.	Myanmar Padauk Trading Co., Ltd	U Tin Maung Maung Myat (Chairman)	+95 1657780; www.myanmarpadauk.com/
39.	Myanmar Pipes And Accessories Trading Co., Ltd.	U Thein Han (Chairman)	+95 1559744
40.	Naung Yoe Technologies Co.,Ltd	Wint Htut Tin Ye (Director-General)	+95 973017777
41.	Ok Myanmar Co Ltd	Kyaw Kyaw (Managing Director)	+95 1544463
42.	Pyei Sone Hein Co., Ltd.	Zaw Min Thant (Managing Director)	+95 9443135270; www.pshglobalgroup.com/
43.	Radiances Infonet Co., Ltd.	Khin Tun Aung (Managing Director)	+95 973036263
44.	Robaiotic Co., Ltd - Myanmar Vector Automation Co. Ltd	Zaw Thet Aung (Chairman & Managing Director)	+95 1572028; www.mmvectorautomation.com/
45.	Shwe Lamin Nagar Co., Ltd.	San Win Khin (Managing Director)	+95 98578269; http://sln-myanmar.com/
46.	Siemens Limited	Rudoaf Khlink (Managing Director)	+95 1541964; https://new.siemens.com/mm/
47.	Supreme Trading Co., Ltd.	Zaw Naing Thein (Director)	+95 1229794; supremegroupcompanies.com/
48.	The Analytics Co., Ltd.	Maxim Thaw Tint (Managing Director, Director)	+95 933606898
49.	Thein Minn Co., Ltd	Naing Myo (Managing Director)	+95 13001400
50.	Vow International Co., Ltd	Ye Htut Hein (Sales Manager)	+95 9450093109; www.vowoffice.com

ANNEXURE 18

LIST OF MYANMAR IMPORTERS OF HS CODE 551319 (Woven fabrics containing predominantly, but < 85% synthetic staple fibres by weight, mixed principally or solely with cotton and weighing $\leq 170 \text{ g/m}^2$, unbleached or bleached excluding those of polyester staple fibres)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Hua Cheng Industrial Corporation Limited	Zhen Wen (Managing Director)	+95 1376716; http://www.huacheng-group.com/
2.	Myo Thant Group Limited	Ko Myo Thant (President)	+95 1511663
3.	R D C Co., Ltd.	Maj. Than Lwin (Retd.) (Managing Director)	+95 18604324
4.	Razagho Co., Ltd	Myint Zu Thin (Managing Director)	+95 9421021288
5.	Sandian & Group Co., Ltd.	Nilar Han	+95 1660141

ANNEXURE 19
**LIST OF MYANMAR IMPORTERS OF HS CODE 100199 (Wheat and meslin
excluding seed for sowing, and durum wheat)**

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Agri Trade International Ltd	Oo Myint (Managing Director)	+95 1397096
2.	Annam Myanmar Co., Ltd.	Su Su Tin (Managing Director)	+95 1860930
3.	Aqua Land Co., Ltd.	Natali San (Managing Director)	+95 1502170
4.	Arctic Sun Co., Ltd.	Soe Moe Thu (Managing Director)	+95 9250289974
5.	Asia Light Co., Ltd.	Tun Myint Naing (Managing Director)	+95 12495513
6.	Asia Oasis Trade Co., Ltd.	U Maung Maung Lay (Managing Director)	+95 1254462
7.	Asia Winner Industrial Limited	Naing Aung (Chairman, Managing Director)	+95 13970978; https://asia-winner.com/index.html
8.	Aung Thapyay Khaing Trading Co., Ltd.	Tun Khaing Tun (Managing Director)	+95 1538161
9.	Aung Thitsar Trading Co., Ltd.	Aye Moe Khine (Managing Director)	+95 95015779; www.aungnaingthitsar.com/
10.	Aung Yee Phyo Co., Ltd.	Nay Aung (Managing Director)	+95 1541533
11.	Ayar Thukha San Pulses & Beans Trading Co., Ltd.	Kyi Hlaing (Managing Director)	+95 513727; https://ayar-thukha-san-pulses-beans-trading-co-ltd.business.site/
12.	Aye Chan Myay General Trading Co-Operative Limited	U Yan Min (Managing Director)	+95 122775760
13.	Camel International Co. Ltd.	Ko Latt Aung (Managing Director)	+95 1430602; www.camelmyanmar.com/
14.	Capital Diamond Star Group Ltd	Ko Gyi Ko (Managing Director)	+95 1373388
15.	Co-Operative Export Import Enterprise	Hla Moe (Managing Director)	+95 1379527
16.	Complete & Rich Trading Co., Ltd	Than Zin Oo (Managing Director, Director)	+95 19000911
17.	Control Star Export & Import Co., Ltd.	Sai Thu Aung (Managing Director)	+95 95014133
18.	Diamond Star Co., Ltd	Ko Gyi Ko (Managing Director)	+95 1381078; https://www.cdsg.com.mm/
19.	Dksh Services Ltd	Mahaldayan Preman	+95 1565253; https://www.dksh.com/mm-en/
20.	Dream Works Limited	Moe Aung Moe (Managing Director)	+95 1500143
21.	Earth Trading Co., Ltd.	Khine Zaw (Managing Director)	+95 12528456
22.	Fonterra Brands (Myanmar) Co., Ltd.	Charmon Danesh Wickramana Yake (Managing Director)	+95 1379702
23.	Forward Engineering Co., Ltd.	Aung Myin (Managing Director)	+95 1540654
24.	Fu Xing Brothers Company Limited	Tun Lai (Managing Director)	+95 1554081

25.	Golden Glory International Trading Co., Ltd	Dennis Myo Mint (Managing Director)	+95 1392959
26.	Good Brothers Co., Ltd.	Maung Htwe Maung (Managing Director)	+95 1681983
27.	Grand Cherry Xeno Trading Company Limited	Thein Kyaw (General Manager)	+95 1293710; http://grandcherryxeno.com/
28.	Hanthawaddy Capital Advisors Ltd. – Hca	U Nyunt Thein (Chief Executive Officer)	+95 1686478
29.	Hi Top Enterprise Ltd	Maung Cha Thin (Managing Director)	+95 1299448
30.	Ideal Business Success Co.,Ltd.	Soe Myint	+95 1684683; http://ibssuccess.com/
31.	International Brands Co., Ltd.	Aung Ye (Managing Director)	+95 1685310
32.	Jakomy Co., Ltd.	Brian Jung (Director)	+95 1374851
33.	LDS Co. Ltd.	Ko Gyi Ko (Managing Director)	+95 1385084
34.	Joint Venture Corpn No (4) Ltd	U, Sein Win Hlaing (Managing Director)	+95 1222707
35.	K G L Family Co. Ltd.	Myat Zin (Director-General)	+95 1525441; https://kgfamily.com/
36.	K.L.C Group of Companies	Kyaw Kyaw Oo (Managing Director)	+95 1202841
37.	Kantkaw Khayay Trading Company Limited	Roshan More (Managing Director)	+95 1253097
38.	Kaung Htet (Myanmar) Manufacturing & Distribution Co.Ltd	Lagoun Ain Min (Managing Director)	+95 1570368
39.	Kaung Htet Myanmar Services Co., Ltd.	Ba Nyar (Chief Executive Officer)	+95 1572905
40.	Khit Like Como., Ltd.	Tun Lin (Managing Director)	+95 1226431
41.	Loi Hein Company Limited	Sam Htun Sai	+95 1229954
42.	Mandalay Global Network Distribution Co., Ltd.	Tun Win Tun (Director)	+95 9974443476
43.	Mega Marine Frozen Seafood Co., Ltd.	Win Soe (Managing Director)	+95 1380788; www.megamarinemm.com/
44.	Mega Products Limited	Girish Wadhwa (Director)	+95 1541384
45.	Mk Trading Co., Ltd.	Nay Min Han (Managing Director)	+95 1521050
46.	Mo Asia Co., Ltd.	Peter Moe Kyaw (Managing Director)	+95 1651327
47.	Moe Myint Htay International Trading Co., Ltd.	Hla Htay (Managing Director)	+95 1682964
48.	Moon Family Ltd	Kuppu Samy (Managing Director)	+95 1246153
49.	Mya Yadanar Enterprises Ltd	PI Kedia (Managing Director)	+95 12452423
50.	Myanma Bright Wing Co., Ltd.	Mya Thu Zar (Managing Director)	+95 12331409

**ANNEXURE 20****LIST OF MYANMAR IMPORTERS OF HS CODE 842959 (Self-propelled mechanical shovels, excavators and shovel loaders excluding self-propelled mechanical shovels with a 360° revolving superstructure and front-end shovel loaders)**

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Ma Ga Manufacturing Co. Ltd	Yin Yin San (Managing Director)	+95 1685733
2.	No.(1) Heavy Industries Enterprise	Thaung Aye (Managing Director)	+95 67405055
3.	Strong Manufacturing Co., Ltd.	Win Pe (Managing Director)	+95 1685160; www.strongsteelproduct.com/

ANNEXURE 21

LIST OF MYANMAR IMPORTERS OF HS CODE 870323 (Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm³ but <= 3.000 cm³ excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	A & O Co., Ltd.	Khin Maung Phyu (Managing Director)	+95 1504209
2.	Aung Emerald Co., Ltd	Zaw Ko Aung (Managing Director)	+95 1689795
3.	Aung Kanbo Trading Co., Ltd.	Aung Aung (Chairman & Chief Executive Officer)	+95 1618818
4.	Aung Kyaw Co Ltd	Khin, Swe Tint (Managing Director)	+95 1551292
5.	Aung Kanbo Trading Co., Ltd.	Aung Aung (Chairman & Chief Executive Officer)	+95 1618818
6.	Aung Kyaw Co Ltd	Khin, Swe Tint (Managing Director)	+95 1551292
7.	Auto Mandalay Co., Ltd.	Sai Kyaw Oo (Managing Director)	+95 1386448
8.	Capital Diamond Star Group Ltd	Ko Gyi Ko (Managing Director)	+95 1373388; www.cdsg.com.mm/
9.	Common Purpose Co., Ltd	Aliwarga Kiwi (Chief Executive Officer)	+95 1685073
10.	Delta International Group Limited	Denny H Xie (Chief Executive Officer)	+95 1281037
11.	Forward General Trading Co Ltd	Maung Sein (Managing Director)	+95 1391214
12.	Golden Globe Myanmar Co., Ltd.	Nang Pinn (Managing Director)	+95 1256580
13.	Greater Man International Trading Co., Ltd	Myo Chit Win (Managing Director)	+95 973048554
14.	Joy Trading Co Ltd	Chew Chew Tun (Managing Director)	+95 1543234
15.	K G L Family Company Limited	Myat Zin (Director-General)	+95 1525441
16.	Kmtc Co., Ltd.	Zaw Nyunt (Managing Director)	+95 949272005
17.	Kyam Enterprise Co., Ltd		+95 1542066
18.	Kyaw Enterprise Co., Ltd.	Kyaw Htay (Managing Director)	+95 1401344
19.	Lan Lan Motor Cycle Trading Co., Ltd.	San Wai Htun (Managing Director)	+95 1681933
20.	Lucky Maximum Trading Co., Ltd.	Than Htike Soe (Managing Director)	+95 9785002089
21.	Lynn Shan Engineering Service Co., Ltd	Aung Khine (Sales Manager)	+95 1653402
22.	Mya Htike Co., Ltd.	Kyaw Soe Min (Managing Director)	+95 95119562



TRADE OPPORTUNITIES IN MYANMAR

23.	Myanma Bright Wing Service Co., Ltd.	Mya Thu Zar (Managing Director)	+95 12331409
24.	Myanmar Automobile Development Public Co., Ltd.	Zey Phyo (Managing Director)	+95 9253263634
25.	Myanmar Belle Co. Ltd.	Myint Maung Ye (Managing Director)	+95 1536333
26.	Myawaddy Trading Limited	Myint Aung (Managing Director)	+95 1290843
27.	Mynamar Cp Marketing Limited	Khin Marswe (Managing Director)	+95 1243202
28.	New Shwe Sin Trading Co., Ltd	Zaw Myint (Director)	+95 1392271
29.	Octagon International Services Co., Ltd.	Mya Chan (Managing Director)	+95 98611382
30.	Pyae Phyo Kyaw Trading Co., Ltd	Htay Lin Aung (Managing Director)	+95 1502681
31.	Sakura Technical Service Co., Ltd.	Aung Htay (President)	+95 1569073
32.	Seinn Yaung So Manufacturing Company	Win Kyaw (Managing Director)	+95 1683222
33.	Seinn Yaung So Manufacturing Company	Win Kyaw (Managing Director)	+95 1683222
34.	Shwe Taung Tann Co., Ltd.	Tin Oo (Managing Director)	+95 1667752

ANNEXURE 22
LIST OF MYANMAR IMPORTERS OF HS CODE 730661 (Tubes and pipes and hollow profiles, welded, of square or rectangular cross-section, of iron or steel)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Family Mandalay Co., Ltd	Myint Soe (Managing Director)	+95 1644895
2.	I & H Engineering Co. Ltd.	Minoru Tonegawa (Managing Director)	+95 9781016660
3.	J&M Steel Solutions Co. Ltd.	Yasuo Shoji (Managing Director)	+95 19410123
4.	Lwin Oo Htwe Trading Co. Ltd.	Nandar Lwin Oo (Managing Director)	+95 19640133
5.	May Modern Steel Construction Co.,Ltd.	Ma Htwe Khin (Managing Director)	+95 1557731
6.	Mercury Rays Manufacturing Co., Ltd.	Min Oo Nyo (Managing Director)	+95 1638324
7.	Mottama Holding Co., Ltd..	Yang Ho (Chairman & Managing Director)	+95 1618797
8.	Myanmar Posco Steel Co., Ltd.	Cheng Kyu Kim (Managing Director)	+95 1703529
9.	Myanmar Region Industries Co., Ltd.	Kyaw Aung (Managing Director)	+95 1682283
10.	No.(1) Heavy Industries Enterprise - No. (1) Steel Mill	Win Aye (General Manager)	+95 943109722
11.	Triangle Links Engineering Co. Ltd.	Linn Htin (Director)	+95 1552551



Confederation of Indian Industry 125 Years: 1895-2020

The Confederation of Indian Industry (CII) works to create and sustain an environment conducive to the development of India, partnering industry, Government, and civil society, through advisory and consultative processes.

CII is a non-government, not-for-profit, industry-led and industry-managed organization, playing a proactive role in India's development process. Founded in 1895 and celebrating 125 years in 2020, India's premier business association has more than 9100 members, from the private as well as public sectors, including SMEs and MNCs, and an indirect membership of over 300,000 enterprises from 291 national and regional sectoral industry bodies.

CII charts change by working closely with Government on policy issues, interfacing with thought leaders, and enhancing efficiency, competitiveness and business opportunities for industry through a range of specialized services and strategic global linkages. It also provides a platform for consensus-building and networking on key issues.

Extending its agenda beyond business, CII assists industry to identify and execute corporate citizenship programmes. Partnerships with civil society organizations carry forward corporate initiatives for integrated and inclusive development across diverse domains including affirmative action, healthcare, education, livelihood, diversity management, skill development, empowerment of women, and water, to name a few.

India is now set to become a US\$ 5 trillion economy in the next five years and Indian industry will remain the principal growth engine for achieving this target. With the theme for 2019-20 as 'Competitiveness of India Inc - India@75: Forging Ahead', CII will focus on five priority areas which would enable the country to stay on a solid growth track. These are - employment generation, rural-urban connect, energy security, environmental sustainability and governance.

With 68 offices, including 9 Centres of Excellence, in India, and 11 overseas offices in Australia, China, Egypt, France, Germany, Indonesia, Singapore, South Africa, UAE, UK, and USA, as well as institutional partnerships with 394 counterpart organizations in 133 countries, CII serves as a reference point for Indian industry and the international business community.

Confederation of Indian Industry

The Mantosh Sondhi Centre

23, Institutional Area, Lodi Road, New Delhi – 110 003 (India)

T: 91 11 45771000 / 24629994-7 • F: 91 11 24626149

E: info@cii.in • W: www.cii.in



Reach us via our Membership Helpline: 00-91-124-4592966 / 00-91-99104 46244

CII Helpline Toll Free Number: 1800-103-1244