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1. Executive Summary

Considered one of the fastest-growing economies in Africa, Egypt figures amongst the five-largest economies of the African continent. Egypt's fundamental role in contributing to the African continent's growth is evidenced by the fact that the country accounted for the highest, i.e. about one-third of the aggregate growth rate, of 3.4% estimated for Africa for 2019 by the African Development Bank (AfDB) in its *African Economic Outlook 2020 (AEO)* report.

Until the early 1990s, under the rule of President Gamal Abdel Nasser, Egypt was a highly-centralized economy focussed mainly on import substitution. However, in the early 1990s, the country embarked upon an ambitious economic reform programme to improve its macroeconomic performance and address structural issues through the liberalization of the exchange rate, fiscal consolidation, and energy sector reforms. These measures have helped stimulate economic growth, generate budgetary surplus, reduce the debt-to-GDP ratio and replenish foreign reserves.

Since 2000, the pace of structural reforms — including fiscal, monetary policies, taxation, privatisation and new business legislations — have helped Egypt move towards a more market-oriented economy and resulted in increased foreign investment. A new Investment Law was issued on 31 May 2017, abolishing the current law and introducing new incentives for investors. The new investment law includes notable amendments such as establishing private free zones which were previously abolished in the earlier investment regime. The new law also focusses on simplifying the incorporation process with all corporate procedures managed electronically.

According to the World Bank, the country's GDP growth was 5.3% in 2018, compared to 4.1% and 4.3% in the previous two years. This robust performance was sustained throughout the first half of fiscal year 2020, driven mainly by investments and the improving balance of net exports. The government has changed its trade policy from import substitution to export promotion in order to increase the volume of trade between Egypt and other countries and decrease the current account deficit.

In response to the COVID-19 situation, on 14th March 2020, the Government of Egypt announced a US\$ 6.4 billion stimulus package to mitigate the impact of the pandemic on the country's economy. This stimulus package comprises the following measures:

- ❑ Reduction of natural gas and electricity prices for industries
- ❑ Postponement of repayment of loans for small- and medium-sized companies by six months and the cancellation of ATM withdrawal fees for the same period
- ❑ The country's central bank, the Central Bank of Egypt (CBE), has allocated 20 billion Egyptian pounds (US\$ 1.2 billion) to support the country's stock exchange
- ❑ Increase of the daily withdrawal limits for credit and debit cards by the central bank
- ❑ Grant of an 'immediate' financing for the import of key commodities

Further, the CBE announced a rate cut of 3% that has brought down the credit and discount rate from 12.75% to 9.75%. In addition, economic stimulus measures have been announced to

insulate the Egyptian economy from the adverse impact of COVID-19 to the extent possible. Some of these include the following:

- ❑ Extension of grace period of three months for the payment of real estate tax due on industrial and tourism entities
- ❑ Allowing six-month installments for due real estate tax on industrial and tourism entities
- ❑ Extension in suspension of the agriculture holding tax for two more years

With an estimated population of ~100 million in 2019, Egypt is the third-most populous nation in the African continent. About 95% of the country's population resides along the banks of the Nile, in the Nile Delta and along the Suez Canal, thus making these areas one of the world's most densely populated regions with over 1,540 persons per square km. Urbanisation levels in Egypt are not as high in other developing nations, with less than 50% of the country's population residing in urban areas, thus offering increased scope for urbanisation-related economic and business activity. Egypt has a relatively young population with 52% of its population in the age group of 20–64 years in 2019; the population in the age bracket of 65 years and more accounted for 8% of the aggregate population in 2019. The increasing working age population implies growing demand for new skills/skills upgradation.

In the World Bank's *Doing Business 2020* report, Egypt ranked 114th amongst the 190 countries on the *Ease of Doing Business* rankings, moving up by six places compared to the previous year's rankings. This improvement in ranking is owing to the Egyptian government's implementation of several reforms to improve the investment climate and simplification of procedures in various areas, including establishment of companies, protection of minority investors, providing electricity connections, etc.

Given this strategic context, CII has prepared this detailed report on Egypt's import profile providing in-depth insights into Egypt's import basket. In addition to covering Egypt's socio-economic fundamentals briefly, the report deep dives into Egypt's import profile comprising of a detailed analysis resulting in shortlist of products that hold potential for Indian business to export to the country.

This report comes at a time when the world is passing through a challenging period due to the spread of COVID-19. With investment activity being completely stalled at the moment and demand for FDI significantly impacted given the global moratorium on travel, this immediately calls for scouting for export opportunities for Indian businesses. Moreover, the COVID-19 outbreak has resulted in supply disruptions particularly from China. According to the UNCTAD report on *Global Trade Impact of COVID-19 Epidemic*, about 20% of global trade in manufacturing intermediate products originated in China (up from 4% in 2002), thus making it the main supplier of intermediate inputs for manufacturing companies abroad. This reduction in Chinese imports of commodities offers opportunities for Indian exporters to step up and fill in the gaps created by disruption in China's exports.

2. Top Imports, CAGR and Countries

International trade has had a limited role in driving Egypt's economic growth, with trade accounting for only 48.3% of the country's GDP in 2018, according to the World Bank. This limited part played by foreign trade in shaping Egypt's growth story is attributed largely to the country's historically inward-looking foreign trade policies focused mainly on import substitution and on building local manufacturing capabilities. According to the World Bank, in 2018, Egypt's imports of goods and services as a percentage of GDP was 29%, whereas the exports of goods and services as a percentage of GDP was 19%, thus pointing to the constrained openness of the economy to international trade.

The primary objective of this report is to perform a thorough analysis of the country's import basket with the aim of highlighting the country's export potential for Indian industry. As a starting point for this analysis, the table below provides a list of the top 25 products imported by Egypt over the period 2014–18 and the imports' compound annual growth rate (CAGR).

TABLE 1: EGYPT TOP 25 IMPORTS AND IMPORTS' CAGR (in US\$ million)

S. No.	HS CODES	PRODUCT	2014	2015	2016	2017	2018	IMPORTS' CAGR
1.	100590	Maize (excluding seed for sowing)	1,942	1,787	1,518	1,717	1,847	-1%
2.	300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)	1,440	1,757	1,429	1,665	1,712	4%
3.	870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm ³ but <= 3.000 cm ³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	1,990	2,475	1,901	1,029	1,627	-5%
4.	271113	Butanes, liquefied (excluding of a purity of >= 95% of N-butane or isobutane)	1,022	1,078	898	1,279	1,288	6%

5.	020230	Frozen, boneless meat of bovine animals	1,187	1,440	1,000	1,019	1,144	-1%
6.	851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	395	575	364	555	1,004	26%
7.	260112	Agglomerated iron ores and concentrates (excluding roasted iron pyrites)	527	250	228	794	967	16%
8.	720449	Waste and scrap of iron or steel (excluding slag, scale and other waste of the production of iron and steel; radioactive waste and scrap; fragments of pigs, blocks or other primary forms of pig iron or spiegeleisen; waste and scrap of cast iron, alloy steel or tinned iron or steel; turnings, shavings, chips, milling waste, sawdust, filings, trimmings and stampings; waste and scrap of primary cells, primary batteries and electric accumulators)	849	302	230	538	866	0%
9.	870322	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm ³ but ≤ 1.500 cm ³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	357	478	430	433	814	23%
10.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	1,774	1,550	743	834	791	-18%
11.	740311	Copper, refined, in the form of cathodes and sections of cathodes	612	610	422	487	650	2%
12.	852990	Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s. (excluding for aerials and aerial reflectors of all kinds)	654	686	543	526	543	-5%
13.	390210	Polypropylene, in primary forms	473	428	298	381	470	0%
14.	390110	Polyethylene with a specific gravity of < 0,94, in primary forms	339	240	197	338	387	3%
15.	848180	Appliances for pipes, boiler shells, tanks, vats or the like (excluding pressure-reducing valves, valves for the control of pneumatic power)	265	250	210	352	334	6%

		transmission, check "non-return" valves and safety or relief valves)							
16.	401120	New pneumatic tyres, of rubber, of a kind used for buses and lorries (excluding tyres with lug, corner or similar treads)	335	314	242	241	287	-4%	
17.	071350	Dried, shelled broad beans "Vicia faba var. major" and horse beans "Vicia faba var. equina and Vicia faba var. minor", whether or not skinned or split	305	283	247	221	259	-4%	
18.	270112	Bituminous coal, whether or not pulverised, non-agglomerated	0	3.9	22	97	257	185%	
19.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	530	584	255	333	251	-17%	
20.	870899	Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s.	400	379	315	211	247	-11%	
21.	390410	Poly "vinyl chloride", in primary forms, not mixed with any other substances	255	215	143	200	243	-1%	
22.	100630	Semi-milled or wholly milled rice, whether or not polished or glazed	22	26	37	49	63	30%	
23.	950300	Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; reduced-size scale "recreational models, working or not; puzzles of all kinds"	35	47	16	19	44	6%	
24.	854470	Optical fibre cables made up of individually sheathed fibres, whether or not containing electric conductors or fitted with connectors	10	16	11	22	25	26%	
25.	600192	Pile fabrics of man-made fibres, knitted or crocheted (excluding "long pile" fabrics)	10.5	10.7	14	18	23.8	23%	

Source: ITC Trade Map; MFS Analysis

The country's imports basket is dominated by food and agri products, electronics, energy, pharmaceuticals, plastics, iron, copper, fabrics, and machinery and equipment. However, several categories have exhibited either negative, slowing or tepid growth in the rate of imports over the period 2014 to 2018, indicating a lethargy in its economy, which has been struggling to achieve

GDP growth rates achieved during 2006–08. Imports with significant growth include motor vehicles, fabrics, coal and iron ore, and some categories in the electronics sector.

The analysis below provides a list of top exporters for each of the top 25 products so as to provide a comprehensive overview of Egypt’s import profile. The analysis below also examines India’s exports of these products to Egypt (if any) and the tariffs levied by Egypt. It is hoped that the analysis below can highlight some instances where Indian industry can increase its share in Egypt’s imports’ basket by undertaking focussed exports projects.

TABLE 2: TOP 5 EXPORTING COUNTRIES, INDIA’S EXPORTS AND RANK, TARIFF LEVIED (for 2018)

HS CODE 100590: Maize (excluding seed for sowing)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA’S EXPORTS (rank)	TARIFF
1.	Ukraine	512	–	0.0%
2.	Argentina	506		
3.	Brazil	438		
4.	USA	379		
5.	Paraguay	8.4		

Sources: ITC Trade Map; WTO

Maize is the second-most important cereal crop in Egypt and nearly 50% of its production is used as livestock and poultry feed. Given its wide usage, there is a gap between production and consumption of maize in Egypt, which is estimated at around 45%; this gap is compensated by imports, which is reflected in maize being a top import item for the country, albeit with an imports’ CAGR of -1% for 2014–18. India does not feature as a source country for maize for Egypt, though it is ranked no. 20 globally on the export of maize in 2019, with exports worth US\$ 105 million. In fact, India is the sixth-largest maize producing country in the world, with production of 26 million metric tonnes per year. There is, therefore, a market for the maize industry to explore in Egypt in spite of the slightly-negative imports’ CAGR registered during the period under consideration. See list of Egyptian importers of HS Code 100590 in Annexure 1.

(for 2018)

HS CODE 300490: Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA’S EXPORTS (rank)	TARIFF
1.	Switzerland	466	US\$ 10 million (22)	3.3%
2.	Germany	262		
3.	France	186		
4.	USA	131		
5.	Italy	89		

Sources: ITC Trade Map; WTO

With a steady imports' CAGR of 4%, HS Code 300490 is an important sector for Indian industry given its strengths in this category and acknowledged global standing. However, India's ranking as a source country of this product category for Egypt is low at 22, compared to its global ranking of 10 with exports worth US\$ 10,742 million in 2018. A major reason for this is possibly the lack of an FTA or preferential tariff agreement with Egypt. The average MFN tariff levied is 3.3%, while the preferential tariffs levied are 0% (Arab-Mediterranean countries, EFTA countries, Turkey, COMESA and EU countries), 3% (Ethiopia under COMESA), 0.67% (Uganda and Eritrea under COMESA) and 2.5% (MERCOSUR countries). There is, therefore, potential for increasing exports of India-made medicaments to Egypt if a preferential tariff can be agreed upon. *See list of Egyptian importers of HS Code 300490 in Annexure 2.*

(for 2018)

HS CODE 870323: Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm³ but <= 3.000 cm³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Czech Republic	428	US\$ 8.6 million (14)	90.0%
2.	Korea	258		
3.	Turkey	231		
4.	Germany	140		
5.	Morocco	133		

Sources: ITC Trade Map; WTO

This product category appears to be heavily-prohibitive with a negative imports' CAGR of -5% for 2014–18 and an average MFN tariff at 90%. India's exports of HS Code 870323 to Egypt have shown large swings during the period under consideration, from US\$ 5.9 million in 2014 to US\$ 27 million in 2015 and US\$ 70 million in 2016, before plunging again in the following year to the current rank and volumes. The high tariff rate is definitely a deterrent in increasing exports from India, given that Egypt's preferential tariff partners are levied much lower rates of 0% (Arab-Mediterranean countries, COMESA and EU countries), 9% (EFTA countries and Turkey), 18% (Uganda and Eritrea under COMESA) and 81% (Ethiopia under COMESA). Globally, India ranked 23 in 2018, with exports worth US\$ 1,939 in that year. *See list of Egyptian importers of HS Code 870323 in Annexure 3.*

(for 2018)

HS CODE 271113: Butanes, liquefied (excluding of a purity of >= 95% of N-butane or isobutane)

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Saudi Arabia	931	–	5.0%
2.	Algeria	230		
3.	Norway	33		
4.	Greece	27		
5.	USA	19		

Sources: ITC Trade Map; WTO

Though Egypt has a steady import demand for HS Code 271113 with an imports' CAGR of 6% for 2014–18, there is no potential for India's exports of this product category as India is a net importer of liquified butane. Moreover, for its trade partners, the tariff levied is lower than the average MFN tariff of 5.0%, with rates of rates of 0% (Arab-Mediterranean countries, EU countries, EFTA countries, COMESA and Turkey), 1% (Uganda and Eritrea under COMESA), 4.5% (Ethiopia under COMESA) and 2.5% (MERCOSUR countries). *See list of Egyptian importers of HS Code 271113 in Annexure 4.*

(for 2018)

HS CODE 020230: Frozen, boneless meat of bovine animals				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Brazil	1,004	US\$ 112 million (2)	0.0%
2.	India	112		
3.	New Zealand	8.4		
4.	Australia	6.3		
5.	South Africa	3.2		

Sources: ITC Trade Map; WTO

An important export category under the animal products sector, HS Code 020230 has exhibited de-growth with a negative imports' CAGR of -1% for 2014–18. India is recognised as a major exporter globally of this product category and this is reflected in its second rank as a source country of frozen, boneless meat products to Egypt. So, while the import demand is in the negative territory, there is a significant difference between India and the top-ranking country, Brazil. There is, therefore, ample scope for industry players in this segment to bridge this gap and garner a larger share of Egypt's imports of this product category. Moreover, though India ranks no. 2 as a source country for Egypt for HS Code 020230, India's exports to Egypt have been steadily falling during the period under consideration, from US\$ 530 million in 2014 to US\$ 405 million in 2015 to US\$ 376 million in 2016 to US\$ 322 million in 2017 and finally down to US\$ 112 million in 2018. This declining trend only reiterates the need to increase focus on expanding exports in this category to regain export volumes achieved earlier. Globally, India is ranked high at no. 3 with exports worth US\$ 3,076 million in 2019. *See list of Egyptian importers of HS Code 020230 in Annexure 5.*

(for 2018)

HS CODE 851712: Telephones for cellular networks "mobile telephones" or for other wireless networks				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	764	US\$ 11.4 million (3)	0.0%
2.	Vietnam	223		
3.	India	11.4		
4.	Hong Kong, China	1.4		
5.	Malaysia	0.7		

Sources: ITC Trade Map; WTO

Egypt exhibited a very strong imports' CAGR of 26% during the period 2014 to 2018 for HS Code 851712. India is currently ranked no. 3 and there is a strong impetus to increase exports of this product category to Egypt. However, India's exports of HS Code 851712 have had a chequered journey during the period under consideration; Indian exports were worth US\$ 62 million in 2014, then fell drastically to US\$ 5 million in 2015, nil exports were registered in 2016 which revived slightly to US\$ 9,44,000 in 2017, and then a much stronger revival in 2018 to clock US\$ 11.4 million. With a global rank of 16, with exports worth US\$ 1,065 million in 2018, primarily to the UAE (US\$ 690 million in 2018), Russia (US\$ 141 million in 2018) and South Africa (US\$ 73 million in 2018), there appears to be capacity for Indian industry to increase exports of HS Code 851712 to Egypt. *See list of Egyptian importers of HS Code 851712 in Annexure 6.*

(for 2018)

HS CODE 260112: Agglomerated iron ores and concentrates (excluding roasted iron pyrites)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Brazil	568	–	0.0%
2.	Bahrain	100		
3.	Oman	100		
4.	Sweden	57		
5.	Russia	46		

Sources: ITC Trade Map; WTO

Despite having a strong imports' CAGR of 16% for 2014–18, HS Code 260112 is not an attractive category for India given nil exports to Egypt for most part during the period under consideration; India exported US\$ 8.2 million in 2014 and this was followed by nil exports in the remaining years. However, India is ranked fairly well at no. 7 globally on the exports of HS Code 260112, with exports worth US\$ 1,262 million in 2019 to China (US\$ 913 million), Oman (US\$ 97 million), Korea (US\$ 73 million), Turkey (US\$ 53 million) and Malaysia (US\$ 38 million). Therefore, further analysis should be undertaken to ascertain weak, or nil, exports of HS Code 260112 to Egypt and for Indian industry to undertake focussed export projects for this product category to Egypt. *See list of Egyptian importers of HS Code 260112 in Annexure 7.*

(for 2018)

HS CODE 720449: Waste and scrap of iron or steel (excluding slag, scale and other waste of the production of iron and steel; radioactive waste and scrap; fragments of pigs, blocks or other primary forms of pig iron or spiegeleisen; waste and scrap of cast iron, alloy steel or tinned iron or steel; turnings, shavings, chips, milling waste, sawdust, filings, trimmings and stampings; waste and scrap of primary cells, primary batteries and electric accumulators)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	United Kingdom	304	US\$ 0.8 million (20 in 2017)	0.0%
2.	USA	260		
3.	Belgium	191		
4.	Netherlands	63		
5.	Russia	29		

Sources: ITC Trade Map; WTO

There appears to be little scope for increasing India’s exports of HS Code 720449 given nil exports for most of the years during the period under consideration and the given the imports’ CAGR of 0% for 2014–18; India recorded minuscule exports worth US\$ 0.8 million of this product category to Egypt in 2017. Therefore, HS Code 7201449 is not an attractive product category for exports to Egypt. Globally, too, India is ranked abysmally low at 97 on exports of HS Code 720449. One reason for this could be the substantial market for this product category domestically, which renders exports redundant. *See list of Egyptian importers of HS Code 720449 in Annexure 8.*

(for 2018)

HS CODE 870322: Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm³ but <= 1.500 cm³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA’S EXPORTS (rank)	TARIFF
1.	Spain	232	US\$ 3.4 million (14)	26.0%
2.	Germany	147		
3.	China	95.9		
4.	United Kingdom	82.9		
5.	Korea	56.7		

Sources: ITC Trade Map; WTO

A product category with middling exports prospects for India given the decline in exports over 2017 and 2018, which is offset by the high imports’ CAGR of 23% for 2014–18. India’s exports of HS Code 870322 to Egypt went from US\$ 35 million in 2014 to US\$ 92 million in 2015, plummeting to US\$ 25 million in 2016 and further to US\$ 1.8 million in 2017 and US\$ 3.4 million in 2018. Therefore, in spite of a high average MFN tariff of 26.0% on exports from India, the export values achieved during 2014 to 2016 were significant. For free-trade partners, the preferential tariffs levied are 0% (Arab-Mediterranean countries, EU countries and COMESA), 2.4% (EFTA countries and Turkey), 23.4% (Ethiopia under COMESA), 5.2% (Uganda and Eritrea under COMESA) and 21.2% (MERCOSUR countries). Globally, India is ranked 15 with exports worth US\$ 3,066 million in 2019. *See list of Egyptian importers of HS Code 870322 in Annexure 9.*

(for 2018)

HS CODE 271019: Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.

S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA’S EXPORTS (rank)	TARIFF
1.	Russia	358	US\$ 7.8 million (12)	5.0%
2.	United Kingdom	133		
3.	Italy	114		
4.	Malta	30		
5.	USA	22.8		

Sources: ITC Trade Map; WTO

With a heavily-negative imports' CAGR of -18% for 2014–18, HS Code 271019 (diesel, light diesel oil, fuel oil and bunker oil) is not an attractive product category for exports. During the period under consideration, India's exports of HS Code 271019 to Egypt touched a high of US\$ 22.5 million in 2014, and have shown a declining trend since then. This is one product category, though, in which India is a top exporting country, with a global rank of no. 5 and exports worth US\$ 32,004 million in 2018. However, even if India attempts to ramp up exports to Egypt, its exports will be hampered by the preferential tariff levied on exports from free-trade partner countries, which are at 0% (Arab-Mediterranean countries, EU countries, Turkey, COMESA and EFTA countries), 4.5% (Ethiopia under COMESA), 1% (Uganda and Eritrea under COMESA) and 2.5% (MERCOSUR countries). *See list of Egyptian importers of HS Code 271019 in Annexure 10.*

(for 2018)

HS CODE 740311: Copper, refined, in the form of cathodes and sections of cathodes				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Zambia	261	–	2.0%
2.	Spain	207		
3.	Congo	110		
4.	Bulgaria	29		
5.	Russia	26		

Sources: ITC Trade Map; WTO

This is another product category where Egypt's free-trade partners enjoy a preferential tariff regime, which is levied at the rate of 0% (Arab-Mediterranean countries, EU countries, Turkey, COMESA and EFTA countries), 1.8% (Ethiopia under COMESA), 0.4% (Uganda and Eritrea under COMESA) and 1.6% (MERCOSUR countries). Moreover, the product category has a tepid 2% imports' CAGR for 2014–18. India does not feature as a source country for HS Code 740311 for most years in the period under consideration, with exports worth US\$ 15.7 million in 2014, falling to US\$ 2.7 million and US\$ 3.6 million in 2015 and 2016, respectively; nil exports were registered in 2017 and 2018. Globally, too, India's exports of HS Code 740311 (rank of 21) have declined during 2017 and 2018, falling from US\$ 2,425 million in 2017 to US\$ 855 million in 2018. *See list of Egyptian importers of HS Code 740311 in Annexure 11.*

(for 2018)

HS CODE 852990: Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s. (excluding for aerials and aerial reflectors of all kinds)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	330	US\$ 0.7 million (10)	1.6%
2.	Korea	133		
3.	Vietnam	33		
4.	Taipei, Chinese	29		
5.	Germany	9.1		

Sources: ITC Trade Map; WTO

India's exports of HS Code 852990 to Egypt have seen a saw-tooth pattern during the period under consideration, from US\$ 0.2 million in 2014 to US\$ 14,000 in 2017, followed by a slight uptick to US\$ 0.7 million in 2018. So, while India ranked no. 10 in 2018 as a source country for HS Code 852990, the volume of exports is minuscule and appears to have limited opportunities for growth. Moreover, with a negative imports' CAGR of -5% for 2014–18 and levy of an average MFN tariff of 1.6%, there appears to be little potential or scope for Indian industry to increase exports of this product category to Egypt. The preferential tariffs extended by Egypt to its free-trade partners for this product category are 0% (Arab-Mediterranean countries, EU countries, Turkey, COMESA and EFTA countries), 1.44% (Ethiopia under COMESA), 0.32% (Uganda and Eritrea under COMESA) and 1.05% (MERCOSUR countries). Globally, India is ranked low at 32 for this product category; global exports by India of HS Code 852990 have fallen during the period under consideration, from US\$ 126 million in 2016 to US\$ 92 million in 2018. *See list of Egyptian importers of HS Code 852990 in Annexure 12.*

(for 2018)

HS CODE 390210: Polypropylene, in primary forms				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Saudi Arabia	342	US\$ 0.4 million (17)	2.5%
2.	UAE	51.9		
3.	Oman	22.6		
4.	Belgium	13.7		
5.	Kuwait	7.7		

Sources: ITC Trade Map; WTO

Though India is a strong exporter globally of HS Code 390210, it has insignificant exports of the product category to Egypt; in the period under consideration, exports have hovered around US\$ 0.4 million, only increasing to US\$ 2.2 million in 2017. Moreover, with an imports' CAGR of 0% for 2014–18 and an average MFN tariff of 2.5%, there is very limited scope for India to increase its exports of this product category to Egypt. The preferential tariffs extended by Egypt to its free-trade partners for this product category are 0% (Arab-Mediterranean countries, EU countries, Turkey, COMESA, MERCOSUR and EFTA countries), 2.25% (Ethiopia under COMESA) and 0.5% (Uganda and Eritrea under COMESA). Globally, India is a strong exporter of HS Code 390210 with a rank of no. 7 and exports worth US\$ 864 million in 2018. *See list of Egyptian importers of HS Code 390210 in Annexure 13.*

(for 2018)

HS CODE 390110: Polyethylene with a specific gravity of < 0,94, in primary forms				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Saudi Arabia	233	US\$ 2.9 million (11)	0.0%
2.	UAE	45.9		
3.	USA	33.1		
4.	Qatar	15.1		
5.	Singapore	14.2		

Sources: ITC Trade Map; WTO

This product category offers scope for India to increase exports given the imports' CAGR of 3% for 2014–18 and India ranking of 11 as a source country. India's exports of HS Code 390110 to Egypt during the period under consideration have conveyed signs of growth, rising from US\$ 1.8 million in 2014 to US\$ 3 million in 2016 and US\$ 2.9 million in 2018. Given that this is one of the few product categories that does not have a preferential tariff regime, Indian industry could explore projects to increase its share of this product's imports by Egypt. Globally, India is ranked 13 with exports worth US\$ 539 million in 2019. On the global stage, exports of HS Code 390110 have largely depicted a growth trend, increasing from US\$ 56.8 million in 2015 to US\$ 242 million in 2017, US\$ 794 million in 2018 and US\$ 539 million in 2019. *See list of Egyptian importers of HS Code 390110 in Annexure 14.*

(for 2018)

HS CODE 848180: Appliances for pipes, boiler shells, tanks, vats or the like (excluding pressure-reducing valves, valves for the control of pneumatic power transmission, check "non-return" valves and safety or relief valves)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Italy	138	US\$ 4.5 million (11)	18.6%
2.	China	52.9		
3.	Germany	34.5		
4.	USA	20.0		
5.	Turkey	19.4		

Sources: ITC Trade Map; WTO

In spite of a preferential tariff regime, India is ranked 11 as a source country for HS Code 848180, which indicates potential, especially in view of the imports' CAGR of 6% for 2014–18. India's exports of this product to Egypt have shown significant swings, rising from US\$ 1.6 million in 2014 to US\$ 3.1 million in 2015, falling back to US\$ 1.6 million in 2016, then rising sharply to US\$ 8.3 million in 2017 and then declining again to US\$ 4.5 million in 2018. Globally, India is ranked 14 as an exporter of HS Code 848180, with exports worth US\$ 867 million in 2019; in fact, India's global exports of this product category have shown a steady increase during the period 2015 to 2019, from US\$ 700 million in 2015 to US\$ 707 million in 2016 to US\$ 769 million in 2017 to US\$ 776 million in 2018 and to US\$ 867 million in 2019. Therefore, there appears to be potential for increasing exports of this product category. The preferential tariffs extended by Egypt to its free-trade partners for this product category are 0% (Arab-Mediterranean countries, EU countries and COMESA), 8.57% (Turkey and EFTA countries), 16.71% (Ethiopia under COMESA), 3.71% (Uganda and Eritrea under COMESA) and 6.86% (MERCOSUR countries). *See list of Egyptian importers of HS Code 848180 in Annexure 15.*

(for 2018)

HS CODE 401120: New pneumatic tyres, of rubber, of a kind used for buses and lorries (excluding tyres with lug, corner or similar treads)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	Thailand	95.9	US\$ 11.1 million (5)	10.0%
2.	China	69.0		

3.	Japan	44.8		
4.	Turkey	28.2		
5.	India	11.1		

Sources: ITC Trade Map; WTO

A negative imports' CAGR of -4% for 2014–18 is a deterrent for expanding exports of this product category to Egypt; however, given the prevalence of preferential tariffs for free-trade partner countries and India's ranking as the fifth-largest source country nonetheless implies that Indian firms should explore the possibility of garnering a larger share of this product's imports. Exports by India of HS Code 401120 were at a peak in 2014 at US\$ 16.5 million, falling to US\$ 5.8 million, US\$ 7 million and US\$ 7.7 million in 2015, 2016 and 2017, respectively. In 2018, exports revived to touch US\$ 11.1 million. The preferential tariffs extended by Egypt to its free-trade partners for this product category are 0% (Arab-Mediterranean countries, Turkey, EFTA countries, EU countries and COMESA), 9.0% (Ethiopia under COMESA) and 2.0% (Uganda and Eritrea under COMESA). Globally, India is ranked 13 with exports worth US\$ 517 million in 2019. *See list of Egyptian importers of HS Code 401120 in Annexure 16.*

(for 2018)

HS CODE 071350: Dried, shelled broad beans "Vicia faba var. major" and horse beans "Vicia faba var. equina and Vicia faba var. minor", whether or not skinned or split				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	Lithuania	88.8	US\$ 0.13 million (12)	0.0%
2.	Australia	85.8		
3.	United Kingdom	36.5		
4.	Latvia	29.6		
5.	Canada	8.6		

Sources: ITC Trade Map; WTO

Though ranked as the 12th-largest source county for HS Code 071350 for Egypt in 2018, India is not a major producer or exporter of this product category, either to Egypt or globally. In fact, India's exports of this product category to Egypt during the period under consideration have been recorded as nil from 2014 to 2017, with minuscule exports recorded in 2018. In addition, a negative imports' CAGR of -4% for 2014–18 renders this product category unattractive from the perspective of exports. Globally, India is ranked 24 on the export of HS Code 071350, with exports worth US\$ 0.78 million in 2019. *See list of importers of HS Code 071350 in Annexure 17.*

(for 2018)

HS CODE 270112: Bituminous coal, whether or not pulverised, non-agglomerated				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	186	-	0.0%
2.	Russia	31.9		
3.	South Africa	31.0		
4.	Latvia	7.1		

Sources: ITC Trade Map; WTO

Even though HS Code 270112 had a stupendously-high imports' CAGR of 185% for 2014–18, India is not an exporter of this product category. Therefore, there appears to be scarce opportunity for India to consider exports of HS Code 270112 to Egypt. In fact, India is a net importer of this product and, therefore, its exports are non-existent. *See list of Egyptian importers of HS Code 270112 in Annexure 18.*

(for 2018)

HS CODE 851762: Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> (US\$ million)	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	China	175	US\$ 0.2 million (28)	0.0%
2.	Finland	13.1		
3.	USA	8.4		
4.	UAE	7.6		
5.	Mexico	7.5		

Sources: ITC Trade Map; WTO

With a substantial negative imports' CAGR of -17% for 2014–18, this product category is not attractive for exports to Egypt. Moreover, India's exports of HS Code 851762 to Egypt during the period under consideration have been inconsequential, indicating the lack of potential for Indian companies to increase exports of this product category to Egypt. Globally, while India is ranked an equally-low at 28, there is a silver lining in that exports to global markets have shown a steady growth over the period 2015 to 2018, with exports rising steadily from US\$ 168 million (2015), US\$ 182 million (2016), US\$ 423 million (2017) and US\$ 627 million (2018). *See list of Egyptian importers of HS Code 851762 in Annexure 19.*

(for 2018)

HS CODE 870899: Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s.

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> (US\$ million)	<u>INDIA'S EXPORTS</u> (rank)	<u>TARIFF</u>
1.	China	38.7	US\$ 34.1 million (3)	9.1%
2.	Japan	35.9		
3.	India	34.1		
4.	Germany	31.2		
5.	Thailand	29.8		

Sources: ITC Trade Map; WTO

Though Egypt had a heavily-negative imports' CAGR of -11% for the period 2014–18 and has a preferential tariff regime that favours its free-trade partner countries, India is still ranked as the third-largest source country for HS Code 870899. Therefore, Indian industry should look at maintaining export volumes achieved during the period under consideration and explore further growth opportunities if and when import demand for this product category reverses its negative

trend. India's exports of HS Code 870899 to Egypt during 2014 to 2018 have been fairly steady at US\$ 32.7 million in 2014, US\$ 36.5 million in 2015, US\$ 32.5 million in 2016, US\$ 29.2 million in 2017 and US\$ 34.1 million in 2018. Globally, too, India is ranked high at 10 with exports worth US\$ 2,663 million in 2019. The difference in exports values of the top five sourcing countries is negligible; this affords Indian firms an opportunity to garner a larger share of this product's imports in case global supply chains are impacted because of the current challenges. The preferential tariffs extended by Egypt to its free-trade partners for this product category are 0% (Arab-Mediterranean countries, EU countries, COMESA, EFTA countries and Turkey), 8.2% (Ethiopia under COMESA), 1.82% (Uganda and Eritrea under COMESA) and 6.67% (MERCOSUR countries). *See list of Egyptian importers of HS Code 870899 in Annexure 20.*

(for 2018)

HS CODE 390410: Poly "vinyl chloride", in primary forms, not mixed with any other substances				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	USA	199	-	0.0%
2.	Belgium	13.7		
3.	Germany	12.6		
4.	Spain	5.4		
5.	France	3.1		

Sources: ITC Trade Map; WTO

India does not feature as a source country for Egypt for HS Code 390410 as India is a net importer of this product category. Globally, there are meagre exports of poly vinyl chloride (PVC) by India and, therefore, there is no export potential for this product category. Moreover, a negative imports' CAGR of -1% for 2014–18 indicates de-growth in import demand for this product category in Egypt. *See list of Egyptian importers of HS Code 390410 in Annexure 21.*

(for 2018)

HS CODE 100630: Semi-milled or wholly milled rice, whether or not polished or glazed				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	29.2	US\$ 26 million (2)	0.0%
2.	India	26.0		
3.	Thailand	7.2		
4.	Russia	0.28		
5.	Pakistan	0.25		

Sources: ITC Trade Map; WTO

In the food and agri sector, this product category offers immense scope for India to increase exports given the soaring imports' CAGR of 30% for 2014–18 and India's current ranking as the second-largest source country. India's exports of HS Code 100630 to Egypt during the period under consideration have been substantial at US\$ 17.2 million in 2014, US\$ 21.8 million in 2015, US\$ 31.9 million in 2016, US\$ 44.2 million in 2017 and US\$ 26 million in 2018. Globally, India is ranked at the no. 1 exporter of HS Code 100630 with exports worth US\$ 6,909 million in 2019. *See list of Egyptian importers of HS Code 100630 in Annexure 22.*

(for 2018)

HS CODE 950300: Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; reduced-size scale recreational models, working or not; puzzles of all kinds"

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	42	–	20.0%
2.	Denmark	0.64		
3.	Vietnam	0.40		
4.	Indonesia	0.26		
5.	Turkey	0.21		

Sources: ITC Trade Map; WTO

Though this product category exhibited a steady imports' CAGR of 6% for 2014–18, India does not figure as a source country for Egypt for HS Code 950300. Moreover, an average MFN tariff rate of 20% renders imports from India unviable when compared to imports from free-trade partner countries. The preferential tariffs extended by Egypt to its free-trade partners for this product category are 0% (Arab-Mediterranean countries, EU countries, COMESA, EFTA countries and Turkey), 18.0% (Ethiopia under COMESA), 4.0% (Uganda and Eritrea under COMESA) and 13.75% (MERCOSUR countries). Globally, India is ranked low at 28 with exports worth US\$ 125 million in 2019, though India's global exports have exhibited a steady growth over the period 2015 to 2019 — US\$ 54.4 million in 2015, US\$ 77.6 million in 2016, US\$ 76.5 million in 2017, US\$ 101 million in 2018 and US\$ 125 million in 2019. The leading destinations for India's exports of HS Code 950300 in 2019 were the US (US\$ 32.4 million), the UK (US\$ 11.6 million), Germany (US\$ 9.4 million), Poland (US\$ 8.8 million) and Belgium (US\$ 8.2 million). *See list of Egyptian importers of HS Code 950300 in Annexure 23.*

(for 2018)

HS CODE 854470: Optical fibre cables made up of individually sheathed fibres, whether or not containing electric conductors or fitted with connectors

<u>S. No.</u>	<u>COUNTRY</u>	<u>VALUE OF EXPORTS</u> <i>(US\$ million)</i>	<u>INDIA'S EXPORTS</u> <i>(rank)</i>	<u>TARIFF</u>
1.	China	14.3	US\$ 1.9 million (3)	0.0%
2.	Italy	2.0		
3.	India	1.9		
4.	Korea	1.3		
5.	Czech Republic	0.8		

Sources: ITC Trade Map; WTO

This is one product category that appears to offer significant potential for Indian companies owing to a very strong imports' CAGR of 26% for 2014–18, India's ranking as the third-largest source country and levy of an average MFN tariff of 0%. In fact, India's exports of HS Code 854470 to Egypt have exhibited steady growth during the period under consideration, from US\$ 34,000 in 2014 to US\$ 0.1 million in 2015, US\$ 0.3 million in 2016, US\$ 0.8 million in 2017 and US\$ 1.9 million in 2018. There is a significant gap between India and the top-ranking source country and efforts to bridge this gap through focussed export projects could be undertaken.

Globally, India's ranking is low at 31 with exports worth US\$ 31.5 million in 2019. *See list of Egyptian importers of HS Code 854470 in Annexure 24.*

(for 2018)

HS CODE 600192: Pile fabrics of man-made fibres, knitted or crocheted (excluding "long pile" fabrics)				
S. No.	COUNTRY	VALUE OF EXPORTS (US\$ million)	INDIA'S EXPORTS (rank)	TARIFF
1.	China	23.3	-	10.0%
2.	Turkey	0.36		
3.	Taipei, Chinese	0.09		
4.	Israel	0.06		
5.	Hong Kong, China	0.02		

Sources: ITC Trade Map; WTO

From the table above, it appears that China is the only source country for HS Code 600192 for Egypt, in spite of the prevalence of a preferential tariff regime for its free-trade partner countries. The preferential tariffs extended by Egypt to its free-trade partners for this product category are 0% (Arab-Mediterranean countries, EU countries, COMESA, EFTA countries and Turkey), 9.0% (Ethiopia under COMESA), 2.0% (Uganda and Eritrea under COMESA) and 7.5% (MERCOSUR countries). India is not a source country of this product category and is, in fact, a net importer of HS Code 600192. Therefore, in spite of a very strong imports' CAGR of 23% for 2014–18, there is no potential for Indian industry to undertake exports in this category. *See list of Egyptian importers of HS Code 600192 in Annexure 25.*

3. Balance of Trade, Product-Wise

Analysing the balance of trade (BoT) indicates the attractiveness of a market from the perspective of participation in trade fairs. For the purposes of this report, the BoT is calculated at the product level, rather than for the country per se; such an analysis indicates if a particular product is being imported for domestic consumption, or whether it is being imported to enable re-exports after either value-addition or to take advantage of FTAs.

Typically, a market with a negative BoT is one where the product is consumed domestically and, hence, Indian companies should attend B2C trade fairs in Egypt for these products; on the other hand, attendance in B2B trade fairs is recommended for products wherein Egypt has a positive BoT. The BoT for the top 25 products imported by Egypt is as follows:

TABLE 3: BALANCE OF TRADE FOR TOP IMPORTS OF EGYPT (in US\$ '000)

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2018
1.	100590	Maize (excluding seed for sowing)	-18,45,669
2.	300490	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as	-15,37,960

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2018
		hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)	
3.	870323	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm ³ but <= 3.000 cm ³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	-16,27,573
4.	271113	Butanes, liquefied (excluding of a purity of >= 95% of N-butane or isobutane)	-12,88,658
5.	020230	Frozen, boneless meat of bovine animals	-11,44,727
6.	851712	Telephones for cellular networks "mobile telephones" or for other wireless networks	-10,04,804
7.	260112	Agglomerated iron ores and concentrates (excluding roasted iron pyrites)	-9,67,778
8.	720449	Waste and scrap of iron or steel (excluding slag, scale and other waste of the production of iron and steel; radioactive waste and scrap; fragments of pigs, blocks or other primary forms of pig iron or spiegeleisen; waste and scrap of cast iron, alloy steel or tinned iron or steel; turnings, shavings, chips, milling waste, sawdust, filings, trimmings and stampings; waste and scrap of primary cells, primary batteries and electric accumulators)	-8,66,368
9.	870322	Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm ³ but <= 1.500 cm ³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)	-8,13,966
10.	271019	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	1,10,471
11.	740311	Copper, refined, in the form of cathodes and sections of cathodes	-6,50,653
12.	852990	Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s. (excluding for aerials and aerial reflectors of all kinds)	-4,02,457
13.	390210	Polypropylene, in primary forms	-1,63,622
14.	390110	Polyethylene with a specific gravity of < 0,94, in primary forms	-2,73,072
15.	848180	Appliances for pipes, boiler shells, tanks, vats or the like (excluding pressure-reducing valves, valves for the control of pneumatic power transmission, check "non-return" valves and safety or relief valves)	-3,34,262
16.	401120	New pneumatic tyres, of rubber, of a kind used for buses and lorries (excluding tyres with lug, corner or similar treads)	-1,85,802
17.	071350	Dried, shelled broad beans "Vicia faba var. major" and horse beans "Vicia faba var. equina and Vicia faba var. minor", whether or not skinned or split	-2,43,705
18.	270112	Bituminous coal, whether or not pulverised, non-agglomerated	-2,57,080
19.	851762	Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and	-2,51,634

S. No.	HS CODES	PRODUCT	BALANCE OF TRADE IN 2018
		routing apparatus (excluding telephone sets, telephones for cellular networks or for other wireless networks)	
20.	870899	Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s.	-2,42,306
21.	390410	Poly "vinyl chloride", in primary forms, not mixed with any other substances	-1,37,610
22.	100630	Semi-milled or wholly milled rice, whether or not polished or glazed	-63,344
23.	950300	Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; reduced-size scale "recreational models, working or not; puzzles of all kinds"	-43,960
24.	854470	Optical fibre cables made up of individually sheathed fibres, whether or not containing electric conductors or fitted with connectors	-25,074
25.	600192	Pile fabrics of man-made fibres, knitted or crocheted (excluding "long pile" fabrics)	-23,865

Source: ITC Trade Map

If products with a positive BoT are excluded, of the top 25 products imported by Egypt, there are 24 products that exhibit a negative BoT and, hence, are target for exports by Indian businesses. The table below highlights the product categories that are either already top export items for India, or, those that have the potential for exports going forward, taking into account imports' CAGR, India's rank as a source country for Egypt, India's ranking globally and potential thereof. In some instances, there is potential in spite of a de-growth in import demand from the perspective of garnering a larger share of the import pie of that product category.

TABLE 4: PRODUCTS WITH MOST POTENTIAL FOR INDIA'S EXPORTS TO EGYPT

S. No.	HS CODES	NEGATIVE BALANCE OF TRADE IN 2018 (in US\$ '000)	IMPORTS CAGR (%)	INDIA'S RANK AS EXPORT SOURCE
1.	100590	-18,45,669	-1%	–
2.	300490	-15,37,960	4%	22
3.	870323	-16,27,573	-5%	14
4.	271113	-12,88,658	6%	–
5.	020230	-11,44,727	-1%	2
6.	851712	-10,04,804	26%	3
7.	260112	-9,67,778	16%	–
8.	720449	-8,66,368	0%	20
9.	870322	-8,13,966	23%	14
10.	740311	-6,50,653	2%	–
11.	852990	-4,02,457	-5%	10
12.	390210	-1,63,622	0%	17
13.	390110	-2,73,072	3%	11
14.	848180	-3,34,262	6%	11
15.	401120	-1,85,802	-4%	5
16.	071350	-2,43,705	-4%	12
17.	270112	-2,57,080	185%	–
18.	851762	-2,51,634	-17%	28

19.	870899	-2,42,306	-11%	3
20.	390410	-1,37,610	-1%	–
21.	100630	-63,344	30%	2
22.	950300	-43,960	6%	–
23.	854470	-25,074	26%	3
24.	600192	-23,865	23%	–

Source: ITC Trade Map, MFS Analysis

From the analysis above, there are 11 products — 100590, 300490, 020230, 851712, 260112, 390110, 848180, 401120, 870899, 100630 and 854470 — that have export potential for the Egyptian market. Some of these product categories, as said before, have exhibited negative imports' CAGR for the period under consideration, or, have a preferential tariff regime where imports from India lose out; however, India is either already a strong exporter of these categories to Egypt, or, has the potential given its global exports. It is for Indian industry to explore these options and focus on specific export projects to derive and cultivate a market.

4. National Tariff Lines

Each product category contains several sub-categories that are defined at the national tariff line (NTL), which can start at the 8-digit level and go on to 12 digits. The table below lists the NTLs, where available, for Egypt's top imports. This listing is included to provide greater insight into the micro-composition of Egypt's imports and to enable customizations at the factory level.

TABLE 5: NATIONAL TARIFF LINES

HS CODE 100590: Maize (excluding seed for sowing)			
S. No.	NTL CODE	DESCRIPTION	IMPORTS IN 2018 (in US\$)
1.	1005900010	Yellow corn, not for sowing	1,560 million
2.	1005900020	Sorghum, not for sowing	36,000
3.	1005900090	Other corn, not for sowing	21.3 million
HS CODE 300490: Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale (excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)			
S. No.	NTL CODE	DESCRIPTION	IMPORTS IN 2018 (in US\$)
1.	3004901000	Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those for transdermal administration" or in forms or packings for retail sale (excl. containing antibiotics, hormones or steroids used as hormones, alkaloids, provitamins, vitamins, their derivatives or antimalarial active principles): Contraceptives; tumors and cancer medicaments; organs transplantation medicaments;	1,227 million

		cardio vascular medicaments; bilharziasis medicaments; and artificial plasma substitutes; dangerous and chronic, phycological, neurogenic diseases medicaments	
2.	3004909010	Other medicaments of veterinary medicine, other than those mentioned, consisting of mixed or unmixed products, for therapeutic or prophylactic uses, put up in measured doses (including those in the form of transdermal administration systems) or in forms or packings for retail sale	71 million
3.	3004909090	Other medicaments of human medicine, other than those mentioned, consisting of mixed or unmixed products, for therapeutic or prophylactic uses, put up in measured doses (including those in the form of transdermal administration systems) or in forms or packings for retail sale	414 million

HS CODE 870323: Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm³ but <= 3.000 cm³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

S. No.	NTL CODE	DESCRIPTION	IMPORTS IN 2018 (in US\$)
1.	8703231000	Motor cars and other motor vehicles principally designed for the transport of <10 persons, incl. station wagons and racing cars, with only spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm ³ but <= 3.000 cm ³ (excl. vehicles for travelling on snow and other specially designed vehicles of subheading 8703.10): Ambulances and hearses vehicles: Of a cylinder capacity exceeding 1,500 cc but not exceeding 3,000 cc	4,68,000
2.	8703233000	Motor cars and other motor vehicles principally designed for the transport of <10 persons, incl. station wagons and racing cars, with only spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm ³ but <= 3.000 cm ³ (excl. vehicles for travelling on snow and other specially designed vehicles of subheading 8703.10): Of a cylinder capacity exceeding 1500 cc up to 1600 cc	1,556 million
3.	8703239010	Trips and camps motor vehicles, equipped for living, with spark-ignition internal combustion reciprocating piston engine, of a cylinder capacity exceeding 1600 cc up to 2000 cc	71,000
4.	8703239070	Other motor vehicles, with spark-ignition internal combustion reciprocating piston engine, of a cylinder capacity exceeding 1800 cc but not exceeding 2000 cc	50 million

5.	8703239090	Other motor vehicles, with spark-ignition internal combustion reciprocating piston engine, of a cylinder capacity exceeding 2000 cc but not exceeding 3000 cc	20 million
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HS CODE 271113: Butanes, liquefied (excluding of a purity of >= 95% of N-butane or isobutane)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	2711130010	Liquefied butanes, put up for retail sale in packages	1,288 million

HS CODE 851712: Telephones for cellular networks "mobile telephones" or for other wireless networks

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	8517120010	Mobile phone equipped with a GPS feature	395 million
2.	8517120090	Telephones for cellular networks "mobile telephones" or for other wireless networks: Other telephones for cellular networks or for other wireless networks	609 million

HS CODE 870322: Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm³ but <= 1.500 cm³ (excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	8703229010	Motor cars and other motor vehicles principally designed for the transport of <10 persons, incl. station wagons and racing cars, with only spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm ³ but <= 1.500 cm ³ (excl. vehicles for travelling on snow and other specially designed vehicles of subheading 8703.10): Other vehicles, with spark-ignition internal combustion reciprocating piston engine: Of a cylinder capacity exceeding 1000 cm ³ but not exceeding 1500 cm ³ . Other motor cars, with spark-ignition internal combustion reciprocating piston engine, of a cylinder capacity exceeding 1000cc but not exceeding 1300cc	309 million
2.	8703229090	Motor cars and other motor vehicles principally designed for the transport of <10 persons, incl. station wagons and racing cars, with only spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm ³ but <= 1.500 cm ³ (excl. vehicles for travelling on snow and other specially designed vehicles of subheading 8703.10): Other vehicles, with spark-ignition internal combustion reciprocating piston engine: Of a cylinder capacity exceeding 1000 cm ³ but not exceeding 1500 cm ³ . Other motor cars, with spark-ignition internal combustion reciprocating piston engine, of a cylinder capacity exceeding 1300cc but not exceeding 1500cc	505 million

HS CODE 271019: Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	2710190010	Lubricants	26.5 million
2.	2710190020	Greasing preparations	4.7 million
3.	2710190030	Vaselin oil, paraffin oil	11.7 million
4.	2710190040	Fuel oil	30 million
5.	2710190050	Transformer oil	17.9 million
6.	2710190060	Partially refined oil, including initially distilled oils (trade crudes)	13,000
7.	2710190090	Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.	700 million

HS CODE 852990: Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s. (excluding for aerials and aerial reflectors of all kinds)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	8529901000	Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s. (excl. for aerials and aerial reflectors of all kinds): Tuners for radio and television apparatus	3.4 million
2.	8529902000	Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s. (excl. for aerials and aerial reflectors of all kinds): Apparatus for winding and un winding tapes "deck mechanism"	53,000
3.	8529903090	Parts for apparatus of subheading 8527.9910	0.23 million
4.	8529904000	Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s. (excl. for aerials and aerial reflectors of all kinds)	453 million
5.	8529909010	Parts of communication media, of microwave	0.58 million
6.	8529909015	Parts of other radio transmission, not including reception apparatus	0.13 million
7.	8529909025	Parts of TV cameras	92,000
8.	8529909027	Parts of video recording cameras	40,000

9.	8529909040	Parts of other radio remote control apparatus	71,000
10.	8529909045	Parts of reception apparatus for radio-broadcasting, including pocket-size radio cassette-players, incorporating parts of other radio apparatus with sound recording or reproducing apparatus	93,000
11.	8529909046	Parts of other reception apparatus for radio-broadcasting, not incorporating parts of other radio apparatus with sound recording or reproducing apparatus	0.18 million
12.	8529909047	Parts of reception apparatus for radio-broadcasting, not incorporating parts of other radio apparatus with sound recording or reproducing apparatus, but including article of clock industry	39,000
13.	8529909049	Parts of other reception apparatus for radio-broadcasting, including capable of receiving by radio	92,000
14.	8529909050	Parts of reception apparatus (receiver)	6.9 million
15.	8529909060	Parts of monitors	0.51 million
16.	8529909090	Parts of projectors	77 million

HS CODE 390210: Polypropylene, in primary forms

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	3902101000	Polypropylene, in primary forms: Pharmaco poeial	3.1 million
2.	3902102000	Expansible polypropylene	0.3 million
3.	3902109000	Polypropylene, in primary forms: Other	467 million

HS CODE 848180: Appliances for pipes, boiler shells, tanks, vats or the like (excluding pressure-reducing valves, valves for the control of pneumatic power transmission, check "non-return" valves and safety or relief valves)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	8481801010	Appliances for pipes, boiler shells, tanks, vats or the like (excl. pressure-reducing valves, valves for the control of pneumatic power transmission, check "non-return" valves and safety or relief valves): Taps, cocks and valves for domestic use	58.5 million
2.	8481801090	Appliances for pipes, boiler shells, tanks, vats or the like (excl. pressure-reducing valves, valves for the control of pneumatic power transmission, check "non-return" valves and safety or relief valves): Other appliances for domestic use	1.6 million
3.	8481809010	Freon-reflecting valves	10.4 million
4.	8481809020	Inkjet formulations of aerosol cans	3.1 million
5.	8481809030	Appliances for pipes, boiler shells, tanks, vats or the like (excl. pressure-reducing valves, valves for the control of pneumatic power transmission, check "non-return" valves and safety or relief valves)	1.3 million
6.	8481809050	Other articles of manufacture of taps and similar appliances, for domestic use	1.4 million

7.	8481809090	Other tools, for articles of manufacture of taps, not for domestic use and similar appliances for pipes, boiler shells, tanks, vats or the like, including thermostatically controlled valves	258 million
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HS CODE 401120: New pneumatic tyres, of rubber, of a kind used for buses and lorries (excluding tyres with lug, corner or similar treads)

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	4011200010	New pneumatic tires, of rubber, of a kind used on buses or lorries, other than light trucks (pickup)	261 million
2.	4011200090	New pneumatic tires, of rubber, of a kind used on light trucks (pickup)	25.4 million

HS CODE 071350: Dried, shelled broad beans "Vicia faba var. major" and horse beans "Vicia faba var. equina and Vicia faba var. minor", whether or not skinned or split

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	0713500010	Broad beans (Vicia faba var. major) and horse beans (Vicia faba var. equina, Vicia faba var. minor), dry, shelled, for sowing	0.89 million
2.	0713500020	Broad beans (Vicia faba var. major) and horse beans (Vicia faba var. equina, Vicia faba var. minor), dry, shelled, not for sowing, not put up for retail sale	256 million
3.	0713500090	Broad beans (Vicia faba var. major) and horse beans (Vicia faba var. equina, Vicia faba var. minor), dry, whether or not shelled, skinned or split, broken	1.6 million

HS CODE 870899: Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s.

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	8708991000	Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s.: For tractors other than motor vehicles type	0.89 million
2.	8708999010	Chassis resistants, for vehicles of heading 87.02 to 87.05	1.4 million
3.	8708999040	Vibration resistants, for vehicles of heading 87.02 to 87.05	0.41 million
4.	8708999050	Lasse, wheel rims, dashboard, and Differential for vehicles included in items from 0287 to 0587	37,000
5.	8708999060	Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s. .	0.18 million

		Rims wheels of the motor vehicles of headings 87.02 to 87.05	
6.	8708999070	Engine base, for vehicles of heading 87.02 to 87.05	1.1 million
7.	8708999080	Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s. . Gearbox of the motor vehicles of headings 87.02 to 87.05	0.12 million
8.	8708999085	Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s. (detailed label not available)	0.13 million
9.	8708999090	Other parts, separated pieces and other accessories, for vehicles of heading 87.02 to 87.05	242 million

HS CODE 950300: Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; reduced-size scale" recreational models, working or not; puzzles of all kinds"

<u>S. No.</u>	<u>NTL CODE</u>	<u>DESCRIPTION</u>	<u>IMPORTS IN 2018 (in US\$)</u>
1.	9503001000	Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; reduced-size scale" recreational models, working or not; puzzles of all kinds": Ornamental dolls, whether or not dressed	0.19 million
2.	9503009010	Children toys can touch the mouth	0.25 million
3.	9503009030	Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; reduced-size "scale" recreational models, working or not; puzzles of all kinds: Balloons (Toys)	79,000
4.	9503009090	Tricycles, scooters, pedal cars and similar wheeled toys other toys reduced-size (scale), other than those mentioned above, models and similar recreational models, working or not puzzles of all kinds	43.8 million

Source: ITC Trade Map

5. Trade Barriers

Egypt imposes non-tariff measures such as anti-dumping (AD), safeguards (SG), technical barriers to trade (TBT), and sanitary and phytosanitary (SPS) measures on trade, in addition to licensing, Customs facilitation and price controls. Select imports to Egypt that are subject to sanitary and phytosanitary barriers include milk and processed milk products, tea, wheat, potato seeds, live animals and their meat, animal-derived products, such as meat and meat products, beef, etc. In addition, select product imports subject to safeguards include semi-finished products of iron or non-alloy steel and steel rebar (bars, rods and coils) for construction

purposes, whereas those subject to anti-dumping measures include bars and rods of iron alloy or non-alloy steel rebar, coated electrodes of base metal for electric arc-welding (welding wires), blankets (other than electric blankets), etc.

A total of 134 barriers to trade are imposed by Egypt; these are all either in-force or initiated and are shown in a consolidated manner in the table below.

TABLE 6: TRADE BARRIERS IMPOSED BY SINGAPORE AS OF DECEMBER 31, 2019

S. No.	TRADE BARRIER	PARTNER AFFECTED	NUMBER OF MEASURES	HS CODES IMPACTED
1.	Safeguards	All members	1	7207, 7213, 7214
2.	Sanitary and phytosanitary	All members	94	01, 0102, 01063, 0104, 0105, 010512, 010519, 02, 0201, 0202, 020230, 0207, 0407, 050590, 06, 0602, 0603, 0604, 07, 08, 09, 0902, 070110, 070190, 0702, 070930, 10, 1001, 12, 140420, 2309
3.	Anti-dumping	Bilateral	15	291732, 3307, 360500, 38249090, 392410, 540412, 630140, 7213, 7214, 7227, 7228, 831110, 960810
4.	Sanitary and phytosanitary	Bilateral	1	1604, 160414
5.	Technical barriers to trade	All members	23	0401, 0402, 0403, 0404, 0405, 0406, 08, 15, 1704, 1806, 1902, 1904, 1905, 190510, 190520, 19053, 190540, 190590, 2009, 2201, 2202, 3303, 3304, 3305, 3306, 3307, 3401, 3402, 3918, 3924, 4419, 4803, 4818, 5007, 5111, 5112, 5113, 5208, 5209, 5210, 5211, 5212, 5309, 5311, 5407, 5408, 57, 5801, 5802, 5804, 5805, 5809, 5810, 60, 61, 62, 63, 6401, 6402, 6403, 6404, 6405, 6802, 6904, 6907, 6908, 6911, 6912, 7013, 7615, 8215, 8528, 8711, 8712, 91, 9403, 9404, 9503, 96

Source: WTO

The specific trade barrier relevant for India is the anti-dumping measure imposed on the import of ball point pens (HS Code 960810). Further, it may be noted from the table above that there are non-tariff measures imposed by Egypt on imports of certain products that figure in the list of the top 25 products as identified in Section 2 of this report. These include HS Code 100590 (maize, excluding seed for sowing), HS Code 100630 (semi-milled or wholly milled rice, whether or not polished or glazed), HS Code 071350 (dried, shelled broad beans “Vicia faba var. major” and horse beans “Vicia faba var. equina and Vicia faba var. minor”, whether or not skinned or split and HS Code 020230 (frozen, boneless meat of bovine animals).

6. Concluding Analysis

An analysis of the top 25 product imports by Egypt clearly reveals that its import basket is dominated primarily by food and agro products, electronics, energy, pharmaceuticals, plastics, iron, copper, fabrics, and machinery and equipment. Given the history of limited openness of the Egyptian economy, the magnitude of imports by Egypt in value terms is much lower when compared with other countries profiled so far.

The trends analysis of Egypt's top 25 imports indicates low imports' or negative imports' CAGR over the period 2014 to 2018 for several product categories, indicating a lethargy in its economy that has been struggling to achieve the GDP growth rates clocked during 2006–08. For instance, chemicals such as HS Code 390410 (poly 'vinyl chloride', in primary forms, not mixed with any other substances) and HS Code 851762 (machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus, excluding telephone sets, telephones for cellular networks or for other wireless networks) have shown negative imports' CAGR, rendering exports of these products unattractive.

Egypt's direction of trade is skewed in favor of Arab-Mediterranean countries, EU countries, EFTA countries, Turkey, African countries such as Uganda, Eritrea and Ethiopia under COMESA, and MERCOSUR countries. Egypt is very proactive in imposing tariffs with several products having substantial tariff rates (for instance, levy of an average MFN tariff of 90% on one product category); however, these rates are drastically reduced for some of its FTA partners with preferential tariffs for products imported from the EU, Turkey, EFTA countries and COMESA countries. Amongst the top 25 import product categories, there are 13 product categories on which an average MFN tariff is levied; as India does not have an FTA with Egypt, it loses out to EU and African countries in these product categories.

The top 25 imports analysis for Egypt shows significant growth in imports of motor vehicles, fabrics, coal and iron ore, and some categories in the electronics sector. Of the products that have high potential for India are HS Code 851712 (telephones for cellular networks 'mobile telephones' or for other wireless networks) and HS Code 100630 (semi-milled or wholly milled rice, whether or not polished or glazed). HS Code 854470 (optical fibre cables made up of individually sheathed fibres, whether or not containing electric conductors or fitted with connectors) exhibits very high imports CAGR of 26% with no preferential tariffs; with India ranked at no. 3 as source country for Egypt, this product category appears to offer significant potential for Indian companies.

There exist certain product categories whose imports have witnessed a healthy CAGR, but India's ranking as an exporter to Egypt for such products is quite low in spite of a high global ranking. One such product category is HS Code 260112 (agglomerated iron ores and concentrates, excluding roasted iron pyrites) whose imports have grown at a robust rate of 16%, during 2014–18, but India is ranked nowhere. However, India is ranked high globally as the seventh-largest exporter of this product category; hence, there is export potential for this product that needs to be explored by Indian industry. The product category with HS Code

300490 (medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses ‘incl. those in the form of transdermal administration’ or in forms or packings for retail sale, excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins) has witnessed steady imports’ CAGR of 4%. However, despite India being a strong global player in pharmaceuticals, it is ranked low at 22 for Egypt. The underlying reason for this is preferential tariff regime with EU and African countries with no preferential tariff for India thereby leading to losing out to these countries. Hence, there is scope for increased exports to Egypt from India if a preferential tariff can be agreed upon between Egypt and India.

Among top imports that have exhibited a low or even a negative imports’ CAGR, but which yet offer potential is HS Code 870899 (parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s.) — although it has registered negative imports CAGR of -11% and has an average MFN tariff of 9.1%, India is ranked no. 3 thus showing the capacity and ability of Indian firms in this sector. Hence, Indian companies could look at garnering a larger share especially given the disruptions in global supply chains.

Similarly, for the product category with HS Code 401120 (new pneumatic tyres, of rubber, of a kind used for buses and lorries, excluding tyres with lug, corner or similar treads), despite a negative imports CAGR of -4% and a preferential tariff for free-trade partners, India is still at ranked at no. 5. Hence, while there may not be import demand, but still Indian companies can look at garnering a larger share of this product’s import pie.

Other examples include the product categories with HS codes 390110 (polyethylene with a specific gravity of < 0,94, in primary forms) and HS Code 848180 (appliances for pipes, boiler shells, tanks, vats or the like, excluding pressure-reducing valves, valves for the control of pneumatic power transmission, check ‘non-return’ valves and safety or relief valves) which despite exhibiting lower import CAGRs of 3% and 6%, respectively, present potential for exports by Indian companies. For HS code 390110, India has a high ranking of 11 for Egypt and 13 globally. Additionally, this is one of the few product categories that does not have a preferential tariff regime. Therefore, Indian industry could explore projects to increase its share of this product’s imports by Egypt. For HS Code 848180 also, in spite of no preferential tariff and average MFN tariff is 18.6% applicable on Indian imports, India is ranked at 11 for Egypt and 14 globally; therefore, there seems to be innate ability for Indian companies to ramp up exports.

Despite exhibiting a negative imports CAGR of 1%, the product category with HS Code 100590 (maize, excluding seed for sowing) was the top-ranking import item in 2018 as the supply-demand gap for this product category (maize) in Egypt is 45%. From this, it follows that imports will, therefore, continue to remain important for this product. Although, globally India is the sixth-largest producer of corn, it is not a source country for Egypt. Therefore, the reason for no



exports of this product to Egypt should be explored. HS Code 020230 (frozen, boneless meat of bovine animals) has exhibited de-growth with a negative imports' CAGR of 1% for 2014–18. India ranks no. 2 as a source country for Egypt for this HS Code with a high global ranking of no. 3; hence, there is considerable scope for industry players in this segment to gain a larger share of Egypt's imports of this product category.

While this report analyses the import profile in detail, it would be prudent to undertake a deep-dive into each potential product for export by studying the historical and current market trends; policies and regulations; market share of companies; price trends; infrastructure; logistics; market drivers of sectoral/product growth; assessment of the growth potential of specific product(s)/services; identification of external business environment challenges; and, an analysis of sectoral developments, evolving policy and regulatory landscape, changing consumer preferences, technology trends, etc., to assess the viability of exporting products that appear to have a steady export demand and market.

ANNEXURE 1
LIST OF EGYPTIAN IMPORTERS OF HS CODE 100590 (Maize, excluding seed for sowing)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Abu Ashara For Trade & Import	Abu Ashara Ibrahim (Partner)	+20 65 3548432, 065-3548433; http://www.abuashara.com/
2.	Alamal Trade & Agencies	Islam Mohamed (General Manager)	+20 2 27383298, 02-27381088; http://alamalegypt.com/
3.	Cairo Three A Group for Import & Export	El-Gamil Ayman (Chairman)	+20 2 26184382, 02-26184383
4.	Curzon Trading Int'l	Aiyad Mourad (Partner)	+20 2 26429301
5.	El-Safa Grains & Related Products	El-Morshedy Abd El-Rehim (Chairman)	+20 2 28607303; http://elsafagrains.com/about/
6.	Global Intertrade	Saeed Mahfouz (General Manager)	+20 2 24156180, 02-24156186; http://www.hsagroup.com/
7.	Indconsult Industrial & Commercial Consultants	Stino Ragai (Owner)	+20 2 23931079, 02-23903773; http://www.indconsult.com.eg/
8.	Louis Dreyfus Commodities Egypt Ltd.	Maksoud Hesham (General Manager)	+20 3 5228090; https://www ldc.com/
9.	Medi Terrneo Egypt	El-Khazendar Wael (Owner)	+20 2 25651061, 02-25651062; https://www.mediterraneo-egypt.com/
10.	Meditrade	El-Dessouky Ahmed (Chairman)	+20 2 25762509, 02-25759845
11.	Medsofts	Tawfik Salah (Partner)	+20 10 18111951, 010-18111956
12.	Petrograin Corp.	Wahba Youssef (Owner)	+20 2 23938635, 02-23926194
13.	Rashdan Int'l Group	Rashdan Ahmed (Chairman)	+20 2 24522001, 02-24522002
14.	U.S.A Marketing Int'l	Khalil Khalil (Partner)	+20 2 24187482, 02-24172813; http://www.usamarketingco.net/
15.	Wadi El-Nil for Import & Export	Radwan Moustafa (Owner)	+20 40 2442677, 040-2442690; http://www.wadielnil.com/profile.htm

ANNEXURE 2

LIST OF EGYPTIAN IMPORTERS OF HS CODE 300490 (Medicaments consisting of mixed or unmixed products for therapeutic or prophylactic purposes, put up in measured doses "incl. those in the form of transdermal administration" or in forms or packings for retail sale, excluding medicaments containing antibiotics, medicaments containing hormones or steroids used as hormones, but not containing antibiotics, medicaments containing alkaloids or derivatives thereof but not containing hormones or antibiotics and medicaments containing provitamins, vitamins or derivatives thereof used as vitamins)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Akhnaton Trading & Representation	Karl Ludwig Kley (Chairman)	+20 223992700
2.	Alcon Egypt		+20 27483122; https://www.alcon.com/
3.	Aroma Labs for Flavours Sae	Fathi Karim Geris (Chairman)	+20 2122468120
4.	Bardissi Import	Wafik El Bardissi (Partner & General Manager)	+20 224143170; http://www.bardissi.com/
5.	Boehringer Ingelheim	Ayman Rahhal (Regional Manager)	+20 23029625; https://www.boehringer-ingelheim.com/
6.	Bristol-Myers Squibb Egypt, LLC	Carl Lintel (Director & Chairman)	+20 224073141; https://www.bms.com/
7.	Buildmore Installation Service	George Morcos (Chairman)	+20 226329609
8.	D.S.M. Anti-Infection Egypt S.A.E	Hassan Sayed (Chairman)	+20 105649910; https://www.dsm.com
9.	Egytrade Import and Export	Mohamed Galal Mohamed Salah Eissa (Chairman)	+20 27510255
10.	Essex Chemie Ag - Schering-Plough	Mammoun Alam (General Manager)	+20 222687457
11.	Habib Scientific Office	Farid Habib (Proprietor)	+20 222678596; http://www.hsoegypt.com/hso/about-us.php
12.	Henkel Egypt For Industry & Trade Co.	Ahmed Fahmy (General Manager)	+20 1001367040
13.	IBN Sina Laborex Pharma	Mohamed Abd El-Gawad Mahmoud (Chairman)	+20 226104100; http://www.ibnsina-pharma.com/about/
14.	Marico Egypt For Industries S.A.E	Debashish Neogi (Chairman)	+20 233382443
15.	Novartis Pharma S.A.E	Basyoni Abu Siaf (Chief Executive Officer)	+20 224567201; https://www.novartis.com.eg/en
16.	Omega Pharma	Abd El-Halim Rady Abou Hashish (Chairman)	+20 222667595
17.	Paul Hartmann Egypt S.A.E.	Eman George (Assistant)	+20 25730918; https://hartmannegypt.com/
18.	Pfizer Egypt S.A.E	Mohammed Saleh El Din Rushdy (Managing Director)	+20 1001737733; https://www.pfizer.eg/
19.	Ph Pharma Egypt (Sample) S.A.E	John Matt (Managing Director)	+20 288456718
20.	Pharma Swede-Egypt	Asaad Abdallah Kasem (Chairman)	+20 15370016; https://pharmaswede.com/
21.	Smithkline Beecham Egypt	Amre Mamdouh (Chairman)	+20 233866139

22.	Astra Zeneca Pharmaceuticals Industries	Assem El Akbawy (Chairman)	+20 101091600; https://www.astrazeneca.com/country-sites/egypt.html
23.	Egyptian Nitrogen Products Company S.A.E.	Mike Wilson (Chief Executive Officer)	+20 226731140
24.	Sanofi Aventis Egypt	Ossama Mohamed El Saady (Director & Chairman)	+20 222845840; https://www.sanofi.com.eg/
25.	Merck Ltd	Emad Graiss (Managing Director)	+20 222686614; https://www.merckgroup.com/en/
26.	Novartis Egypt Health Care S.A.E	Frederic Gerard (Chairman)	+20 224567200; https://www.novartis.com.eg/en
27.	Servier Egypt Industries Ltd	Sami Eskandar (General Manager)	+20 238334012; https://www.servier-cdmo.com/locations/cairo
28.	Copad Egypt For Trading & Pharmaceutical Industries	Abd El-Kader Mahmoud (Chairman)	+20 2 22689214, 02-22689215; http://www.copadegypt.com/
29.	Egyptian Group for Import & Export	Shaker Mohamed (Chairman)	+20 2 22687712, 02-22687713
30.	El-Masriya Group for Trading	Karam Saad (Partner)	+20 2 43125357

ANNEXURE 3

LIST OF EGYPTIAN IMPORTERS OF HS CODE 870323 (Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.500 cm³ but <= 3.000 cm³, excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Abaza Auto Trade S.A.E	Abaza Mohamed (Chairman)	+20 2 21824535; https://www.abaza-auto.net/
2.	Abdul Latif Jameel Int'l	Abd El-Latif Tarek (Regional Director)	+20 2 44812001, 02-44812002; https://www.alj.com/en/
3.	Abou Ghaly Motors	Abou Ghaly Maher (Chairman)	+20 2 46300000; http://www.aboughalymotors.com/
4.	Al-Amal For Foreign Trade	Soliman Hassann (Chairman)	+20 2 24520901, 02-22581653; http://www.alamal-group.com/
5.	Al-Mansour Automotive	Lotfy Mohamed (Chairman)	+20 2 33460087, 02-33465861; https://www.mansourgroup.com/our-businesses/
6.	Alpha Ezz El-Arab	Kallini Hani (General Manager)	+20 2 35390601, 02-35390602; https://www.ezz-elarab.com/
7.	American Automotive	Fawzy Sherif (Owner)	+20 2 25745130, 010-1110408; https://americanautomotive.com/
8.	Arab American Vehicles	Anis Mohamed (Chairman)	+20 2 22693200, 02-22692285
9.	Arab Trading & Insurance	Ghabbour Mounir (Chairman)	+20 2 23925110, 02-23930141
10.	Artoc Auto	Gabr Mohamed (Chairman)	+20 2 27953959, 02-27944172; http://www.artocauto.com/
11.	Egyptian Automotive & Trading	Naggar Karim (Chairman)	+20 2 46100646, 02-46100578; http://www.vw-eg.com/docs/Cairo.aspx
12.	Egyptian British Storage & Handling Equipment	Abd El-Shahid Refaat (Chairman)	+20 2 26904464, 02-26904462; http://www.egybrit.com/
13.	Egyptian Int'l Motors	Nosseir Khaled (Chairman)	+20 2 25061600; https://www.eim-eg.com/
14.	Egyptian Vehicles Manufacturing S.A.E	Ghabbour Raouf (Chairman)	+20 2 42152887, 02-42141224
15.	Egyptian Int'l Trading & Agencies	Nosseir Khaled (Chairman)	+20 2 25061600, 02-25061601; http://www.eit-eg.com/
16.	Futaim Misr Trading	Monsef Ahmed (Chairman)	+20 2 33448301, 02-33056293
17.	Ezz El-Arab Automotive Group	Harb Hesham Mohamed (Partner)	+20 2 37497100; https://www.ezz-elarab.com/
18.	Gorica Egypt Group for Industry S.A.E	Ghabrial Mamdouh (Chairman)	+20 55 4410031, 055-4410033; https://9141-eg.all.biz/
19.	Horse Motors	Hamady Saad (Chairman)	+20 2 37622170, 02-37622171
20.	Int'l Engineering	El-Laithy Hassan (Chairman)	+20 2 22902532, 02-26901385
21.	M M Group-Jaguar	Mahmoud Khaled (Chairman)	+20 2 24017329, 02-24019864; https://mti-mmgroup.com/mti-automotive/
22.	Mantrac	Mansour Yassin (Chairman)	+20 3 4481043 17; https://www.mantracgroup.com/eg/en
23.	Middle East Trade Center	El-Rawas Mohamed (Partner)	+20 2 25798317, 02-25785405
24.	Modern Motors	Abd El-Hamid Mohamed (Director)	+20 2 33364401, 02-33364402



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25.	Nile Trading & Engineering	Mahmoud Sherif (Chairman)	+20 2 33448301, 02-33448302; https://www.hondaegypt.com.eg/
26.	Orient Manufacturing & Trading	Bekir Mohamed (Chairman)	+20 2 35390051, 02-35390052; http://omatragroup.com/
27.	Phoenix Automotive	Hafez Alaa El-Din (Chairman)	+20 2 25795160, 02-25749360
28.	Suzuki Trading	Kamel Wael (Admin/Finance Director/Manager)	+20 2 38355748, 02-36980026
29.	Toyota Egypt S.A.E	Hanno Moustafa (Chairman)	+20 2 24880400
30.	Triangle Trading & Engineering	El-Tawil Mohamed (Chairman)	+20 2 33360353, 02-33360355; https://www.triangle.com.eg/
31.	Yugo Misr Trade S.A.E	Boutrous Ramy (Chairman)	+20 2 22757130, 02-22757131

ANNEXURE 4
LIST OF EGYPTIAN IMPORTERS OF HS CODE 271113 (Butanes, liquefied, excluding of a purity of >= 95% of N-butane or isobutane)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Engineering Projects Co.	Saleh Moustafa (Partner)	+20 2 22715185, 02-22728242; https://epcosteam.net/
2.	Jerom Import & Export	Iskandar Nabil (Partner)	+20 2 25793970, 02-25793971; https://jerom.com/
3.	Tabrigas Products Egypt	Josephides George (Regional Director/Manager)	+20 2 37495035, 02-37616182; http://www.tabrigas.com/tabrigas/
4.	Chemastar For Trading & Distribution	Hassan Ali (Owner)	+20 2 38502820, 012-22125306
5.	Foby Import & Export	Zaitoun Hossam El-Din (Partner)	+20 3 4269442, 03-4269452
6.	Exxonmobil Egypt S.A.E	Hesham El Amrouy (Chairman)	+20 1221712394
7.	Aman Trading & Agencies	El-Khawaga Abd El-Ahad (Partner)	+20 2 37481066, 02-37628013
8.	Bitra Engineering & Trading	Nawarg Awni (Partner)	+20 2 22749443, 02-22749466; http://www.bitra-eng.com/
9.	Catec Consulting & Technical Engineering	El-Noamany Osama (Chairman)	+20 3 5833301, 03-5833294; http://www.catecegypt.com/
10.	El-Zain Chemicals	Abd El Razek Ali (Chairman)	+20 2 24050540, 02-24010819; http://www.elzaingroup.com/
11.	Fiorito	El-Haddad Ismail (Chairman)	+20 12 5556070
12.	Jerom Import & Export	Iskandar Nabil (Partner)	+20 2 25793970, 02-25793971; https://jerom.com/
13.	Kandeel Industry & Trade	Kandeel Gamal (Owner)	+20 2 33841445, 02-33841448; https://www.kandeel.org/
14.	Petrograin Corp.	Wahba Youssef (Owner)	+20 2 23938635, 02-23926194
15.	Plastic & Consultations Centre	Shawky Ahmed (Partner)	+20 12 7345925, 02-26238732; https://www.pccplastic.com/company.htm

ANNEXURE 5
LIST OF EGYPTIAN IMPORTERS OF HS CODE 020230 (Frozen, boneless meat of bovine animals)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	El-Akkad for Export & Import	Salah El-Din Ahmed (Partner)	+20 2 24189779, 012-22109909; http://www.elakkad-eg.com/
2.	Mido Int'l Trading S.A.E	Abd El-Wahab Abd El-Wahab (Chairman)	+20 12 23987020, 012-23987021; https://www.mido.com.eg/
3.	Sakr For Int'l Investment	Sakr Ahmed (Partner)	+20 3 5232136, 03-5462890; http://www.sakrgroup.net/
4.	Ayman Afandey Import & Distribution	El-Agamy Shahin Ayman (General Manager)	+20 2 22917620; http://www.aac-asgeg.com/
5.	Bedaya For Meat Processing & Foodstuffs	Ibrahim Ibrahim (Partner)	+20 3 4622175, 03-4622176
6.	Blue Star Supplies	Abd El-Rahman Alaa El-Din (Chairman)	+20 2 23800660
7.	Eagle for Trading Investment Ltd.	Abd El-Maaboud Moustafa (Partner)	+20 3 4853101, 03-4853102; http://www.arabo.com
8.	Gulf Egyptian Center	Aref Mohamed (Chairman)	+20 2 24043285, 02-22623988; https://www.gulfood.com/exhibitors/gulf-egyptian-center-goldalex
9.	Marco Tech for Import & Export	Rostom Mohamed (Partner)	+20 3 4835288, 03-4872754
10.	Nadi Inter Trade-Montasser El-Nadi & Co.	El-Nadi Montasser (General Manager)	+20 2 23620205, 02-23620206

ANNEXURE 6
LIST OF EGYPTIAN IMPORTERS OF HS CODE 851712 (Telephones for cellular networks
"mobile telephones" or for other wireless networks)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Adrian for Trading & Industries	Ahmed Kadry (Chairman)	+20 2 22665961, 02-22678271
2.	Advanced Computer Technology	Khalil Ahmed (Chairman)	+20 2 33051801, 02-33051802; http://www.act-eg.com/
3.	Al-Kenana Foreign Trading	El-Shahat Mohamed (Owner)	+20 66 3335588, 010-5655777
4.	Al-Tawakol Electrical Co. S.A.E	Tawakol Ramy (Chairman)	+20 2 25784004; http://www.ntt-altawakol.com/
5.	Amer Telecommunication	Amer Magdy (Partner)	+20 3 3590850, 03-3590786
6.	Anycool El-Motaheda Trade & Agencies	El-Khawaga Abd El-Moneim (Chairman)	+20 48 331602, 048-331603
7.	Archimedia	Heikal Omar (Partner)	+20 2 23593050, 012-81422011; http://www.archimedia-me.com
8.	Asma For General Contracting & Import	Mahmoud Sayed (Chairman)	+20 2 22611101, 010-6631977; https://www.asmagroup.net/index.php/profile.html
9.	Baghdad Trading	Wassef Ibrahim (Chairman)	+20 2 22607518, 02-22607517
10.	Cairo Communication System	Youssef Atef (Chairman)	+20 2 24506041, 02-24506044; http://www.ccs.com.eg/
11.	Cairo Int'l for Computer, Communication & Consultants	Korsgaard Kie (Chairman)	+20 2 38365035, 02-38365074,
12.	Commerce & Technology Group	Hassan Maged (General Manager)	+20 2 22709522, 02-22874563; http://www.ctgroup.com.eg/
13.	Commercial Engineering Office Al-Assaf Group	Assaf Mansour (Partner)	+20 11 13121151, 011-26060555
14.	Comtec For Import Export & Agencies	Mansour Samy (Owner)	+20 2 22401568, 012-7445083; http://www.comtec.com.eg/en/
15.	Contaga Trading	Matta Hady (Chairman)	+20 2 23929704, 02-23938956
16.	Creative Technology	Bishai Samuel (Owner)	+20 2 24183636, 02-23476500
17.	Dabaa Trading & Engineering	El-Dabaa Hatem (Partner)	+20 2 25747160; http://www.eldabagroup.com
18.	Daly Export	Abdallah Khaled (General Manager)	+20 2 22722433, 02-22747996; http://store.dalyexport.com/store/en/
19.	Data Electrical & Power Systems	Hegazi Mohamed (CEO)	+20 3 5904821, 03-5919101; http://www.data-electric.com/
20.	East Advanced Technology Systems	Abd El-Salam Awad Abd El-Salam (Partner)	+20 3 5831144, 03-5840454; http://www.eastelectronics-eg.com/
21.	Egypt & Middle East (EME)	Ibrahim Nabil (Chairman)	+20 2 22599102, 02-22599103; https://eme-group.com/web/
22.	Egyptec Computers & Communication	Wasfy Ayman (Chairman)	+20 2 22759769, 02-22879585; http://www.egyptec.com/
23.	Egyptian British Company	Shawaly Amr (Partner)	+20 2 26371596, 02-22415705; http://ebc-eg.com/
24.	Egyptian Electronics Establishment	Boraie Mohsen (Owner)	+20 2 33114001, 02-33120599; http://www.eg-com.com/
25.	Gaballah Free Markets	Gaballah Gamal (Partner)	+20 2 26718830, 02-26718840; http://www.gaballah.com/

26.	Glory Egypt For Communication	Hamdy Bassem (Chairman)	+20 2 27900300, 02-27616760; http://www.gloryegypt.net/index.html
27.	Helmy Commercial Ltd.	Amin Mohamed (Partner)	+20 2 24187915, 02-24187816
28.	Integrated Solutions Systems	Tahoun Salah (Partner)	+20 2 23928320, 02-23927372; http://www.iss-pro.com/
29.	J.R.M Communications	Kamal Reda (Partner)	+20 2 22721780, 02-22721781; http://www.jrm.com.eg/
30.	KU Trade for Import & Export	El-Sayed Abd El-Azim (General Manager)	+20 2 25918214, 02-27874637
31.	Jovi Tronix For Trading Agencies Ltd.	El-Gazzar Mohamed (Chairman)	+20 2 33353241; https://jovitronix.com/
32.	Light Technology	Shaker Hesham (Partner)	+20 2 22618558, 02-24000000; http://lighttec.com.eg/
33.	Mamari For Import-Essam Helmy Rizkalla & Co.	Rizkalla Essam (General Manager)	+20 2 26907680, 02-24194094; https://www.rizkallaco.com/en_US/
34.	Matycom Import & Export	Poly Mohamed (Partner)	+20 2 33846639, 011-3336043; http://www.matycom.com/
35.	Middle East Trade & Engineering	Hegazi Hamdi (Owner)	+20 3 4862778, 03-4874921; https://www.middleeast2002.com/about.html
36.	Misr Communications & Computers	Haky Hussein (Partner)	+20 2 23930899, 02-23936292; http://www.micomegypt.com/En/Default.aspx
37.	Misr Int'l Systems	Omran Mohamed (Ceo - Chief Executive Officer)	+20 2 33036653, 02-33035449; http://www.mis-egypt.com/default.aspx
38.	Mobile Shop	Tolba Ali (Chairman)	+20 2 33365109, 02-37480791; https://www.mobileshop.com.eg/
39.	Modern Technology for Supplies & Engineering	El-Asar Essam (Chairman)	+20 2 24147507, 02-22903160; http://www.mtse.com.eg/
40.	Modern Telecom Systems	El-Daly Mohamed (Chairman)	+20 2 22631849, 02-22630113
41.	Pacc Electronic Engineering	Khalil Ahmed (Chairman)	+20 2 24028043, 02-24024244; https://pacceng.wixsite.com/paccstest/contact
42.	Partner Consumer Electronic	Thabet Tarek (Chairman)	+20 2 24034330, 02-24037313
43.	Radio Talaat 2000	Ismail Ahmed (General Manager)	+20 2 23908414, 02-23900780
44.	Ram Electronics	Hamdy Mahmoud (Owner)	+20 2 27911860, 02-23918961; https://ram-e-shop.com/
45.	Shehab Trading & Contracting	Abd El-Gawad Ahmed (Owner)	+20 2 33038102, 02-33463937; http://www.shehabco.net/
46.	Suez Electronic Engineering & Trading	Youssef Ola (Chairman)	+20 2 22728493, 02-22717466; http://www.suezelectronics.com/about
47.	Technology Group for Importing & Agencies- Nady Shafik Ghattas	Ghattas Nady (Owner)	+20 2 24172172, 02-26981874
48.	Unigypt Trade	Hesham El-Kenany (Partner)	+20 24147202, 02-24147201
49.	Union Trade	Nassar Adham (Owner)	+20 2 33020346, 02-34620330; http://ut-qms.com/
50.	Zaazaa Est. Communication & Security Systems	Zaazaa Khaled (Owner)	+20 2 27362127, 02-27384247

ANNEXURE 7
LIST OF EGYPTIAN IMPORTERS OF HS CODE 260112 (Agglomerated iron ores and concentrates, excluding roasted iron pyrites)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	A.M.H.B Int'l Trading Ltd.	El-Batran Salem (Chairman)	+20 2 33889312, 02-33846261;
2.	Allied Group Printing Requisites Import & Distribution-Hesham Radwan & Co.	Radwan Hesham (Partner)	+20 2 37610798, 02-37628196
3.	Badramamy Import, Export & Chemicals Industry	El-Badramany Sameh (Chairman)	+20 2 33356754, 02-33356813; http://www.elbadramany.com/
4.	Bardawily Import & Export	Diab Ali (Partner)	+20 2 25764901, 02-25742109
5.	Dawlia For Import, Export & Commercial Agents-Hesham Abu Sheasha & Co.	Abu Sheasha Hesham (Partner)	+20 2 22671262, 02-22675765
6.	El-Khold Marble & Granite	El-Maraghy Khaled (Owner)	+20 2 29700501, 02-29700502
7.	El-Masriya Group for Trading	Karam Saad (Partner)	+20 2 43125357; http://www.elmasriya-egy.com
8.	Int'l Foreign Trade	El-Sheikh Mostafa (Partner)	+20 2 33036607, 02-33049633
9.	Mavericks General Trading	Abu El-Ezz Abd El-Hamid (Owner)	+20 2 24148609, 02-24148615; http://www.maverickstrading.com/
10.	Misr El-Nour For Marble & Mining Industries	Mahmoud Nour El-Din (Chairman)	+20 2 29700641; http://www.misrnour.com/
11.	Sahara Group for Engineering & Trading	El-Laithy Mohamed (General Manager)	+20 2 26247397, 02-26232433; https://www.saharagroup.org/
12.	World Technology-Eng.Amin El-Amawy	El-Amawy Amin (Partner)	+20 2 22742057, 02-26713723

ANNEXURE 8

LIST OF EGYPTIAN IMPORTERS OF HS CODE 720449 (Waste and scrap of iron or steel, excluding slag, scale and other waste of the production of iron and steel; radioactive waste and scrap; fragments of pigs, blocks or other primary forms of pig iron or spiegeleisen; waste and scrap of cast iron, alloy steel or tinned iron or steel; turnings, shavings, chips, milling waste, sawdust, filings, trimmings and stampings; waste and scrap of primary cells, primary batteries and electric accumulators)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Al-Ahram For Factories Requirements	Soliman Ibrahim (Owner)	+20 2 25781096, 02-25757721; http://www.ahramvalves.com/
2.	Alico Egypt	El-Guindy Ashraf (Chairman)	+20 10 2220791, 010-2220792
3.	Allied Trading Int'l	Nasr Mohamed (Owner)	+20 2 22602400, 012-2180278; https://www.atiltrading.com/
4.	Alsalem Trading-Salem Soliman El-Hawawshy & Co.	El-Hawawshy Salem (Partner)	+20 2 22752040, 02-22712713; https://alsalemg.net/about/
5.	Arab Bureau for Int'l Trade	Abu Hamda Nabil (Partner)	+20 3 4249004, 03-4700714; http://www.alexmw.com/
6.	Arab Development & Trading	Bibars Abd El-Khalek (Partner)	+20 2 33854002, 02-33854001; http://www.adg-eg.com/AboutUS.htm
7.	Ashry Trading	Morgan Ayman (Partner)	+20 2 25773101, 02-25789885; https://elashrygroup.com/
8.	Contistahl Cairo	El-Azhary Alaa El-Din (Partner)	+20 2 37608163, 02-37607952; http://www.contistahlgroup.com/
9.	Egyptian British Storage & Handling Equipment	Abd El-Shahid Refaat (Chairman)	+20 2 26904464, 02-26904462; https://www.egybrit.com/
10.	Egyptian For Supplies	Ayad George (Partner)	+20 2 25171741, 02-25171744
11.	Egyptian Metal Forming	El-Azhary Alaa El-Din (Chairman)	+20 2 37608163, 02-37608109; http://www.emfcoegypt.com/contact.html
12.	Egyptian Value Engineering Technology	El-Bakry Hesham (Chairman)	+20 2 33037171, 02-33020163; http://value-tech.co/
13.	El-Nasr Export & Import	Metwally Amin (Chairman)	+20 2 25788500, 02-25760544; http://www.elnasrexpimp.com/
14.	El-Sayyad Int'l Trading	El-Sayad Mohamed (Chairman)	+20 2 22703308, 02-22703307; http://www.elsayad.com.eg
15.	Eltag Import; Export & Commercial Agencies	Rafiah George (Partner)	+20 2 24010101, 02-24040441; https://www.eltagegypt.com
16.	Ema for Trading & Supplies	Saad Mohamed (Partner)	+20 2 23892617, 02-23892504; http://www.emakawasaki.com/en_US/about-us/
17.	Energya Steel Fabrication	El-Sewedy Hesham (Chairman)	+20 55 4412238, 055-4412239; http://energya.com/company-details/5
18.	Five Stars Trading	Saafan Ahmed (Partner)	+20 2 33386864, 02-37487091
19.	Galaxy Group	Darwish Mahfouz (Partner)	+20 2 37627219, 02-37627229
20.	Gazelle Trade	Kamal Hesham (Owner)	+20 2 25927466, 02-25927441; https://www.gazelle.com/
21.	Global Intertrade	Saeed Mahfouz (General Manager)	+20 2 24156180, 02-24156186

22.	Hoda Trading	Morgan Ayman (General Manager)	+20 2 25757115, 02-25779319; https://www.elhoda-group.com/
23.	Impex Trading	Abd El-Malek Samy (Chairman)	+20 2 27359097, 02-27365884
24.	Industrial Systems Group	Amin Mohamed (Partner)	+20 55 4360650, 055-4360630
25.	Ingaz	El-Alamy Mohamed (General Manager)	+20 2 22686485; https://ingazco.com/
26.	Integrated Equipment-Maha Helmy Atallah & Co.	Atallah Maha (Partner)	+20 2 23508915, 02-23508917
27.	Int'l Steel Marketing	Beshay Gamil (Partner)	+20 2 26251595
28.	Jacob Trading	Zaki Ernest (Owner)	+20 2 24040898
29.	Katilo Import & Export	Katilo Abd El-Moneim (Partner)	+20 57 22333363, 057-22327337
30.	Maggie Metal Corporation-Ahmed Mahdy Hassanein	Hassanein Ahmed (Owner)	+20 2 25261756, 02-25274729; https://www.mmc-eg.com/?page_id=19892
31.	Manometrique Contracting & Trade-Eng.Emile Harvy El-Gergawy & Co.	El-Gergawy Emile (Partner)	+20 2 25918858, 02-25914293; http://www.manometrique.com/
32.	Minta Trade & Agencies	El-Beialy Mohamed (Chairman)	+20 2 33368374, 02-33375542; https://www.minta-eg.com/
33.	Misr For Import & Export	Mohamed Samy (Chairman)	+20 2 23911217, 02-23911524
34.	Mohsen For Int'l Trading	Abd El-Mohsen Mohamed (Partner)	+20 3 4260868, 03-4874614
35.	New Metals Import Stainless Steel	Younes Nagi (Partner)	+20 2 26105554; http://newmetalseg.com/en/
36.	Raf Trading & Import	El-Rafei Khaled (Partner)	+20 2 46105480, 02-46105481; http://www.rafgroup.net
37.	Safa Trading-Mohamed Abd El-Qader & Co.	Abd El-Qader Mohamed (Partner)	+20 3 5743044, 03-5738370; http://www.elsafatrade.com/
38.	Samy Abadir El-Bahgoury Factroy For Plastic	El-Bahgoury Samy (Owner)	+20 2 22359421, 012-3133533
39.	Scientific Office for Technical Consultation	Mansour Omar (Partner)	+20 2 37610391, 02-33362918
40.	Shotec For Engineering & Foreign Trade	Sharoush Mohamed (Chairman)	+20 2 26904760, 02-26904761; http://www.shoteco.com/
41.	Sigma Hydropneumatic	Emam Mahmoud (General Manager)	+20 2 35734015, 02-35705077
42.	Sigma Supplies	Moustafa Mahmoud (Partner)	+20 3 4877504 5; http://www.sigma-tradinginc.com/about-us
43.	Technical Trade Ltd	Andre Jean (Partner)	+20 2 22670419, 02-22679864

ANNEXURE 9

LIST OF EGYPTIAN IMPORTERS OF HS CODE 870322 (Motor cars and other motor vehicles principally designed for the transport of persons, incl. station wagons and racing cars, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity > 1.000 cm³ but <= 1.500 cm³, excluding vehicles for the transport of persons on snow and other specially designed vehicles of subheading 8703.10)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Abou Ghaly Motors	Abou Ghaly Maher (Chairman)	+20 2 46300000; http://www.aboughalymotors.com/
2.	Arab Motors Trading-A.M.T.C	Abd El-Maksoud Mohamed (Chairman)	+20 2 33043274, 02-33043278; http://www.seoudi.com/
3.	Atic Industrial Motor Vehicles	Ghabbour Bassem (Chairman)	+20 2 22971725, 02-21860582
4.	Marin Tech	Howeidak Amin (Partner)	+20 2 27370120, 02-27370121; https://www.marintec-egypt.com/
5.	Misria-Sayed El-Rawas & Co.	Wahba Mansour (General Manager)	+20 2 25785405, 02-25794496; https://elrawasgroup.com/companies.html
6.	Abaza Auto Trade S.A.E	Abaza Mohamed (Chairman)	+20 2 21824535; https://www.abaza-auto.net/
7.	Abdul Latif Jameel Int'l	Abd El-Latif Tarek (Regional Director)	+20 2 44812001, 02-44812002; https://www.alj.com/en/
8.	Abou Ghaly Motors	Abou Ghaly Maher (Chairman)	+20 2 46300000; http://www.aboughalymotors.com/
9.	Al-Amal For Foreign Trade	Soliman Hassann (Chairman)	+20 2 24520901, 02-22581653; http://www.alamal-group.com/
10.	Al-Mansour Automotive	Lotfy Mohamed (Chairman)	+20 2 33460087, 02-33465861; https://www.mansourgroup.com/our-businesses/
11.	Alpha Ezz El-Arab	Kallini Hani (General Manager)	+20 2 35390601, 02-35390602; https://www.ezz-elarab.com/
12.	American Automotive	Fawzy Sherif (Owner)	+20 2 25745130, 010-1110408; https://americanautomotive.com/
13.	Arab American Vehicles	Anis Mohamed (Chairman)	+20 2 22693200, 02-22692285
14.	Arab Trading & Insurance	Ghabbour Mounir (Chairman)	+20 2 23925110, 02-23930141
15.	Artoc Auto	Gabr Mohamed (Chairman)	+20 2 27953959, 02-27944172; http://www.artocauto.com/
16.	Egyptian Automotive & Trading	Naggar Karim (Chairman)	+20 2 46100646, 02-46100578; http://www.vw-eg.com/docs/Cairo.aspx
17.	Egyptian British Storage & Handling Equipment	Abd El-Shahid Refaat (Chairman)	+20 2 26904464, 02-26904462; http://www.egybrit.com/
18.	Egyptian Int'l Motors	Nosseir Khaled (Chairman)	+20 2 25061600; https://www.eim-eg.com/
19.	Egyptian Vehicles Manufacturing S.A.E	Ghabbour Raouf (Chairman)	+20 2 42152887, 02-42141224
20.	Egyptian Int'l Trading & Agencies	Nosseir Khaled (Chairman)	+20 2 25061600, 02-25061601; http://www.eit-eg.com/
21.	Futaim Misr Trading	Monsef Ahmed (Chairman)	+20 2 33448301, 02-33056293
22.	Ezz El-Arab Automotive Group	Harb Hesham Mohamed (Partner)	+20 2 37497100; https://www.ezz-elarab.com/
23.	Gorica Egypt Group for Industry S.A.E	Ghabrial Mamdouh (Chairman)	+20 55 4410031, 055-4410033; https://9141-eg.all.biz/

24.	Horse Motors	Hamady Saad (Chairman)	+20 2 37622170, 02-37622171
25.	Int'l Engineering	El-Laithy Hassan (Chairman)	+20 2 22902532, 02-26901385
26.	M M Group-Jaguar	Mahmoud Khaled (Chairman)	+20 2 24017329, 02-24019864; https://mti-mmgroup.com/mti-automotive/
27.	Mantrac	Mansour Yassin (Chairman)	+20 3 4481043 17; https://www.mantracgroup.com/eg/en
28.	Middle East Trade Center	El-Rawas Mohamed (Partner)	+20 2 25798317, 02-25785405
29.	Modern Motors	Abd El-Hamid Mohamed (Director)	+20 2 33364401, 02-33364402
30.	Nile Trading & Engineering	Mahmoud Sherif (Chairman)	+20 2 33448301, 02-33448302; https://www.hondaegypt.com.eg/
31.	Orient Manufacturing & Trading	Bekir Mohamed (Chairman)	+20 2 35390051, 02-35390052; http://omatragroup.com/
32.	Phoenix Automotive	Hafez Alaa El-Din (Chairman)	+20 2 25795160, 02-25749360
33.	Suzuki Trading	Kamel Wael (Admin/Finance Director/Manager)	+20 2 38355748, 02-36980026
34.	Toyota Egypt S.A.E	Hanno Moustafa (Chairman)	+20 2 24880400
35.	Triangle Trading & Engineering	El-Tawil Mohamed (Chairman)	+20 2 33360353, 02-33360355; https://www.triangle.com.eg/
36.	Yugo Misr Trade S.A.E	Boutrous Ramy (Chairman)	+20 2 22757130, 02-22757131

ANNEXURE 10
LIST OF EGYPTIAN IMPORTERS OF HS CODE 271019 (Medium oils and preparations, of petroleum or bituminous minerals, not containing biodiesel, n.e.s.)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Aman Trading & Agencies	El-Khawaga Abd El-Ahad (Partner)	+20 2 37481066, 02-37628013
2.	Bita Engineering & Trading	Nawarg Awni (Partner)	+20 2 22749443, 02-22749466; http://www.bita-eng.com/
3.	Catec Consulting & Technical Engineering	El-Noamany Osama (Chairman)	+20 3 5833301, 03-5833294; http://www.catecegypt.com/
4.	Egyptian Int'l Motors	Nosseir Khaled (Chairman)	+20 2 25061600; https://www.eim-eg.com/
5.	El-Masriya Group for Trading	Karam Saad (Partner)	+20 2 43125357
6.	El-Zain Chemicals	Abd El Razek Ali (Chairman)	+20 2 24050540, 02-24010819; https://www.elzaingroup.com/
7.	Engineering Projects	Saleh Moustafa (Partner)	+20 2 22715185, 02-22728242
8.	Fiorito	El-Haddad Ismail (Chairman)	+20 12 5556070
9.	Int'l Coke & Ferro Alloys	Ashmawy Karim (Partner)	+20 3 4627104, 03-4627105; http://icceg.com/
10.	Int'l for Petroleum & Industrial Services	Sheta Mohamed (Chairman)	+20 2 37626004, 02-37626001
11.	Jeroom Import & Export	Iskandar Nabil (Partner)	+20 2 25793970, 02-25793971; https://jeroom.lookchem.com/
12.	Kandeel Industry & Trade	Kandeel Gamal (Owner)	+20 2 33841445, 02-33841448; https://www.kandeel.org/
13.	Petrograin Corp.	Wahba Youssef (Owner)	+20 2 23938635, 02-23926194
14.	Tabrigas Products Egypt	Josephides George (Regional Director)	+20 2 37495035, 02-37616182; http://www.tabrigas.com/tabrigas/

ANNEXURE 11**LIST OF EGYPTIAN IMPORTERS OF HS CODE 740311** (Copper, refined, in the form of cathodes and sections of cathodes)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Compressors Air Technoligy-El-Haggar Egypt	El-Haggar Omar (Partner)	+20 2 25774400, 02-25766266; http://www.elhaggarmisr.com/
2.	Daly Export	Abdallah Khaled (General Manager)	+20 2 22722433, 02-22747996; https://dalyexportrehab.com
3.	Medicor Group	Ismail Mohamed (Partner)	+20 2 24830901, 02-26843800
4.	Trading & Contracting Group	Soliman Mohamed (Partner)	+20 2 26776121, 02-26776122
5.	Universal Floor	Abd El-Moneim Khaled (Partner)	+20 2 25253200, 012-1492932
6.	World Technology-Eng.Amin El-Amawy	El-Amawy Amin (Partner)	+20 2 22742057, 02-26713723; http://amawywt.com/

ANNEXURE 12

LIST OF EGYPTIAN IMPORTERS OF HS CODE 852990 (Parts suitable for use solely or principally with transmission and reception apparatus for radio-broadcasting or television, television cameras, digital cameras, video camera recorders, radar apparatus, radio navigational aid apparatus or radio remote control apparatus, monitors and projectors, n.e.s., excluding for aerials and aerial reflectors of all kinds)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	4 S Sphinx	Abd El-Maksoud Sayed (Chairman)	+20 2 24198613, 02-24198612
2.	Adrian for Trading & Industries	Ahmed Kadry (Chairman)	+20 2 22665961, 02-22678271; http://adriangroup.net/
3.	Alarm Systems	Omran Abd El-Hamid (Chairman)	+20 2 24140696; https://alarmsystem.com/
4.	Alpha Audio	Anan Hesham (Owner)	+20 2 27796199, 02-27796957; http://www.alpha-audio.com/
5.	Al-Tawakol Electrical Co. S.A.E	Tawakol Ramy (Chairman)	+20 2 25784004; http://www.ntt-altawakol.com/
6.	Anwar El-Gammal Electronics Establishment	El-Gammal Ahmed (Owner)	+20 2 27960753, 02-27922485; http://www.elgammalelectronics.com/
7.	Arabian American Computers & Systems Development	El-Mahdy Khaled (Partner)	+20 2 22622490, 02-22603294
8.	Archimedia	Heikal Omar (Partner)	+20 2 23593050, 012-81422011; http://www.archimedia-me.com/
9.	Asma Egypt for Commercial Agencies	Mahmoud Sayed (General Manager)	+20 2 22611101; http://www.asmagroup.com/
10.	Baghdad Trading	Wassef Ibrahim (Chairman)	+20 2 22607518, 02-22607517
11.	Bright Star Import, Export & Services	Abd El-Fattah Ahmed (Owner)	+20 10 6088046; http://brightstar.com.eg
12.	Cairo Communication System	Youssef Atef (Chairman)	+20 2 24506041, 02-24506044; http://www.ccs.com.eg/
13.	Commerce & Technology Group	Hassan Maged (General Manager)	+20 2 22709522, 02-22874563; http://www.ctgroup.com.eg/
14.	Compu Magic Int'l	Ezzat Yasser (Partner)	+20 2 22769190, 011-10822221; http://cmigo.com/ar/
15.	Contaga Trading	Matta Hady (Chairman)	+20 2 23929704, 02-23938956
16.	Daly Export	Abdallah Khaled (General Manager)	+20 2 22722433, 02-22747996; http://store.dalyexport.com/store/en/
17.	Digital Com	Wahdan Hany (General Manager)	+20 2 22726151
18.	East Advanced Technology Systems-Abd El-Salam Awad & Co.	Abd El-Salam Awad Abd El-Salam (Partner)	+20 3 5831144, 03-5840454; http://www.eastelectronics-eg.com/
19.	Egypt & Middle East	Ibrahim Nabil (Chairman)	+20 2 22599102, 02-22599103; https://eme-group.com/web/
20.	Egyptian Electronics Establishment	Boraie Mohsen (Owner)	+20 2 33114001, 02-33120599; http://www.eg-com.com/
21.	Egyptian Engineering-Hesham Fouad & Co.	Fouad Hesham (Partner)	+20 2 23786210, 02-23785668; http://www.hf-fire.com/
22.	Elshennawi Shops for Photocopying & Visuals	El-Shennawi Abd El-Moneim (Partner)	+20 3 4846324, 03-4837880; http://elshennawi.com

23.	El-Tawil Int'l Trade	El-Tawil Mohamed (Partner)	+20 3 4250121, 012-22138779; http://eltawilit.com/
24.	Fahd Center	Deif Ashraf (Owner)	+20 88 2310417; http://www.fahdoptics.com/
25.	Fanny Trading Office	George Abdallah (Owner)	+20 2 24171828, 02-24185531; http://www.alfanny.com/
26.	Foto Express Misr	Abd El-Aziz Amr (Chairman)	+20 2 37762063, 02-37762064
27.	Future Cinema & Media Services	Ashoub Mohamed (Partner)	+20 2 26247444, 012-7620272; http://nvmcs.com/
28.	Gimpex Audiovisual Communication	Mounir Ahmed (Chairman)	+20 2 37602099, 02-33378991; https://www.global-comm.com/
29.	Global Communication	Mounir Ahmed (Chairman)	+20 2 37602099, 02-33378991; https://www.global-comm.com/
30.	Golden Shot	Reda Sharaf Amgad (Owner)	+20 2 24848304, 02-24845276; http://eg.com/
31.	Heliotech	Bahman Hany (Owner)	+20 2 26375400, 02-26375300; http://www.heliotech-eg.com/
32.	Hurb Trade for Commerce	Youssef Ehab (Partner)	+20 2 22400978, 02-26323859; https://hurbtrade.com/
33.	Intellitech	Abd El-Wadoud Maged (Chairman)	+20 2 24155527, 02-24155531; http://www.intellitech.com/
34.	Int'l Business & Communication	Sabri Sherif (Partner)	+20 2 22720624, 02-26713601
35.	Islamic Trade	Abd El-Aziz Rady (Owner)	+20 2 27944100; http://www.icotegypt.com/
36.	Jet Set Trade & Distribution	Ghabbour Baher (Chairman)	+20 2 24177967, 02-24177968
37.	Kandeel Industry & Trade	Kandeel Gamal (Owner)	+20 2 33841445, 02-33841448; https://www.kandeel.org/
38.	Kemet Corporation	El-Rashidy Tawfik (Director)	+20 2 22917529, 02-22908917; http://www.kemet.com.eg/
39.	Madina For Advanced Technology	Nasr Ashraf (Chairman)	+20 2 25313955; http://madinatech.com/
40.	Mansour Technologies & Electronics	Samy Sameh (Partner)	+20 2 33365508, 02-33365302; https://www.mansourgroupp.com/
41.	Matycom Import & Export	Poly Mohamed (Partner)	+20 2 33846639, 011-3336043; http://www.matycom.com/
42.	Media Int'l Trading	Farah Adel (Partner)	+20 2 26245484, 02-26245485
43.	Mega Sound	Hassan Ahmed (Partner)	+20 2 23938151, 012-2384178; https://tataspro.com/
44.	Modern Marketing	Atwa Adel (Partner)	+20 2 26977078, 010-1473591
45.	Nando Music Center	Abib Fernando (Owner)	+20 2 27350417, 02-27360841; http://www.nandomusic.com/
46.	Nordix Egypt for Import & Export	Mahmoud Khaled (Chairman)	+20 2 33450085; http://www.nordix.com/
47.	Overseas Computers	Gabr Hani (Partner)	+20 2 22624582, 02-22608614
48.	Philippe Photo Trade	Assadourian Artin (Partner)	+20 2 37485181, 02-33360365; http://www.philippephototrade.com/index1.htm
49.	Power Land Inc.	Boules Ayman (General Manager)	+20 2 26429897, 02-26435051
50.	Spot Kodak	Ben Halim Adel (Chairman)	+20 2 37480792, 02-37480698

ANNEXURE 13
LIST OF EGYPTIAN IMPORTERS OF HS CODE 390210 (Polypropylene, in primary forms)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	A.H. Moderna Industrial & Export Modern Irrigation System & Agricultural	Milad Ashraf (Partner)	+20 2 35869758, 02-33517724
2.	A.T Chems Chemical Buusiness & Consultations	Temraz Amr (Chairman)	+20 2 27510202, 02-23590672
3.	Ace Group-Egypt	Fouad Nassef (Partner)	+20 2 26903100, 02-26903200; https://www.aceindustry.net/
4.	Aceto Commercial & Industrial Agencies	Salama Abd El-Meguid (Owner)	+20 2 33368283, 02-37480843; https://aceto-industries.com/
5.	Agrotech Modern Agriculture	El-Nour Hany (Chairman)	+20 2 27358238, 02-27358239; http://www.agrotech-eg.com/
6.	Ahleya for Plastic	Hassan Essam (Chairman)	+20 3 4403366, 03-4427133
7.	Alcanal for Trade & Industry	Gharib Tamer (Partner)	+20 2 24017319, 02-24043364; http://www.alcanal.com/
8.	Alexandria Import & Export	Samuel Ehab (Owner)	+20 3 5810060, 03-5810061
9.	Amanda Enterprises	Galal Mohsen (Owner)	+20 2 21806306, 02-21806307; http://amandaenterprises.com/
10.	Amreya Rubber & Plastic	Ibrahim Amr (Partner)	+20 3 4625079, 03-4625078
11.	Anasia Egypt for Trading	Dawoud Anas (Chairman)	+20 2 22684159; http://www.anasia.com/
12.	Arabian Establishment Industrialization	Mohamed Mohamed (Owner)	+20 55 4411742, 055-4411002
13.	Commercial Engineering Office Al-Assaf Group	Assaf Mansour (Partner)	+20 11 13121151, 011-26060555
14.	Commercial Engineering Office Al-Assaf Group	Assaf Mansour (Partner)	+20 11 13121151, 011-26060555; http://www.assafinternational.com
15.	Crown Misr	El-Gizawy Fahmi (Partner)	+20 2 23687959, 02-23654854
16.	El-Amara For Import & Supplier	Abd Alah Mohamed (General Manager)	+20 2 24559792, 010-5005974
17.	El-Saad Electric	Saad Mamdouh (Chairman)	+20 2 24049930, 02-24049931
18.	Engineering & Int'l Trading	Abu Seif Bassem (Partner)	+20 2 26440395, 02-26325435
19.	Engineering Colling & Prefabricated Construction	Sharaf El-Din Ahmed (Chairman)	+20 2 35390812, 012-4823817
20.	Engineering Industrial Supplies Stores	El-Salam Nabil (Owner)	+20 3 4243389, 03-4252599
21.	Eskimo for Engineering & Int'l Trade	Hassan Mohamed (Owner)	+20 2 25907086, 02-25906541; https://eskimoegypt.net/
22.	Eximco for Int'l Trading	Farag Mahmoud (Chairman)	+20 2 33383570, 02-33380977
23.	Gazelle Trade	Kamal Hesham (Owner)	+20 2 25927466, 02-25927441; https://www.gazelletrade.com/
24.	General Engineering Stores	El-Fattayri Mohamed (Partner)	+20 2 26994150, 02-26994155
25.	Get Egypt	Gamal Maysoon (Chairman)	+20 2 22664301, 02-22664302; https://www.getgroup.com/
26.	Global Egypt Group	El-Naggar Mohamed (Partner)	+20 2 24107841, 010-6607027; http://www.globalgroup-hold.com/en/Products

27.	Global Intertrade	Saeed Mahfouz (General Manager)	+20 2 24156180, 02-24156186
28.	Hipton Import & Distribution	El-Garhi Moatamn (Owner)	+20 2 26903000, 02-24178421; http://www.hipton.com/
29.	Indconsult Industrial & Commercial Consultants	Stino Ragai (Owner)	+20 2 23931079, 02-23903773
30.	Int'l Engineering Development	Ghoneim Abd El-Khalek (Chairman)	+20 2 22900475, 02-24146663; https://iedco.com/
31.	Int'l Industrial Services	Mahrous Mounir (Partner)	+20 2 38353533, 010-1024172
32.	Kenza Chemicals	Haroun Moustafa (Owner)	+20 2 38372538, 02-38373471
33.	Mageena Engineering	Habib Mamdouh (General Manager)	+20 55 4365837, 010-6038272
34.	Maggie Metal Corporation-Ahmed Mahdy Hassanein	Hassanein Ahmed (Owner)	+20 2 25261756, 02-25274729
35.	Maher Trading	Khalil Mohamed (Partner)	+20 10 1020563; http://www.mahergroup.com.eg/
36.	Makilo For Import & Export	Baklayan Yanni (Partner)	+20 2 24177191; http://makilo.com/
37.	Medgenco Int'l Trade-Medhat El-Kaissy & Co.	El-Kaissy Medhat (Chairman)	+20 2 23927866, 02-23932803; http://medgenco.com/
38.	Middle East Trade & Distribution	Abu Eita Mohamed (Chairman)	+20 2 21808000, 010-3316000; http://misrelhegaz.com/
39.	Minta Trade & Agencies	El-Beialy Mohamed (Chairman)	+20 2 33368374, 02-33375542; https://www.minta-eg.com/
40.	Misr Chemicals-Takla & Co.	Takla Emad (General Manager)	+20 2 25904504, 02-25908437
41.	National Engineering & Industrial Services	Khalil El-Sayed (Partner)	+20 2 24018412, 02-22605695; http://www.neiscoegypt.com/
42.	Omega Engineering & Trading	Metry Ayed (Partner)	+20 2 24175362, 02-26904650; https://www.omegaegypt.net/
43.	Pharaonic for Trade & Distribution	El-Pharaony Ashraf (Partner)	+20 2 22717097, 010-1434252; https://www.pharaonictrade.com/
44.	Promech Engineering	Dissouki Ahmed (Owner)	+20 3 5844098, 012-3255954; https://promech-eg.com/
45.	Rawmac-Ahmed Maher Omar & Partners	Omar Ahmed (Partner)	+20 2 33366614, 012-2122530; http://www.rawmac4plastic.com/
46.	Salam Engineering Equipment	Ghali Mohamed (Partner)	+20 2 22569876, 02-22597659
47.	Sanabel Plastics-Ahmed Atef El-Sayed Zeizaa	Zeizaa Ahmed (Chairman)	+20 2 28607198, 02-28607199
48.	Shehab Engineering	Shehab Mohamed (Partner)	+20 2 22740831; http://shehabcorp.com/
49.	Sherif El-Ashram & Partners	El-Ashram Sherif (Partner)	+20 2 24142384, 02-24142339
50.	Sigma Advanced Engineering	El-Mashed Adel (Chairman)	+20 2 22625362; http://www.sigma-engineer.com/

**ANNEXURE 14****LIST OF EGYPTIAN IMPORTERS OF HS CODE 390110** (Polyethylene with a specific gravity of < 0,94, in primary forms)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Plastic & Consultations Centre-PCC	Shawky Ahmed (Partner)	+20 12 7345925, 02-26238732; http://www.pccplastic.com/

ANNEXURE 15

LIST OF EGYPTIAN IMPORTERS OF HS CODE 848180 (Appliances for pipes, boiler shells, tanks, vats or the like, excluding pressure-reducing valves, valves for the control of pneumatic power transmission, check "non-return" valves and safety or relief valves)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Al-Rahma for Import & Export	Arafa Yasser (Owner)	+20 55 3112708; https://alrahma-exp.com/
2.	George Boules Faragallah Import & Export Office	Faragallah Assaad George (Owner)	+20 2 25766408, 02-25742790; http://www.boules-diesel.com/
3.	Noble Int'l Trade	Barsoum Nabil (Partner)	+20 2 26203000, 02-26205000; http://www.nobleintltrade.com/
4.	Seheemy Import, Export & Marine Supplies	Seheemy Mohamed (Owner)	+20 2 24032043, 011-19060616; http://www.seheemy.com/
5.	A.B.D Electric & Mechanic Systems	Zaki Abdallah (Owner)	+20 2 38311058, 012-22521598
6.	A.T Chems Chemical Buusiness & Consultations	Temraz Amr (Chairman)	+20 2 27510202, 02-23590672
7.	Abo Samra Tex	Abo Samra Mohamed (Partner)	+20 3 5558885, 03-5557666; http://www.abosamratex.com/index2.html
8.	Abou Hashish Trading	Abou Hashish Adel (Owner)	+20 2 25166739
9.	Abou Shanab Trading Ltd.	Abou Shanab Mohamed (Owner)	+20 2 25902624, 02-25902604; http://www.aboushanab.com/
10.	Abouelkheir & Co. Imp. & Exp.	Abouelkheir Ahmed (Partner)	+20 2 24903210; http://www.abouelkheir.com/
11.	Acg Egypt Air Compressors Group	Taha Akmal (Partner)	+20 2 35735403, 012-2231038
12.	Acto Trade Import Export	Belal Mohamed (Partner)	+20 2 33883085, 02-33879551; http://www.actotrade.com/
13.	Adel Wissa & Co.	Wissa Adel (Partner)	+20 2 23917668, 02-23900267; https://www.wissa.com/
14.	African Chemicals	Moussa Ali (Chairman)	+20 2 27359947, 02-27353623; http://www.africanchemicals.com/
15.	Ahmed Daoud & Co. For Engineery & Trade Agencies	Daoud Mohamed (Partner)	+20 2 23921550, 02-23921788; http://www.ahmeddaoud.com/
16.	Ahram For Machinery	Shehab Mohamed (Owner)	+20 2 22682961, 02-22684162
17.	Akef Trading Agents	Akef Hassan (Partner)	+20 2 24261727, 012-3952111; http://www.akeftrading.com/
18.	Al Jana Import & Export	Abdallah Mohamed (Owner)	+20 2 26975642
19.	Alamia Machine Tools Est.	Hassan Khaled (Owner)	+20 2 42140961, 012-2316171
20.	Alcanal for Trade & Industry	Gharib Tamer (Partner)	+20 2 24017319, 02-24043364; http://www.alcanal.com/
21.	Alex Power for Machines & Engineering Services	El-Boudy Khaled (Partner)	+20 2 26991514, 02-26991513
22.	Al-Farid Pumps	Daowd Hamada (Chairman)	+20 2 22056267, 02-22056268; http://www.al-farid.com/
23.	Alfarimex	Faran Peter (Partner)	+20 2 25753586, 02-25741138
24.	Alimex Industries	Naguib Ehab (Chairman)	+20 3 5810060, 03-5810061; https://www.alimexgroup.com/
25.	Alles Egypt for Trading	Adly Saad (Partner)	+20 2 25198424, 02-25166895

26.	Allweiler-Farid Pumps	Hassanein Hassan (Chairman)	+20 55 4498298, 055-4498223; http://www.allweilerfarid.com/
27.	Aman Trading & Agencies	El-Khawaga Abd El-Ahad (Partner)	+20 2 37481066, 02-37628013
28.	Ament-Emad El-Din Taymour & Co.	Taymour Emad (Chairman)	+20 2 37602904, 02-37609586; http://www.ament-egypt.com/
29.	Amr Trading	Mahmoud Mansour Hossam El-Din (Partner)	+20 2 25262665, 018-1800555; http://www.amr-trading.com/
30.	Anasia Egypt For Trading	Dawoud Anas (Chairman)	+20 2 22684159; http://www.anasia.com/
31.	Antonia-Amir Ezzat	Ezzat Amir (Partner)	+20 2 26977217, 02-26977615; http://antoniagroup.com/
32.	Apex for Importing, Exporting & General Trading Co.	Ibrahim Mohamed (General Manager)	+20 2 27046500, 02-27037744
33.	Arab African Import & Export	Naguib Adel (Partner)	+20 2 22904506, 02-24190238
34.	Arab Engineering & Distribution	Tasso Pierre (Chairman)	+20 2 23228800, 02-23228801; http://aedco.com/
35.	Arabian Office Equipment	Millad Wafaa (Chairman)	+20 2 23956942, 02-23956943; http://www.aoe-egypt.com/
36.	Artex Import & Export	Allam Raafat (Partner)	+20 40 2380682, 040-2382543; http://www.artex-egypt.com/
37.	Ateco Group	Ateek Mohamed (Partner)	+20 2 22747870, 02-22877043
38.	Atef Habib Rizk & Co.	Rizk Amoun (Partner)	+20 2 22584788; https://www.arizk.com/
39.	Atlas Copco Equipment Egypt	Koeck Robert (Chairman)	+20 2 46100337, 02-46101770
40.	Atlasco Egypt For Trading	Soliman Nabil (Owner)	+20 2 44814440, 02-44814441
41.	Bassimco	Mahmoud Salwa (Owner)	+20 2 25250249, 02-25241534
42.	Bassy Trade Int'l	El-Maghraby Magdy (Owner)	+20 2 22625273, 02-22621390
43.	Cairo Hydraulic Group	Fanous Hany (Chairman)	+20 2 24184344, 02-24153071; http://www.cairohydraulic.com/
44.	Comet for Trade & Engineering Works	Iscandar Sherine (Chairman)	+20 2 24175042
45.	Commercial Engineering Group Ltd.	Mattar Khaled (Partner)	+20 2 22729769, 02-22742425; http://www.ceg-egypt.com/
46.	Dawlia For Industrial Services	Farghaly Hesham (Owner)	+20 2 24473051; http://www.dis-egy.com/
47.	Delta Egypt Trade & Contractings	Abd El-Moaty Mohamed (Partner)	+20 2 25072980, 02-25081660; http://www.delta-egypt.com/
48.	Delta Scientific Services	El-Meniawy Abd El-Hamid (Owner)	+20 3 4871489, 03-4845006; https://delta-scientific-services.com/
49.	Delta Trading & Development	Abd El-Hamid Ahmed (Partner)	+20 2 35736679, 010-6096599; https://deltatd.com/
50.	Deutschland Technology	El-Serwy Ashraf (CEO)	+20 2 22672133, 02-22681153

ANNEXURE 16
LIST OF EGYPTIAN IMPORTERS OF HS CODE 401120 (New pneumatic tyres, of rubber, of a kind used for buses and lorries, excluding tyres with lug, corner or similar treads)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Alexandria Tire Company S.A.E – Pirelli	Omar Mahanna (Director & Chairman)	+20 122495959; https://www.pirelli.com
2.	Automobiles Peugeot	Ibrahim (Manager)	+20 222638685; https://www.peugeot-eg.com
3.	Transport & Engineer Company (Trenco)	Fawzy Farahat (CEO)	+20 34278015
4.	Arab Engineering & Distribution	Tasso Pierre (Chairman)	+20 2 23228800, 02-23228801; http://www.aedco.com/
5.	Commercial Free Zones	El-Aggar Nabil (Partner)	+20 2 24186114, 02-24171621
6.	Delta for Trading Est.-Fathi Abd El-Ghany Hamed	Hamed Fathi (Owner)	+20 2 27472543, 02-27472549; http://deltatrade-int.com/
7.	Egyptian Tire	El-Haggar Nabil (Chairman)	+20 2 26206851, 02-52153154
8.	Engineering Commercial for Marketing & Trade	El-Aggar Emad (Chairman)	+20 2 24186114, 02-24171621; http://elaggar.com/
9.	Int'l Trade Agencies & Marketing Corporation	Kamal Nader (Chairman)	+20 2 35390746, 02-35390747; http://www.ghabbourauto.com/
10.	Mohamed Abd El-Hay Ammam For Tyres Trading	Ammam Mohamed (Owner)	+20 40 2082451, 012-3245001
11.	National Agricultural Chemical, Industrial & Trading Agencies	Youssef Maher (Chairman)	+20 2 25760500, 02-25787500; https://www.nacita.com/
12.	Noble Int'l Trade	Barsoum Nabil (Partner)	+20 2 26203000, 02-26205000
13.	Tamco Trading & Distribution-Tamer Marzouk & Co.	Marzouk Yasser (Partner)	+20 2 23624856, 02-23645631
14.	Yugo Misr Trade	Boutrous Ramy (Chairman)	+20 2 22757130, 02-22757131
15.	Abou El-Goukh 2000	Abou El-Goukh Khaled (Partner)	+20 2 25892987, 02-25935880; http://abouelgoukh.com/
16.	General Free Zones-Walid Yehia Abd El-Wahab & Co.	Abd El-Wahab Walid (Partner)	+20 2 33036352, 02-33036357
17.	Int'l Menco	El-Aggar Emad (Chairman)	+20 2 24171621, 02-24186114
18.	Int'l Trade Agencies & Marketing Corporation	Kamal Nader (Chairman)	+20 2 35390746, 02-35390747
19.	King Faisal Tyres & Batteries	Ghatati Mamdouh (Chairman)	+20 2 33834702, 02-33834552; https://www.optimabatteries.com/en-us
20.	M.C.V Free Zones	Ghabbour Hanna Karim (Chairman)	+20 3 4485771, 03-4704901; https://www.mcv-eg.com/
21.	Mantrac	Mansour Yassin (Chairman)	+20 3 4481043; https://www.mantracgroup.com/
22.	Mohamed Abd El-Hay Ammam For Tyres Trading	Ammam Mohamed (Owner)	+20 40 2082451, 012-3245001
23.	Nile Projects & Trading	El-Naggar Mohamed (Chairman)	+20 2 25980550; https://nileprojects.com/
24.	Tamco Trading & Distribution-Tamer Marzouk & Co.	Marzouk Yasser (Partner)	+20 2 23624856, 02-23645631; http://www.tamco.com/

ANNEXURE 17

LIST OF EGYPTIAN IMPORTERS OF HS CODE 071350 (Dried, shelled broad beans "Vicia faba var. major" and horse beans "Vicia faba var. equina and Vicia faba var. minor", whether or not skinned or split)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	EGY Crops Importer & Exporter	El-Shatoury Makarem (Partner)	+20 3 4842996, 03-4842993; http://www.egycrops.com/
2.	Healthy Foods Egypt	Azer Nasser (Chairman)	+20 2 26446432; http://www.healthyfoodsegypt.com/
3.	Alamal Trade & Agencies	Islam Mohamed (General Manager)	+20 2 27383298, 02-27381088; http://alamalegypt.com/
4.	Arabia Cotton Ginning	El-Khudairy Ammar (Chairman)	+20 2 25756012, 02-25756104; http://www.arabcot.com/
5.	Egyptian Trading & Industrial	Ragab Mohamed (Chairman)	+20 3 3877919, 03-3877909
6.	Nahrain Food Industries	Hassan Hussein (Chairman)	+20 2 23589266; http://www.nahrainfood.com/
7.	New Century Int'l Trading	Abd El-Hay Abd El-Hay (Chairman)	+20 2 23953212, 02-23953210
8.	Nile Trade-Raafat Ghaly Rizkallah & Co.	Ghaly Rizkallah Raafat (Partner)	+20 2 22689445, 02-22678784
9.	Port Said Trading & Services	Hussien Mohamed (Partner)	+20 66 3730250, 012-7334430
10.	SGA Trading	Abd El-Hamid Ayman (Partner)	+20 2 22736838; http://www.sga-me.com/
11.	Wadi El-Nil for Import & Export	Radwan Moustafa (Owner)	+20 40 2442677, 040-2442690
12.	Wahba For Foodstuff Industries	Gaafargy Saif El-Din (Chairman)	+20 2 44891621, 02-44891206; http://habbahabba.com/

ANNEXURE 18**LIST OF EGYPTIAN IMPORTERS OF HS CODE 270112** (Bituminous coal, whether or not pulverised, non-agglomerated)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Int'l Coke & Ferro Alloys	Ashmawy Karim (Partner)	+20 3 4627104, 03-4627105; http://icceg.com/
2.	Int'l Impex For Import & Export	El-Khatib Ahmed (Partner)	+20 2 22793550, 02-22793551
3.	El-Masriya Group for Trading	Karam Saad (Partner)	+20 2 43125357

ANNEXURE 19

LIST OF EGYPTIAN IMPORTERS OF HS CODE 851762 (Machines for the reception, conversion and transmission or regeneration of voice, images or other data, incl. switching and routing apparatus, excluding telephone sets, telephones for cellular networks or for other wireless networks)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Misr Int'l Systems	Omran Mohamed (CEO)	+20 2 33036653, 02-33035449; http://www.mis-egypt.com/default.aspx
2.	Zaazaa Est. Communication & Security Systems	Zaazaa Khaled (Owner)	+20 2 27362127, 02-27384247
3.	Dabaa Trading & Engineering	El-Dabaa Hatem (Partner)	+20 2 25747160; http://www.eldabagroup.com
4.	Egyptec Computers & Communication	Wasfy Ayman (Chairman)	+20 2 22759769, 02-22879585; http://www.egyptec.com/
5.	Egyptian Electronics Establishment	Boraie Mohsen (Owner)	+20 2 33114001, 02-33120599; http://www.eg-com.com/
6.	Partner Consumer Electronic	Youssef Ola (Chairman)	+20 2 24034330, 02-24037313
7.	Suez Electronic Engineering & Trading	Youssef Ola (Chairman)	+20 2 22728493, 02-22717466
8.	Egytrafo	El-Kader Atef (Owner)	+20 2 24174921, 02-24174922; http://egytrafo.com/
9.	El-Saad Electric	Saad Mamdouh (Chairman)	+20 2 24049930, 02-24049931; http://www.elsaadelectric.com/
10.	Misr Security System	Rashad Amr (General Manager)	+20 55 4412570; http://www.masriacard.com/
11.	Noble Int'l Trade	Barsoum Nabil (Partner)	+20 2 26203000, 02-26205000; http://www.nobleintltrade.com/
12.	Rashdan Center	Rashdan Mohamed (General Manager)	+20 2 24551555, 02-22573850
13.	Seheemy Import, Export & Marine Supplies	Seheemy Mohamed (Owner)	+20 2 24032043, 011-19060616; http://www.seheemy.com/
14.	Al-Kenana Foreign Trading	El-Shahat Mohamed (Owner)	+20 66 3335588, 010-5655777
15.	Amer Telecommunication	Amer Magdy (Partner)	+20 3 3590850, 03-3590786
16.	Archimedia	Heikal Omar (Partner)	+20 2 23593050, 012-81422011
17.	Baghdad Trading	Wassef Ibrahim (Chairman)	+20 2 22607518, 02-22607517
18.	Engineering Automotive for Trading, Import & Export	Ghattas Ibrahim (Chairman)	+20 2 38514600
19.	Int'l for Agencies & Commercial Supplies	Zaki Magdy (Chairman)	+20 2 23914658; http://www.edegypt.com/brands.php
20.	Modern Telecom Systems	El-Daly Mohamed (Chairman)	+20 2 22631849, 02-22630113; http://www.mts-mea.com/
21.	Ram Electronics	Hamdy Mahmoud (Owner)	+20 2 27911860, 02-23918961; https://ram-e-shop.com/
22.	Suez Electronic Engineering & Trading	Youssef Ola (Chairman)	+20 2 22728493, 02-22717466; http://www.suzelectronics.com/about
23.	Wahsh Engineering Establishment-Youssef Wahsh	El-Wahsh Youssef (Owner)	+20 2 35702232, 02-35713115; https://wahsh.com/
24.	Unigypt Trade	Hesham El-Kenany (Partner)	+20 24147202, 02-24147201

ANNEXURE 20

LIST OF EGYPTIAN IMPORTERS OF HS CODE 870899 (Parts and accessories, for tractors, motor vehicles for the transport of ten or more persons, motor cars and other motor vehicles principally designed for the transport of persons, motor vehicles for the transport of goods and special purpose motor vehicles, n.e.s.)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	A.M.H.B Int'l Trading Ltd.	El-Batran Salem (Chairman)	+20 2 33889312, 02-33846261, 0
2.	Abaza Auto Trade S.A.E	Abaza Mohamed (Chairman)	+20 2 21824535; https://www.abaza-auto.net/
3.	Abdul Latif Jameel Int'l	Abd El-Latif Tarek (Regional Director/Manager)	+20 2 44812001, 02-44812002; https://www.alj.com/en/
4.	Abou El-Goukh 2000	Abou El-Goukh Khaled (Partner)	+20 2 25892987, 02-25935880; http://abouelgoukh.com/
5.	Abou Ghaly Motors	Abou Ghaly Maher (Chairman)	+20 2 46300000; http://www.aboughalymotors.com/
6.	Abou Setta Trading	Abou Setta Yasser (Partner)	+20 3 3911330, 03-3922629; https://www.abousetta.com/
7.	Adrian for Trading & Industries	Ahmed Kadry (Chairman)	+20 2 22665961, 02-22678271; http://adriangroup.net/
8.	Advanced Technology-Ahmed Moustafa	Moustafa Ahmed (Owner)	+20 2 22751925, 012-3413734
9.	Al-Amal for Foreign Trade	Soliman Hassann (Chairman)	+20 2 24520901, 02-22581653; http://www.alamal-group.com/
10.	Al-Fouad Free Zone	El-Kachouti Fouad (General Manager)	+20 3 3909907, 012-24466782
11.	Al-Mansour Automotive	Lotfy Mohamed (Chairman)	+20 2 33460087, 02-33465861; https://www.mansourgroup.com
12.	Alpha Ezz El-Arab	Kallini Hani (General Manager)	+20 2 35390601, 02-35390602; https://www.ezz-elarab.com/
13.	American Automotive	Fawzy Sherif (Owner)	+20 2 25745130, 010-1110408
14.	Arab Engineering & Distribution	Tasso Pierre (Chairman)	+20 2 23228800, 02-23228801; http://www.aedco.com/
15.	Arab Industrial & Int'l Trading	El-Sewedy Emad (Chairman)	+20 2 25741011, 02-25741088; http://www.eba.org.eg/Main/
16.	Arab Motors Trading-A.M.T.C	Abd El-Maksoud Mohamed (Chairman)	+20 2 33043274, 02-33043278
17.	Arab Trade Network	Zein El-Din Hisham (General Manager)	+20 2 37604633, 012-3166249
18.	Artoc Auto	Gabr Mohamed (Chairman)	+20 2 27953959, 02-27944172; http://www.artocauto.com/
19.	Atic Industrial Motor Vehicles	Ghabbour Bassem (Chairman)	+20 2 22971725, 02-21860582
20.	Copam Egypt Engineering & Agencies	Bibawy Reda (Partner)	+20 2 22566299, 02-24538156; http://www.copam-egypt.com/
21.	Delta for Trading Est.-Fathi Abd El-Ghany Hamed	Hamed Fathi (Owner)	+20 2 27472543, 02-27472549; http://deltatrade-int.com/
22.	Egyptian Automotive & Trading	Naggar Karim (Chairman)	+20 2 46100646, 02-46100578; http://www.vw-eg.com/
23.	Egyptian Axles	El-Khanagry Raafat (General Manager)	+20 2 39124686, 012-23106625

24.	Egyptian Engineering Agencies S.A.E	Dayoub Raouf (Chairman)	+20 2 25913277 8; http://www.eea-egypt.com/
25.	Egyptian Import & Export	Basilous Samir (Partner)	+20 2 27368618, 02-27367357; https://www.elteriak.com/
26.	Egyptian Int'l Motors	Nosseir Khaled (Chairman)	+20 2 25061600; https://www.eim-eg.com/
27.	El-Bolty Brosthers	El-Bolty Mohamed (Owner)	+20 2 25749325, 02-25789759; http://www.elboltygroup.com/
28.	Elsafa Import & Export Office	Marzouk Magdy (Owner)	+20 3 4296480, 03-4288591; http://www.elsafaoffice.com/
29.	El-Tawfik Trading & Import	Mohamed Adel (Partner)	+20 2 23952480, 02-23918781; http://www.eltawfikatm.com/
30.	El-Tayeb Trade & Development	Kamel Ossama (General Manager)	+20 2 33036724, 02-33441235; http://eltayeb.net/
31.	Ema For Trading & Supplies	Saad Mohamed (Partner)	+20 2 23892617, 02-23892504; http://www.emakawasaki.com/en_US/
32.	Ezz El-Arab Automotive Group	Harb Hesham Mohamed (Partner)	+20 2 37497100; https://www.ezz-elarab.com/
33.	Futaim Misr Trading	Monsef Ahmed (Chairman)	+20 2 33448301, 02-33056293
34.	Future Importing, Exporting & Commercial Agencies	Amer Belal (Chairman)	+20 45 3367700, 045-3316060; http://www.futurespareparts.com/en/
35.	G.C. Jahova	Selim Nader (Owner)	+20 2 25744994, 02-25768884
36.	General Engineering Stores	El-Fattayri Mohamed (Partner)	+20 2 26994150, 02-26994155
37.	General Free Zones-Walid Yehia Abd El-Wahab & Co.	Abd El-Wahab Walid (Partner)	+20 2 33036352, 02-33036357
38.	German Auto Service	Fahmy Nabil (Chairman)	+20 2 21824476; http://www.gasegypt.com/
39.	Halawa Trading	Ahmed Yassin (Partner)	+20 10 1050803, 010-1810054; http://halawa-motors.com/index.html
40.	Hamdan Tarding Group	Salah Ahmed (Regional Director)	+20 2 24845010; http://www.hamdanoman.com/
41.	Heliopolis For Importing	Habib Samir (General Manager)	+20 2 25757545, 02-25764976; http://www.hci-egypt.com/
42.	Horse Motors	Hamady Saad (Chairman)	+20 2 37622170, 02-37622171; http://www.horsemotors.com/
43.	Icon Mobile Import, Export & Trading	El-Sokkary Salah (Owner)	+20 3 4208527, 03-4242603; https://www.new-atlas.com/
44.	Ihabco Int'l Trading	Fam Maged (General Manager)	+20 2 25757895, 02-25793545
45.	Imbt Trading	Awadallah Tamer (Chairman)	+20 2 24191815, 02-24184895; http://www.imbt.com/
46.	Industrial Systems Group	Amin Mohamed (Partner)	+20 55 4360650, 055-4360630
47.	Int'l Engineering	El-Laithy Hassan (Chairman)	+20 2 22902532, 02-26901385
48.	Int'l Menco	El-Aggar Emad (Chairman)	+20 2 24171621, 02-24186114
49.	King Faisal Tyres & Batteries	Ghatati Mamdouh (Chairman)	+20 2 33834702, 02-33834552
50.	M M Group-Jaguar	Mahmoud Khaled (Chairman)	+20 2 24017329, 02-24019864; http://mti-automotive.com/

ANNEXURE 21

LIST OF EGYPTIAN IMPORTERS OF HS CODE 390410 (Poly "vinyl chloride", in primary forms, not mixed with any other substances)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Bodo Moller Chemie	Hooug Frank (Chairman)	+20 2 22696391, 02-22696392; https://www.bm-chemie.com/
2.	Obegi Chemicals Egypt- Eng.Samir Fahmy & Co.	Ibrahim Ayman (General Manager)	+20 2 38202993, 02-38202794; http://www.obegichem.com/
3.	Plastic & Consultations Centre-PCC	Shawky Ahmed (Partner)	+20 12 7345925, 02-26238732; http://www.pccplastic.com/
4.	CBC Egypt	Shehata Francis (Owner)	+20 2 37611577, 02-33387060; http://cbc-egypt.com/
5.	Int'l Trade Office	Ashmawy Karim (Owner)	+20 3 4953925, 03-4953937; http://www.itoeg.com/
6.	Obegi Chemicals Egypt- Eng.Samir Fahmy & Co.	Ibrahim Ayman (General Manager)	+20 2 38202993, 02-38202794; https://www.obegichem.com/
7.	Seizmotrac	Said Tarek (General Manager)	+20 2 33025837, 02-33464477; http://www.seizmotrac.com/
8.	GSE Lining Technology- Egypt S.A.E	Khaled Salah (Sales Manager)	+20 108288885

ANNEXURE 22
LIST OF EGYPTIAN IMPORTERS OF HS CODE 100630 (Semi-milled or wholly milled rice, whether or not polished or glazed)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Abu Ashara for Trade & Import	Abu Ashara Ibrahim (Partner)	+20 65 3548432, 065-3548433; http://www.abuashara.com/
2.	Alamal Trade & Agencies	Islam Mohamed (General Manager)	+20 2 27383298, 02-27381088; http://alamalegypt.com/
3.	Al-Kassoumeh for Egyptian Export	Al-Kassoumeh Mohamed (Owner)	+20 2 33366101, 02-33366215; http://www.alkassoumeh.com/
4.	Al-Sonbolah Food Industries S.A.E	Mostafa Ehab (Chairman)	+20 2 27949642, 02-27920118; http://sonbolah.com/en/
5.	Domiatec Group for Investment & Agricultural Development	El-Domiaty Mohamed (Chairman)	+20 2 22918083, 02-22915447; http://www.domiatec.com/
6.	Egypt Africa	Abd El-Salam Salwa (Chairman)	+20 2 24193796, 02-26906904; http://www.egypt-africa.com/
7.	Egyptian for Flax & its Products	El-Nouehi El-Essawy (Chairman)	+20 40 3290882, 040-3299492; http://www.egyflax.com/
8.	El-Nasr Export & Import	Metwally Amin (Chairman)	+20 2 25788500, 02-25760544; http://www.elnasrexpimp.com/
9.	Fresh Fruit	El-Naggary Mostafa (Owner)	+20 2 33379638, 02-33361905
10.	Global Intertrade	Saeed Mahfouz (General Manager)	+20 2 24156180, 02-24156186; http://www.hsagroup.com/
11.	Marco Tech for Import & Export	Rostom Mohamed (Partner)	+20 3 4835288, 03-4872754; http://www.marcoegypt.com
12.	Nahrain Food Industries	Hassan Hussein (Chairman)	+20 2 23589266; http://www.nahrainfood.com/
13.	Nile Trade-Raafat Ghaly Rizkallah & Co.	Ghaly Rizkallah Raafat (Partner)	+20 2 22689445, 02-22678784
14.	Quality Foods for Trade & Industry	Mahdy Mohamed (Chairman)	+20 3 5052833, 03-5016446; https://qualityfoodsco.com/
15.	Wadi El-Nil for Import & Export	Radwan Moustafa (Owner)	+20 40 2442677, 040-2442690
16.	Wakalex For Industry & Trading	El-Wakil Ahmed (Chairman)	+20 3 5013752, 03-5027429; http://www.wakalex.com/
17.	Ayman Afandey Import & Distribution	El-Agamy Shahin Ayman (General Manager)	+20 2 22917620; http://www.aac-asgeg.com/
18.	Quality Foods for Trade & Industry	Mahdy Mohamed (Chairman)	+20 3 5052833, 03-5016446;
19.	4N For Import & Export	Abbass Moustafa (Owner)	+20 2 24018030; http://www.4n-group.com/
20.	Interfood Egypt	Hussein Magdy (General Manager)	+20 66 3202415, 066-3721752; https://www.interfoodegypt.com/
21.	Middle Egypt Group for Internal & External Trade	Sayed Mohamed (General Manager)	+20 2 33369135, 02-37492280

ANNEXURE 23

LIST OF EGYPTIAN IMPORTERS OF HS CODE 950300 (Tricycles, scooters, pedal cars and similar wheeled toys; dolls' carriages; dolls; other toys; reduced-size scale" recreational models, working or not; puzzles of all kinds")

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Al-Arab for Import & Trading	Abd El-Aziz Khaled (Partner)	+20 2 24047587, 02-24028795; http://www.alarab-group.com/
2.	Alfa Egypt Trading	Futtaim Omar (Chairman)	+20 2 28721750; http://www.alfuttaim.ae/
3.	Arabian Import, Export & Entertainment	Tawfik Mohamed (General Manager)	+20 2 2723225
4.	Boom Broom	Abd El-Salam Ahmed (General Manager)	+20 2 24140988, 010-5262431; http://ww17.boombroom.com/
5.	Fady Import & Export	Louis Fady (Owner)	+20 10 68666649, 010-5048650
6.	Kandeel Industry & Trade	Kandeel Gamal (Owner)	+20 2 33841445, 02-33841448; https://www.kandeel.org/
7.	Multicom Export, Import & Commercial Agents	El-Baradie Mohamed (Partner)	+20 2 37610447, 02-37612316; http://www.multicom-egypt.com/
8.	Zahrn Trading Center	Zahrn Mamdouh (Partner)	+20 3 4279999, 03-4289666; http://www.zhangroup.com/
9.	El-Masriya Group for Trading	Karam Saad (Partner)	+20 2 43125357; https://masria.com/our-products/
10.	Cecil Int'l Corporation	Bassiouny Ashraf (Owner)	+20 2 24177142, 02-24177143; http://cecil.com.eg/
11.	Innovations Import & Commercial Agencies	El-Masry Adel (Chairman)	+20 2 33465850, 02-33455651
12.	Abou El-Goukh Today	Abou El-Goukh Samir (Partner)	+20 2 23911391, 02-23956437; http://abouelgoukh.com/
13.	Agatex	Taweg Rawi (Chairman)	+20 2 26184244
14.	Ahmed Fouad Alam El-Din & Partners	Alam El-Din Ahmed (Partner)	+20 2 22876566
15.	Al-Arab For Import & Trading	Abd El-Aziz Khaled (Partner)	+20 2 24047587, 02-24028795; http://www.alarab-group.com/
16.	Alfa Egypt Trading	Futtaim Omar (Chairman)	+20 2 28721750; http://www.alfuttaim.ae/
17.	Al-Hoda-Ahmed Fouad Alam El-Din & Co.	Alam El-Din Mohamed (Partner)	+20 2 22876566, 02-22705620
18.	Amanda Enterprises	Galal Mohsen (Owner)	+20 2 21806306, 02-21806307
19.	American Balloons Décor	Sabahy Medhat (Partner)	+20 2 25260220, 02-25282110; http://www.americanballoondecor.com/
20.	Egyptian Fishers	Abd El-Fattah Ahmed (Chairman)	+20 3 3933285, 03-3921538
21.	Equicare	Assem Khaled (Partner)	+20 2 27356939, 02-27354348; http://www.equicarecompany.com/

ANNEXURE 24

LIST OF EGYPTIAN IMPORTERS OF HS CODE 854470 (Optical fibre cables made up of individually sheathed fibres, whether or not containing electric conductors or fitted with connectors)

<u>S. No.</u>	<u>COMPANY NAME</u>	<u>CONTACT PERSON</u>	<u>CONTACT INFORMATION</u>
1.	Al-Salem Trading Establishment	El-Hawawshi Salem (Partner)	+20 2 22752040, 02-22750948; http://alsalemg.net/
2.	Economic for Agencies & Trading	Soliman Adel (Chairman)	+20 2 25907882
3.	Egyptian Establishment for Electrical Trade & Supplies	Mahmoud Hazem (Partner)	+20 2 25787677, 02-25787995, 0
4.	El-Saad Electric	Saad Mamdouh (Chairman)	+20 2 24049930, 02-24049931; http://www.elsaadelectric.com/
5.	Engineering & Industries Center	Ramzy Hatem (Partner)	+20 2 22412122, 02-22414328
6.	Industrial Development of Automotive Components-Gamal El-Din Mahmoud & Co.	Salem Moustafa (Chairman)	+20 2 38206461, 02-38206539; http://www.idaco-egypt.com
7.	National for Electrical Equipment-Reda Abd El-Aal Salem & Co.	Salem Reda (Partner)	+20 2 25747070, 02-25772270; http://www.national-co.com/
8.	Nekhely & Brothers	El-Nekhely Aiad (General Manager)	+20 2 23923500
9.	Tpcon Int'l	Ali Fawzy (Partner)	+20 2 33830428
10.	U.M.R Emeco Ltd.	Abdallah Mohamed (Partner)	+20 2 24019316, 02-24019318
11.	Warco Engineering & Trading	Ragab Ahmed (Partner)	+20 2 33025265, 02-33020208
12.	Egytrafo	El-Kader Atef (Owner)	+20 2 24174921, 02-24174922
13.	Noble Int'l Trade	Barsoum Nabil (Partner)	+20 2 26203000, 02-26205000; http://www.nobleintltrade.com/
14.	Rashdan Center	Rashdan Mohamed (General Manager)	+20 2 24551555, 02-22573850
15.	Seheemy Import, Export & Marine Supplies	Seheemy Mohamed (Owner)	+20 2 24032043, 011-19060616

ANNEXURE 25
LIST OF EGYPTIAN IMPORTERS OF HS CODE 600192 (Pile fabrics of man-made fibres, knitted or crocheted, excluding "long pile" fabrics)

S. No.	COMPANY NAME	CONTACT PERSON	CONTACT INFORMATION
1.	Alfarimex	Faran Peter (Partner)	+20 2 25753586, 02-25741138; http://www.alfagroup.com/
2.	Bright Star Hotel Supplies	Guirguis Antoine (Chairman)	+20 2 26240097, 02-26240098
3.	Commercial Engineering Office Al-Assaf Group	Assaf Mansour (Partner)	+20 11 13121151, 011-26060555
4.	Egyptian British Marketing & Trading Establishment	El-Tanany Aziza (Owner)	+20 2 37483848, 02-37617187
5.	Elbadrawi Group	El-Badrawi Amr (Partner)	+20 2 44891544; http://www.elbadrawigroup.com/
6.	Elchark Trading & Import	Salem Mohamed (Partner)	+20 66 3238479, 066-3235371; http://www.elchark.com/
7.	Elmasria for Import, Export Manufacturing & Development	Helal Gomaa (Partner)	+20 2 38206315, 02-38206028; http://www.elmassria.com/
8.	El-Nagah Int'l Commerce & Engineering	Ramadan Abd El-Rahman (Chairman)	+20 3 5904305, 03-5904657
9.	El-Nasr Export & Import	Metwally Amin (Chairman)	+20 2 25788500, 02-25760544; http://www.elnasrexpimp.com/
10.	Gaballah Free Markets	Gaballah Gamal (Partner)	+20 2 26718830, 02-26718840
11.	Gallerie Shine	Ayiad Wafaei (Owner)	+20 2 33478138
12.	Hassan Helmy & Co.	Helmy Amr (Partner)	+20 2 35390242, 02-35390243; http://www.hassanhelmy.com/
13.	Int'l Import & Export	Sarhan Samir (Partner)	+20 2 26703855, 02-26703544
14.	La Casa Comoda	Nasrallah Haytham (Chairman)	+20 2 22631557, 02-22604434
15.	Massria for Int'l Agencies	Abou Ghali Montasser (Chairman)	+20 2 44770846, 02-44770831
16.	Medicor Group	Ismail Mohamed (Partner)	+20 2 24830901, 02-26843800
17.	Rady Mohamed Ebeid Cotton	Abu Medawy Rady (Partner)	+20 45 2234626, 045-2219711
18.	Rawdah Universal	Selim Selim (Partner)	+20 2 22728075
19.	Royaltex Textile Trade	Zidan Mohamed (Partner)	+20 2 23931434, 02-23932394
20.	Seta Trade for Furnishing & Furniture	Shamsi Ammar (Chairman)	+20 2 33053813, 02-33053814
21.	Shamsi for Textile Industries	Shamsi Ammar (Partner)	+20 55 4499114
22.	Sharkeya for Trade & Agents	Emara Yasser (General Manager)	+20 2 22681172, 02-22667356
23.	Shony-Eng.Ahmed Shawky El-Azouny & Co.	El-Azouny Ahmed (Partner)	+20 3 5827069, 010-1615433
24.	Showkeir Trading-Mohamed El-Shahat	Showkeir Mohamed (Owner)	+20 2 22719091, 02-22719093; http://sas-egypt.com/
25.	Zahratex Industry, Trade & Agencies	Kabbara Ashraf (Partner)	+20 2 33844302, 02-33854748
26.	Zeineldein & Co.	Zein El-Din Mohamed (General Manager)	+20 2 37604632, 02-37604633



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